

An Enterprise Fund of the City of Phoenix, Arizona

# COMPREHENSIVE ANNUAL FINANCIAL REPORT

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FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017





## **Comprehensive Annual Financial Report**

For the Fiscal Years Ended June 30, 2018 and 2017 An Enterprise Fund of the City of Phoenix, Arizona



Prepared by: Aviation Department and Finance Department

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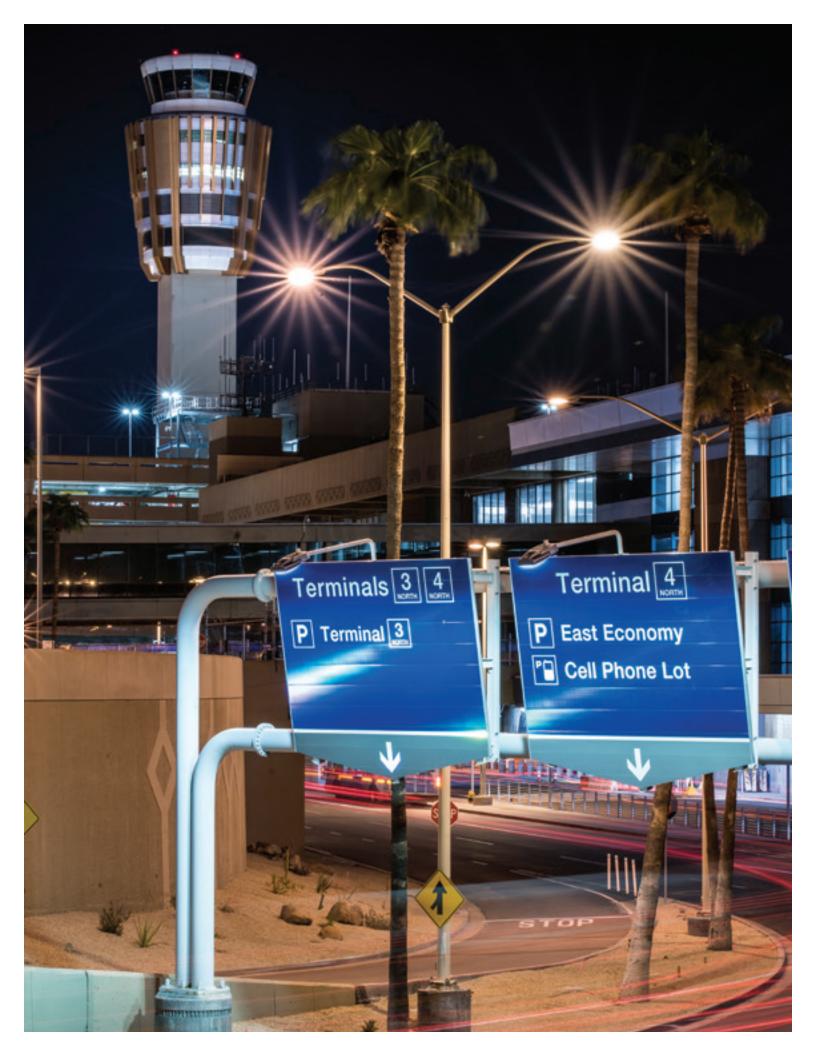
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December 14, 2018

Honorable Mayor, City Council and City Manager:

We are pleased to submit the Comprehensive Annual Financial Report of the Aviation Department (an enterprise fund of the City of Phoenix, Arizona) for the fiscal years ended June 30, 2018 and 2017. These financial statements are prepared and presented in conformity with accounting principles generally accepted in the United States of America (GAAP) as prescribed in pronouncements of the Governmental Accounting Standards Board (GASB).

To the best of our knowledge and belief, this report is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operations of the City of Phoenix, Aviation Department (the Department). Management assumes full responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures.

Management's Discussion and Analysis (MD&A) provides a narrative introduction, overview, and analysis of the basic financial statements. This transmittal letter is designed to complement the MD&A and should be read in conjunction with it.

## **PROFILE OF THE REPORTING ENTITY**

The City of Phoenix, Arizona (the City) owns and operates the following three airports through the Aviation Department:

Phoenix Sky Harbor International Airport (PHX)

Phoenix Deer Valley Airport (DVT)

Phoenix Goodyear Airport (GYR)

Phoenix Sky Harbor International Airport (the Airport) has been owned and operated by the City since 1935. The Airport occupies approximately 3,400 acres of land located about four miles east of the downtown Phoenix area. It is the only Arizona airport designated as a large hub by the Federal Aviation Administration (FAA) and is the principal commercial service airport serving metropolitan Phoenix and most of the State's population. There are no other U.S. large-hub commercial service airports within a 5-hour drive of Phoenix, with the closest being Las Vegas' McCarran International Airport (approximately 290 miles to the northwest). The Airport served over 22.2 million enplaned passengers in fiscal year 2018.

The City serves the area's general aviation traffic activity through two reliever airports. Phoenix Deer Valley Airport is located in the northern part of the City, and Phoenix Goodyear Airport is located to the west. Together, these two facilities handled 493,864 general aviation operations in fiscal year 2018.

The City was incorporated in 1881 and operates under a Council-Manager form of government as provided by its Charter. The Mayor and City Council set policy direction, and the City Manager implements those policies. The Mayor is elected at-large, while City Council members are elected by voters in each of eight separate districts they represent. The Mayor and City Council members each have equal voting power.

The Department's financial operations are accounted for as a separate Aviation Enterprise Fund according to GAAP for governmental entities. The City has operated the airports through the Department as a self-supporting enterprise since 1967.

The City Council establishes the major policies relating to the development and operation of the airports.

The City Council appoints the City Manager to act as the chief operating officer. The City Manager appoints the Director of Aviation Services (the Director), who reports to a Deputy City Manager.

The Phoenix Aviation Advisory Board (PAAB) provides non-binding advisory recommendations regarding the airports, including concession agreements, leases, master plans, studies and development plans.

The Director is responsible for executing the City Council's aviation policies and administering the operations of the airports. Reporting to the Director are three Assistant Directors. The Director and Assistant Directors lead the Department staff.

Certain accounting, bond financing, treasury, and related financial functions are performed by the City's Finance Department.

The City is also a member government in the Phoenix-Mesa Gateway Airport Authority, which owns and operates Phoenix-Mesa Gateway Airport, located approximately 30 miles east of the Airport. Phoenix-Mesa Gateway Airport serves as a commercial reliever to the Airport.

## **AIRPORT PASSENGERS**

The ten largest U.S. passenger airlines provide regular service at the Airport, providing nonstop passenger service to more than 100 destinations. The following passenger and cargo airlines currently provide service at the Airport:

	Phoenix Sky Harbor I	nternational Airport	
MAJOR/NATIONAL	REGIONAL/COMMUTER	FOREIGN-FLAG	ALL-CARGO AIRLINES
Alaska	Boutique Air	Air Canada	ABX Air Inc
American	Compass Airlines	British Airways	Air Transport International
Delta	(Delta Connection)	Condor	Ameriflight
Frontier	Contour	Jazz Aviation	Atlas Air (DHL)
Hawaiian	ExpressJet	(Air Canada Express)	Empire
JetBlue	(United Express)	Volaris	Federal Express
Southwest	Mesa Airlines	WestJet	Gulf & Caribbean Cargo
Spirit	(American Eagle, United Express)		Kalitta (DHL)
Sun Country	Skywest		UPS
United	(American Eagle, Delta		
	Connection, United Express)		

The composition of enplaned passengers by segment has not materially changed over the past several years, as the Airport remained primarily a domestic origin and destination (O&D) market. For more detailed information on enplaned passengers, please refer to Schedules 22, 23, and 24 in the Airport Statistics schedules of the Supplementary Information.

On average, 95.3% of passengers are enplaned on domestic flights, while the remaining board international flights. In fiscal year 2018, Domestic passengers increased by 1.8%, while international passengers increased by 3.3% from fiscal year 2017. Overall, enplaned passengers increased by 1.8% in fiscal year 2018.

In fiscal year 2018, 67.7% of enplaned passengers traveled directly from or to the Airport as O&D passengers. Of the total O&D passengers, 45.5% were residents initiating their trips at the Airport and 54.5% were visitors who initiated their trips at other airports and were making their return journey from the Airport. The remaining enplaned passengers connected through the Airport.

## **INITIATIVES AND DEVELOPMENTS**

#### **Terminal 3 Modernization**

The Airport is preparing for future terminal needs through an incremental development plan for its second busiest terminal. The first phase of the modernized Terminal 3 opened to the public in December 2016. Features of this phase of the modernization include a new consolidated security checkpoint, additional airline ticket counters, and more baggage handling capacity. The second phase, which is expected to open early 2019, will include new concessions as well as a new 15-gate south concourse. The final phase is expected to be completed in early 2021 and will modernize the north concourse including food and beverage concessions and enhanced customer amenities.

Upon completion of the Terminal 3 modernization project, the Airport's oldest terminal, Terminal 2, will be closed.

#### **International Arrival Facilities**

The Airport is improving its international arrival facilities in Terminal 4 to alleviate ongoing peak hour congestion. This effort began with the installation of passport kiosks in the Customs and Border Protection processing area that resulted in significant decreases in passenger wait times. The project will further allow the Airport to accommodate additional visitors much more efficiently by enhancing elevators and escalators, in addition to expanding waiting areas and baggage carousels. This project is expected to be complete in January 2019.

#### PHX Sky Train®

The PHX Sky Train<sup>®</sup> currently provides a quick, convenient connection among all three terminals, East Economy Parking and Valley Metro Light Rail. Construction on phase 2 of the PHX Sky Train<sup>®</sup>, which will further connect travelers from the terminals to the Rental Car Center, has begun and is expected be completed in 2022.

#### **Terminal 4 New Concourse**

The Airport received approval from the City Council to commence design and construction of the eighth and final concourse at Terminal 4. The new concourse will add eight new gates and is estimated to be completed in 2022. Southwest Airlines has committed to leasing these gates to support its future growth in Phoenix.

## ECONOMIC CONDITION AND OUTLOOK

On average, the Airport provides service to more than 121,000 passengers with approximately 1,200 aircraft arriving and departing every day. Flights at Phoenix Sky Harbor International Airport serve more than 100 domestic and 22 international destinations. The Airport serves the entire Phoenix metropolitan area including the major cities of Glendale, Mesa, Scottsdale, and Tempe, plus all of Maricopa and Pinal counties. The area is widely known for its mild winters, warm summers, and low annual rainfall averaging 8.3 inches per year.

Phoenix is a popular tourist destination with attractions including resorts, spas, professional sports, shopping, golf, restaurants, and nightlife, all set amidst the Sonoran Desert. The area also offers museums and galleries, a variety of sporting events, Old West and Native American history, and outdoor recreation facilitated by more than 300 days of sunshine each year. In addition to the attractions within the Phoenix area, northern Arizona is home to Grand Canyon National Park, the Red Rock Country of Sedona, the Painted Desert, the Petrified Forest, Meteor Crater, ancient Native American ruins, and the Navajo and Hopi reservations.

Major sporting events also draw tourists. The Phoenix area is home to the annual Fiesta Bowl and Cactus Bowl college football games and the annual Phoenix Open PGA golf tournament. The favorable Arizona climate brings 15 Major League Baseball teams, known as the Cactus League, to the Phoenix area each February and March for spring training and preseason play.

## **FINANCIAL POLICIES**

Management is focused on maintaining sound financial performance which is evident in the strong financial metrics and high bond ratings achieved. In fiscal year 2018, the Airport's bond ratings remain among the highest airport ratings in the United States. Standard and Poor's Ratings Services (S&P) and Moody's Investors Service (Moody's) affirmed the Airport's double-A category ratings (AA- and Aa3 respectively) on the outstanding senior-lien revenue bonds. S&P and Moody's also affirmed the Airport's single-A category ratings (A+ and A1 respectively) on the Airport's outstanding junior-lien revenue bonds. In affirming their ratings, these organizations noted the Airport's strong financial performance, maintenance of a low-cost, low-debt facility, vibrant O&D market, extremely strong management and governance, and excellent integration of Airport and City decision-making.

The Department has adopted specific financial targets and debt management policies to ensure the Airport's continued solid financial performance. These financial policies include:

**Debt Service Coverage:** Management seeks to maintain Senior Lien Revenue Bond debt service coverage of at least 1.75x. Management also seeks to maintain aggregate debt service coverage (coverage of Senior Lien Revenue Bond debt service and Junior Lien Revenue Bond debt service) of at least 1.50x.

**Passenger Facility Charge (PFC) Leveraging:** Management has established a PFC leverage target of no greater than 75% of annual collections to preserve adequate PFC pay-as-you-go capacity and provide bondholder protection should unexpected volatility occur in operations and revenue.

**Cash and Liquidity:** Management has established a target of at least 475 Days Cash on Hand. Days cash on hand is defined as unrestricted cash and investments available for operations, divided by the annual operating expenses, times 365 days. Furthermore, management has an active Revolving Credit Agreement program that provides liquidity and support short-term capital needs.

**Cost per Enplanement (CPE):** The Airport maintains one of the industry's lowest CPE figures for similarly sized U.S. airports. Management has the flexibility to increase rates and charges to maintain financial metrics and develop facilities.

FINANCIAL TARGETS AND MANAGEMENT POLICIES Three Year Results							
	2018	2017	2016				
Debt Service Coverage Senior Lien Bond Debt Service Coverage Aggregate Debt Service Coverage	2.75x 2.48x	2.58x 2.30x	2.66x 2.46x				
PFC Leveraging	53%	55%	55%				
Cash and Liquidity - Days Cash on Hand	586	544	595				
Cost Per Enplanement	\$6.26	\$6.12	\$5.79				

## ACCOUNTING AND BUDGETING CONTROLS

#### **Internal Controls**

Management assumes full responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures. To provide a reasonable basis for making these representations, the City has established a comprehensive framework of internal controls that is designed to protect the City's assets from loss, theft or misuse and to compile sufficient reliable information for the preparation of the basic financial statements in conformity with GAAP. Because the cost of internal controls

should not outweigh their benefit, the City's comprehensive framework of internal controls has been designed to provide reasonable, rather than absolute, assurance that the financial statements are free of any material misstatements.

#### **Budgetary Controls**

The City maintains budgetary controls which are designed to ensure compliance with legal provisions of the annual budget adopted by the City Council. An operating budget is legally adopted by ordinance each fiscal year for the Aviation Enterprise Fund on a modified accrual basis plus encumbrances. Legal budget control is maintained at the fund level.

After tentative adoption of the budget, the City Council may make changes, but may not increase the budget totals except in those budget areas exempted by State law. The exemptions apply to federal funds, debt service, and bond funds. After final adoption, transfers between budget appropriations for non-exempt areas may be made by the City Council. Throughout the budget year, the City Council may also appropriate additional general purpose funds by use of a contingency appropriation reserved to cover emergencies or other necessary expenditures as determined by the City Council. Supplemental appropriations may be adopted for expenditures exempt from the State expenditure limitation, such as federally funded programs, provided funds are available. State law requires the City to re-budget (re-appropriate) funds for the completion of contracts which were originally budgeted for and encumbered in a previous fiscal year. This law necessitates an additional appropriation ordinance to re-budget funds for contracts not completed by June 30.

#### **Cash Management**

As noted, the Department operates as a separate enterprise fund of the City. However, cash resources are pooled with other City departments and invested by the City Treasurer. Interest earned by the pool is distributed monthly to individual funds based on daily equity in the pool.

Cash and cash equivalents are considered to be cash in bank, cash on hand, and short term investments with original maturities of 90 days or less from the date of acquisition. The City's investments are stated at fair value. Fair value is based on quoted market prices as of the valuation date.

#### **Airline Rates and Charges**

In 1981, the Mayor and City Council formally adopted a compensatory (cost of services) rate-setting policy which provides (1) that charges to aviation users be established on the basis of the costs to provide, maintain, and operate the Airport facilities and services, and (2) that these costs be recovered from aviation users on a basis not to exceed their proportional use thereof. Under this compensatory rate-setting methodology, the Department bears the risk of any non-airline revenue shortfall and retains any surplus in non-airline revenue for its own discretionary expenditures. Rates and charges are typically set at the beginning of each fiscal year after the Department has reviewed proposed rate changes and capital expenditures with airline representatives. However, the Department retains its proprietary right to adjust fees and to determine its capital expenditures without airline approval. The Department also has the ability to adjust terminal rates and landing fees at any time to reflect changes in cost. Any such adjustment is subject to federal law and regulations.

On December 13, 2017, the City Council adopted an ordinance authorizing the Director to establish fee structures for use of the airport facilities, including airline rates and charges, provided the resulting cost per enplanement remains below the large hub airport median.

The Department uses short-term (month-to-month) Letters of Authorization (each, a LOA) for airline space within its terminal facilities. These LOA's can be terminated by either party upon 30-days notice, providing the City with the flexibility to maximize the use of its terminal facilities.

## **INDEPENDENT AUDITS**

The City Charter requires an annual audit by independent certified public accountants. The independent audit firm of BKD, LLP was selected to perform the audit of the City's Comprehensive Annual Financial Report (City CAFR) as well as this separately issued Comprehensive Annual Financial Report for the Aviation Enterprise Fund, for fiscal year 2018. Included in the financial section of this report is the Independent Auditor's Report on the financial statements of the Aviation Enterprise Fund.

The City is also required to undergo an annual single audit in conformity with the provisions of the Single Audit Act and U.S. Office of Management and Budget's (OMB) *Uniform Administrative Requirements, Cost of Principals, and Audit Requirements for Federal Awards*, which superseded OMB Circular A-133 and other related documents. BKD, LLP was also contracted to perform the single audit of the City's major grant programs. Due to the size and complexity of the City's financial systems, the single audit report is issued separately from the City's CAFR and other financial reports.

## CERTIFICATE OF ACHIEVEMENT FOR EXCELLENCE IN FINANCIAL REPORTING

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Aviation Enterprise Fund for its comprehensive annual financial report for the fiscal year ended June 30, 2017. This was the second consecutive year that the Aviation Enterprise Fund has achieved this prestigious award. In order to be awarded a Certificate of Achievement, the Aviation Enterprise Fund must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to GFOA to determine its eligibility for another certificate.

## ACKNOWLEDGMENTS

The preparation of the Comprehensive Annual Financial Report was made possible by the combined efforts of the Aviation and Finance departments.

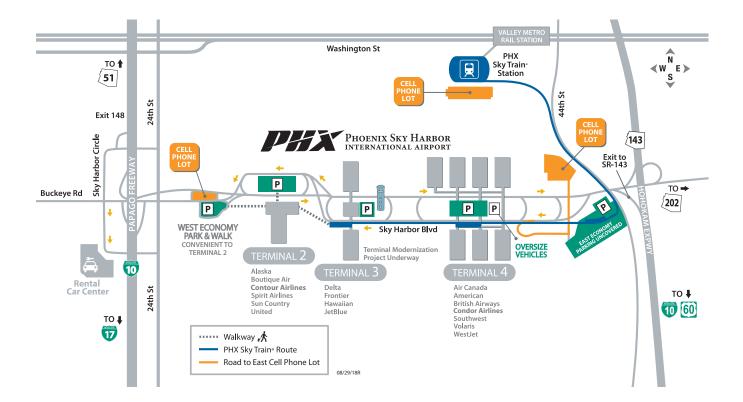
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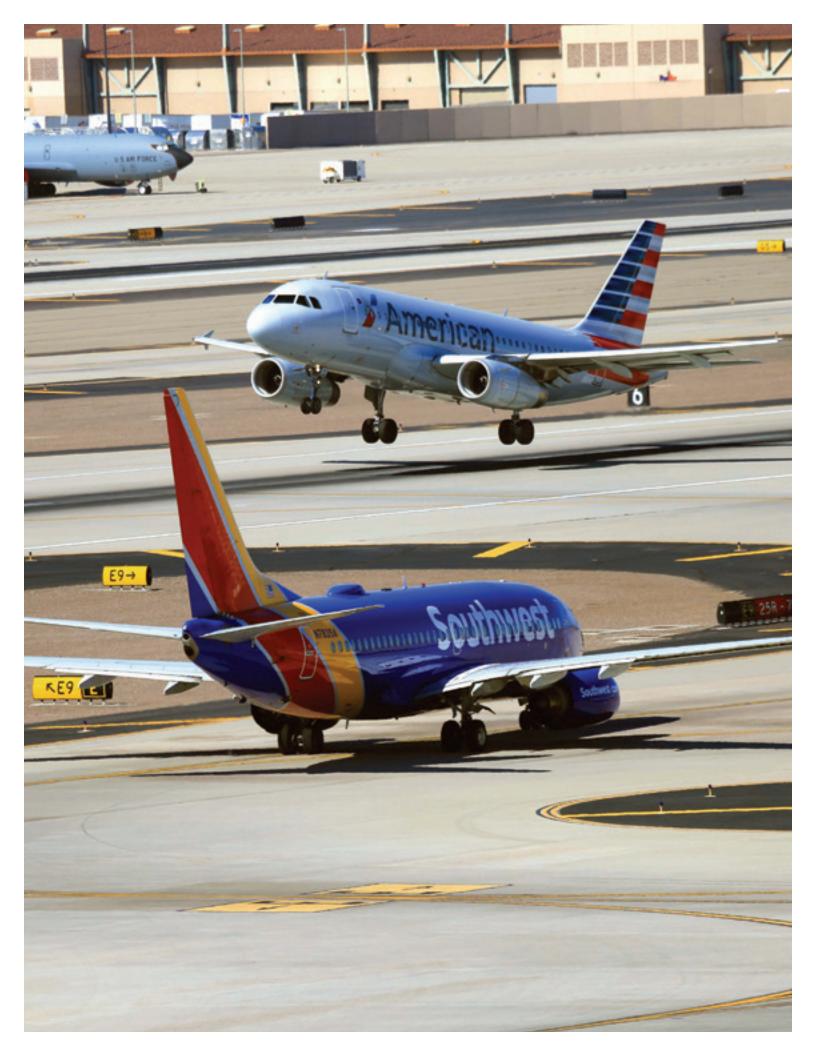
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Denise M. Olson Chief Financial Officer Finance Department

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James E. Bennett, A.A.E. Director of Aviation Services Aviation Department





Government Finance Officers Association

## Certificate of Achievement for Excellence in Financial Reporting

Presented to

## **City of Phoenix Aviation Department**

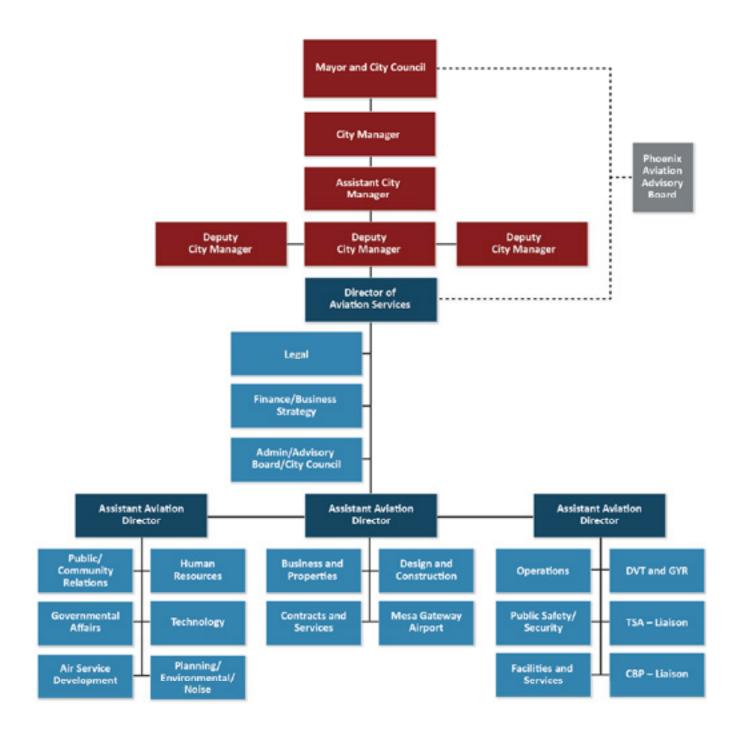
## Arizona

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

June 30, 2017

Christophen P. Monill

Executive Director/CEO





#### MAYOR AND CITY COUNCIL

Thelda Williams, Mayor, District 1 Jim Waring, Vice Mayor, District 2 Debra Stark, District 3 Laura Pastor, District 4 Daniel Valenzuela, District 5 Sal DiCiccio, District 6 Michael Nowakowski, District 7 Kate Gallego, District 8

### **CITY MANAGER'S OFFICE**

Ed Zuercher, City Manager

### **AVIATION DEPARTMENT**

James E. Bennett, A.A.E., Director of Aviation Services

### FINANCE DEPARTMENT

Denise M. Olson, Chief Financial Officer



## **FINANCIAL SECTION**

THE FINANCIAL SECTION INCLUDES AN INDEPENDENT AUDITOR'S REPORT BY BKD, LLP, THE MANAGEMENT'S DISCUSSION AND ANALYSIS, THE AUDITED FINANCIAL STATEMENTS, NOTES TO THE FINANCIAL STATEMENTS, AND THE REQUIRED SUPPLEMENTARY INFORMATION.



### Independent Auditor's Report

Honorable Mayor and Members of the City Council City of Phoenix, Arizona

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Aviation Enterprise Fund of the City of Phoenix, Arizona (Aviation Enterprise Fund), as of and for the years ended June 30, 2018 and 2017, and the related notes to the financial statements which collectively comprise the Aviation Enterprise Fund's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Honorable Mayor and Members of the City Council City of Phoenix, Arizona Page 2

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Aviation Enterprise Fund of the City of Phoenix, Arizona as of June 30, 2018 and 2017, and the changes in its financial position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matters**

#### Reporting Entity

As discussed in *Note 1*, the financial statements present only the Aviation Enterprise Fund and do not purport to, and do not, present fairly the financial position of the City of Phoenix, Arizona, as of June 30, 2018 and 2017, the changes in its financial position, or where applicable its cash flows, for the years then ended, in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

#### Change in Accounting Principle

As discussed in *Note 1* to the financial statements, for 2017 the Aviation Department adopted new accounting guidance, Governmental Accounting Standards Board Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. Our opinion is not modified with respect to this matter.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, pension and other postemployment information as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Honorable Mayor and Members of the City Council City of Phoenix, Arizona Page 3

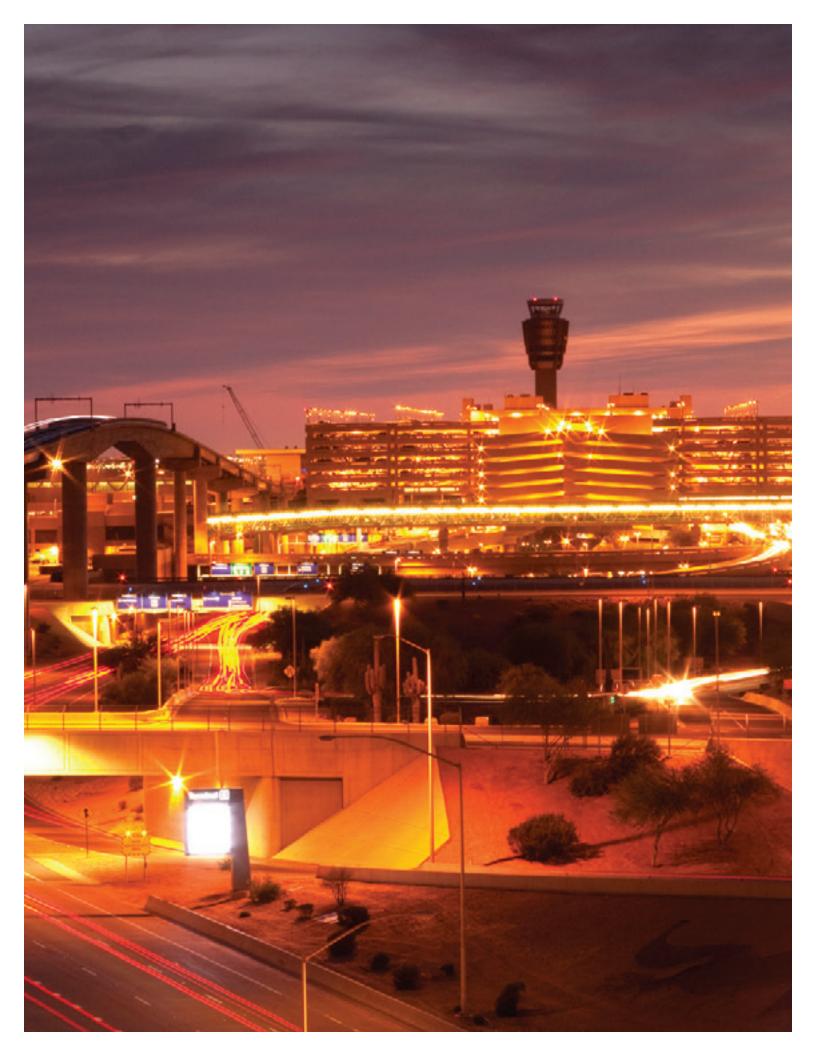
#### Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Aviation Enterprise Fund's basic financial statements. The introductory and statistical sections, as listed in the table of contents, are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

BKD,LIP

Dallas, Texas December 14, 2018





## MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A) (unaudited)

The following Management's Discussion and Analysis (MD&A) is a narrative overview and analysis of the financial activities of the City of Phoenix (the City) Aviation Enterprise Fund. It provides an introduction and discussion of the financial statements of Phoenix Sky Harbor International Airport (the Airport) and two general aviation airports, Phoenix Goodyear Airport and Phoenix Deer Valley Airport (collectively, the Aviation Enterprise Fund) as of and for the fiscal years ended June 30, 2018 and 2017, with selected comparable data for the fiscal year ended June 30, 2016. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes which follow this section.

## **OVERVIEW OF THE FINANCIAL STATEMENTS**

The Aviation Enterprise Fund is an enterprise fund of the City. This fund is used to account for the airports' ongoing operations and activities, which are similar to those often found in the private sector where cost recovery and the determination of net income is useful or necessary for sound fiscal management. It uses the accrual basis of accounting, where revenues are recognized when earned and expenses are recognized as incurred. Following the MD&A are the financial statements, notes to the financial statements, and required supplementary information. These statements, notes, and required schedules, together with the MD&A, are designed to provide an understanding of the Aviation Enterprise Fund's financial position, results of operations, and cash flows.

The Comparative Statements of Net Position present information on all of the Aviation Enterprise Fund's assets, liabilities, deferred inflows and outflows of resources, and net position as of June 30, 2018 and 2017. The difference between (a) assets and deferred outflows of resources and (b) liabilities and deferred inflows of resources is reported as net position. Over time, increases and decreases in net position may serve as a useful indicator about whether the Aviation Enterprise Fund's financial condition is improving or deteriorating.

The Comparative Statements of Revenues, Expenses, and Changes in Net Position present financial information showing how the Aviation Enterprise Fund's net position changed during the two fiscal years. All changes in net position are reported as soon as the underlying events occurred, regardless of the timing of the related cash flows. Thus, revenues and expenses were recorded and reported in these statements for some items that will result in cash flows in future fiscal years.

The Comparative Statements of Cash Flows present information showing how the Aviation Enterprise Fund's cash and cash equivalents changed during the fiscal years. Consequently, only transactions that affect the cash and cash equivalent balances of the Aviation Enterprise Fund are recorded in these statements. A reconciliation follows these statements to assist in understanding the difference between operating income and cash flows from operating activities.

During 2018, the Aviation Enterprise Fund adopted Governmental Accounting Standards Board (GASB) Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions. Financial information for 2017 and 2016 has been adjusted for adoption of GASB 75.

## FINANCIAL HIGHLIGHTS

Fiscal Year 2018

- Total net position for the Aviation Enterprise Fund at June 30, 2018 was \$1.67 billion, an increase of \$19.1 million or 1.2%. This coincides with the overall growth in passenger activity in fiscal year 2018.
- Total revenues increased \$17.8 million in fiscal year 2018. The increase is due in part to a higher terminal rental rate as well as an increase in the parking daily rate.

• Total expenses increased \$19.0 million in fiscal year 2018, due in part to issuance costs related to the Aviation bond issuances in November and December 2017.

Fiscal Year 2017

- Total net position for the Aviation Enterprise Fund at June 30, 2017 was \$1.65 billion. This is an increase of \$20.3 million from total net position at June 30, 2016, due primarily to long-term bonds payments.
- Total revenues increased \$18.2 million in fiscal year 2017. The increase is due in part to a higher terminal rental rate with the opening of the first phase of the Terminal 3 Modernization project, along with higher gross revenue for the rental car companies.
- Total expenses decreased \$8.4 million in fiscal year 2017, primarily due to a decrease in airport maintenance expenses after several projects were completed in 2016.

## **NET POSITION**

The following is a summary of assets, liabilities, deferred inflows and outflows of resources, and net position as of June 30 (in thousands):

	2018		2017		 2016
Assets					
Unrestricted Current Assets	\$	418,163	\$	385,085	\$ 388,532
Restricted Current Assets		304,419		340,726	327,731
Noncurrent Assets		2,982,599		2,875,520	 2,861,016
Total Assets		3,705,181		3,601,331	 3,577,279
Deferred Outflows of Resources		37,798		18,190	 35,288
Liabilities					
Current Liabilities Payable from Current Assets		42,952		40,667	52,082
Current Liabilities Payable from Restricted Assets		312,230		365,708	296,887
Noncurrent Liabilities		1,703,459		1,548,638	 1,604,051
Total Liabilities		2,058,641		1,955,013	 1,953,020
Deferred Inflows of Resources		11,165		10,435	 14,142
Net Position					
Net Investment in Capital Assets		1,264,682		1,196,595	1,104,662
Restricted		315,812		357,767	350,755
Unrestricted		92,679		99,711	 189,988
Total Net Position	\$	1,673,173	\$	1,654,073	\$ 1,645,405

#### Fiscal Year 2018 Compared to Fiscal Year 2017

Total assets have seen a slight increase to \$3.7 billion in fiscal year 2018 from \$3.6 billion in fiscal year 2017. Capital assets make up the majority of the Aviation Enterprise Funds assets. Net capital assets increased \$117.7 million primarily due to continued reconstruction of Terminal 3, along with other major construction projects.

Total liabilities increased slightly to \$2.1 billion in fiscal year 2018. Current liabilities decreased \$51.2 million in fiscal year 2018, primarily due to the repayment of short term obligations during fiscal year 2018. The noncurrent liabilities, which make up approximately 83% of the total liabilities are comprised of long-term bonds payable and net pension liabilities. Noncurrent liabilities increased \$154.8 million in fiscal year 2018, due to new revenue bond issuance of \$190.9 million and an increase of \$4.9 million in Net Pension Liability. For more detail on these liabilities, see notes 5 and 13 in the Notes to the Financial Statements.

Total net position increased by \$19.1 million, or 1.2%, in fiscal year 2018. As of June 30, 2018, \$1.3 billion was an investment in capital assets and \$92.7 million was unrestricted and available for short term

operations and ongoing obligations. The amount restricted for debt service decreased to \$121.4 million in fiscal year 2018. The amounts restricted for Passenger Facility Charges and Rental Car Customer Facility Charges totaled \$194.4 million for fiscal year 2018, a decrease of \$31.3 million. This decrease is due to the start of construction of phase 2 of the PHX Sky Train<sup>®</sup>.

#### Fiscal Year 2017 Compared to Fiscal Year 2016

Total assets have remained relatively steady at \$3.6 billion in fiscal years 2017 and 2016. Capital assets increased \$14.6 million as a result of continued reconstruction of Terminal 3 along with other major construction projects.

Total liabilities increased to \$2.0 billion in fiscal year 2017. Current liabilities increased \$57.4 million in fiscal year 2017, primarily due to the issuance of Commercial Paper during fiscal year 2017. The noncurrent liabilities, which make up approximately 80% of the total liabilities are comprised of long-term bonds payable and Net Pension Liability. Noncurrent liabilities decreased \$67.0 million in fiscal year 2017, due to revenue bond payments and changes in Net Pension Liability. For more detail on these liabilities, see notes 5 and 13 in the Notes to the Financial Statements.

Total net position increased by \$20.3 million, or 1.2%, in fiscal year 2017. As of June 30, 2017, \$1.2 billion was an investment in capital assets and \$99.7 million was unrestricted and available for short-term operations and ongoing obligations. The amount restricted for debt service remained at \$132.0 million in fiscal year 2017. The amounts restricted for Passenger Facility Charges and Rental Car Customer Facility Charges totaled \$225.8 million for fiscal year 2017, an increase of \$7.1 million.

	 2018 2		2017	 2016
Operating Revenues	\$ 373,893	\$	356,418	\$ 333,415
Operating Expenses	 (445,339)		(426,553)	 (436,404)
Operating Loss	(71,446)		(70,135)	(102,989)
Non-Operating Revenues	137,689		133,480	137,158
Non-Operating Expenses	(68,932)		(69,332)	(67,900)
Capital Contributions	22,569		26,639	27,803
Transfers	 (780)		(370)	 (328)
Change in Net Position	19,100		20,282	(6,256)
Net Position, July 1	 1,654,073		1,645,405	 1,651,661
Restatement of Beginning Net Position	 		(11,614)	 
Net Position, June 30	\$ 1,673,173	\$	1,654,073	\$ 1,645,405

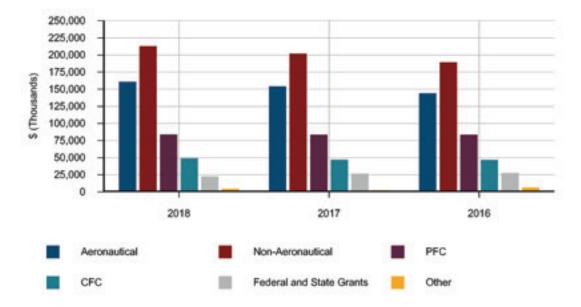
The following is a summary of changes in net position as of June 30 (in thousands):

## REVENUE

The following is a schedule of total revenue for the fiscal years ending June 30 (in thousands):

	 2018		2017		)18 2017		2016
Operating Revenue							
Aeronautical Revenue	\$ 160,900	\$	154,209	\$	144,093		
Non-Aeronautical Revenue	212,993		202,209		189,322		
Passenger Facility Charges	83,885		83,577		83,449		
Customer Facility Charges	49,210		47,348		47,118		
Capital Contributions	22,569		26,639		27,803		
Other	 4,762		2,555		6,591		
Total Revenue	\$ 534,319	\$	516,537	\$	498,376		

**Total Revenue** 



Phoenix Sky Harbor International Airport is the largest of the three airports and thus comprises a majority of Aviation Enterprise Fund revenue. In fiscal year 2018, Sky Harbor accounted for 98% of total revenue, while Phoenix Deer Valley Airport and Phoenix Goodyear Airport together accounted for the remaining 2%.

#### Fiscal Year 2018 Compared to Fiscal Year 2017

Total revenue increased to \$534.3 million in 2018 from \$516.5 million in fiscal year 2017, an increase of \$17.8 million, or 3.4%.

Aeronautical revenue increased in fiscal year 2018 to \$160.9 million, with a total change of \$6.7 million, or 4.3%. The majority of the aeronautical revenue is composed of terminal and landing fees paid by the commercial airlines at Phoenix Sky Harbor International Airport. These fees are established each year to recover the cost of operations, maintenance and debt service related to the airfield and terminal space. The terminal fee increased to \$120.00 per square foot in fiscal year 2018 from \$109.80 per square foot in fiscal year 2017. This increase was due to higher cost of operation of the terminal space, as the first phase of the Terminal 3 modernization was completed.

Non-aeronautical revenue increased \$10.8 million, or 5.3%. These revenues are the combination of several lines of business, with the largest being parking, rental cars, and terminal concessions. Rental Car revenue and terminal concessions, which consists of the food, beverage, and retail locations, have remained steady in fiscal year 2018, in line with passenger activity. The parking daily maximum rates increased in fiscal year 2018, accounting for the increased revenue.

Passenger Facility Charges (PFC) increased 0.4% to \$83.9 million in fiscal year 2018. PFCs are collected by the airlines at the time the customer books the flight, then remitted to the Airport. Most enplaned passengers are assessed this fee. However, based on the enabling federal legislation, PFCs are not paid by non-revenue passengers.

Customer Facility Charges (CFC) totaled \$49.2 million, a 3.9% increase in fiscal year 2018. CFCs are assessed to rental car customers at the rate of \$6 per transaction day. These fees are collected by the rental car companies and then remitted to the Airport.

Federal and state grant revenue, reported as capital contributions, decreased \$4.1 million, or 15.3% in fiscal year 2018. The amount of the grant receipts varies from year to year based on the amount of funds allocated to the airport, along with the amount of construction that is completed during the year.

#### Fiscal Year 2017 Compared to Fiscal Year 2016

Total revenue increased to \$516.5 million in 2017 from \$498.4 million in fiscal year 2016, an increase of \$18.1 million, or 3.6%.

Aeronautical revenue increased in fiscal year 2017 to \$154.2 million, with a total change of \$10.1 million, or 7.0%. The majority of the aeronautical revenue is composed of terminal and landing fees paid by the commercial airlines at Phoenix Sky Harbor International Airport. These fees are established each year to recover the cost of operations, maintenance and debt service related to the airfield and terminal space. The terminal fee increased to \$109.80 per square foot in fiscal year 2017 from \$106.68 per square foot in fiscal year 2016. This increase was due to higher cost of operation of the terminal space, as the first phase of the Terminal 3 modernization was completed.

Non-aeronautical revenue increased \$12.9 million, or 6.8%. These revenues are the combination of several lines of business, with the largest being parking, rental cars, and terminal concessions. Parking revenue and terminal concessions, which consists of the food, beverage, and retail locations, have remained steady in fiscal year 2017, in line with passenger activity. The rental car revenue increase relates to the \$22 million higher gross sales for the rental car companies in fiscal year 2017, compared to fiscal year 2016.

Passenger Facility Charges (PFC) increased 0.2% to \$83.6 million in fiscal year 2017. PFCs are collected by the airlines at the time the customer books the flight, then remitted to the Airport. Most enplaned passengers are assessed this fee. However, based on the enabling federal legislation, PFCs are not paid by non-revenue passengers.

Customer Facility Charges (CFC) totaled \$47.3 million, a 0.5% increase in fiscal year 2017. CFCs are assessed to rental car customers at the rate of \$6 per transaction day. These fees are collected by the rental car companies and then remitted to the Airport.

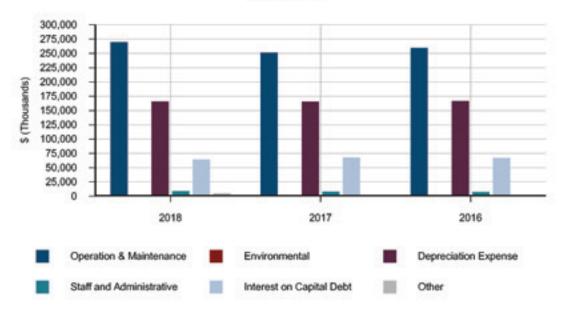
Federal and state grant revenue, reported as capital contributions, decreased \$1.2 million, or 4.2% in fiscal year 2017. The amount of the grant receipts varies from year to year based on the amount of funds allocated to the airports, along with the amount of construction that is completed during the year.

## **EXPENSES**

The following is a summary of expenses for the fiscal years ending June 30 (in thousands):

	2018		2017		 2016
Operating Expenses					
Operation and Maintenance	\$	270,053	\$	251,395	\$ 259,903
Environmental, Studies and Noise Program		_		959	1,956
Depreciation Expense		166,145		165,826	166,829
City Staff and Administrative		9,141		8,373	7,716
Interest on Capital Debt		64,403		67,915	67,141
Other		5,477		1,787	 1,089
Total Expenses	\$	515,219	\$	496,255	\$ 504,634

#### **Total Expenses**



#### Fiscal Year 2018 Compared to Fiscal Year 2017

Total expenses increased \$19.0 million, or 3.8%, in fiscal year 2018. Operation and maintenance, depreciation, and interest on capital debt make up approximately 98% of total expenses.

Operation and maintenance expenses increased \$18.7 million, or 7.4%, in fiscal year 2018. Expenses relating to the Net Pension Liability increased personal services this year. Bond issuance costs of \$7.6 million combined with an increase in electric rates contributed to the overall increase in contractual services.

Depreciation expense remained steady with a increase of 0.2% in fiscal year 2018.

Interest on Capital Debt decreased by 5.2% in fiscal year 2018. The interest due each year for the municipal corporation obligations is based on payment schedules set by the related bond documents. The interest decreased in fiscal year 2018 as the principal on the bonds were paid down. Interest expense for the short term obligations decreased in fiscal year 2018 as the related liability decreased.

#### Fiscal Year 2017 Compared to Fiscal Year 2016

Total expenses decreased \$8.4 million, or 1.7%, in fiscal year 2017. Operation and maintenance, depreciation, and interest on capital debt make up approximately 98% of total expenses.

Operation and maintenance expenses decreased \$8.5 million, or 3.3%, in fiscal year 2017. Personal services costs increased by \$8.1 million. The change in Net Pension Liability dropped to \$4.8 million in fiscal year 2017 from \$14.1 million in fiscal year 2016, while salaries and related costs were higher in fiscal year 2017 due to a 3.5% increase in the number of employees. Contractual services expenses decreased 1.5% in fiscal year 2017.

Depreciation expense remained steady with a decrease of 0.6% in fiscal year 2017. An increase in depreciation expense for the new portion of Terminal 3 is offset by a decrease relating to Terminal 4.

Interest on Capital Debt increased by 1.2% in fiscal year 2017. The interest due each year for the municipal corporation obligations is based on payment schedules set by the related bond documents. The interest decreased in fiscal year 2017 as the principal on the bonds were paid down. Interest expense for the commercial paper notes payable increased in fiscal year 2017 as the related liability increased.

## LONG-TERM DEBT

#### **City of Phoenix Civic Improvement Corporation Airport Revenue Bonds**

The Aviation Enterprise Fund, through the City, has entered into certain agreements with the City of Phoenix Civic Improvement Corporation (the CIC) for the funding of certain improvements and expansion projects at the City's airports. The CIC issued bonds for the improvements and expansion projects, and the Aviation Enterprise Fund made a pledge of revenues to make payments sufficient to pay principal and interest on the bonds.

The debt service requirements on senior lien airport revenue bonds are secured by a first lien pledge of Net Airport Revenues. The term Net Airport Revenues is defined in the Airport Revenue Bond Ordinance to mean Airport Revenues, after provisions for payment of the costs of operation and maintenance.

The debt service requirements on junior lien airport revenue bonds are junior to the senior lien airport revenue bonds and are secured by a pledge of the Designated Revenues. The term Designated Revenues is defined in the Airport Revenue Bond Ordinance to mean Net Airport Revenues, after payments required on any senior lien airport revenue bonds.

The Rental Car Facility Charge Revenue Bonds are special revenue obligations of the CIC, payable solely from certain payments required to be made by the Aviation Enterprise Fund, through the City, to the CIC pursuant to the City Purchase Agreement dated June 1, 2004. Pledged revenues consist primarily of Customer Facility Charge (CFC) revenues and amounts on deposit in various reserve funds. Pledged revenues do not include amounts required to be paid by the rental car companies as ground rents or concession fees, amounts on deposit or required to be deposited to the Administrative Costs Fund, amounts on deposit in the Transportation Operations and Maintenance (O&M) Fund or the Transportation Reserve Fund, the Aviation Enterprise Fund Transportation O&M Fund, or CFC's that exceed the pledged rate.

The total bond principal outstanding for the Civic Improvement Corporation Airport Revenue Bonds as of June 30 are as follows (in thousands):

	 2018	 2017	 2016
Senior Lien Bonds	\$ 554,005	\$ 447,660	\$ 472,895
Junior Lien Bonds	669,935	724,405	739,900
Rental Car Facility Charge Bonds	 165,885	 176,255	 186,050
Total Revenue Bond Principal Outstanding	\$ 1,389,825	\$ 1,348,320	\$ 1,398,845

The CIC issued \$190,930,000 of Senior Lien Airport Revenue Bonds, \$209,185,000 of Senior Lien Refunding Revenue Bonds, and \$474,725,000 of Junior Lien Refunding Revenue Bonds during fiscal year 2018.

The debt service reserve requirements for the Airport Revenue Bonds for the fiscal years ending June 30 (in thousands):

	2018		2017		 2016
Senior Lien Bonds	\$	45,707	\$	47,038	\$ 47,038
Junior Lien Bonds		54,394		63,698	63,698
Rental Car Facility Charge Bonds		21,278		21,278	 21,278
Total Debt Service Reserve Requirements	\$	121,379	\$	132,014	\$ 132,014

#### **Airport General Obligation Bonds**

As of June 30, 2018 and 2017, the Aviation Enterprise Fund had \$7.9 million principal of general obligation bonds payable in both years. The debt service requirements of Airport General Obligation Bonds have been paid from Net Airport Revenues remaining after payment of senior lien and junior lien airport revenue bonded debt service requirements. In the event such Net Airport Revenues should prove insufficient to pay airport general obligation debt service requirements or should the Aviation Enterprise Fund, through the City, decide not to pay the debt service from Net Airport Revenues, this indebtedness would then be paid from ad valorem taxes (secondary property taxes) or other available sources.

For more information regarding long-term debt, please refer to Note 5 in the Notes to the Financial Statements and Schedules 7 through 17 in the Debt Section of the Statistical Section.

## **CAPITAL ASSETS**

The Aviation Enterprise Fund's capital assets, net of accumulated depreciation, was \$2.9 billion in fiscal year 2018, and \$2.7 billion in fiscal years 2017, and 2016, respectively.

Additions to capital assets included the following (in thousands):

	 2018	 2017	 2016
Major construction projects:			
Terminal 3 Modernization	\$ 141,697	\$ 110,556	\$ 87,533
PHX Sky Train	59,985	2,662	4,699
RCC Reconfiguration	7,626	224	—
Other construction projects:			
Airfield and runway projects	20,760	32,735	24,298
Terminal projects	18,590	12,026	16,488
Land acquisition	76	72	707
Other	20,073	9,767	2,970

Additional information on the Aviation Enterprise Fund's capital assets can be found in Note 4 in the Notes to the Financial Statements.

## **REQUESTS FOR FINANCIAL INFORMATION**

This financial report is designed to provide a general overview of the Aviation Enterprise Fund's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the City of Phoenix Finance Department, 251 West Washington Street, 9th Floor, Phoenix, Arizona 85003.

For prior annual reports, airport statistics, and other City financial information please visit our investor website at: http://phoenix.gov/finance/investor.

#### **City of Phoenix, Arizona Aviation Enterprise Fund COMPARATIVE STATEMENTS OF NET POSITION** June 30, 2018 and 2017 (in thousands)

	2018		2017*	
ASSETS				
Current Assets Cash and Cash Equivalents	\$	57,817	\$	69,970
Investments	₽	342,853	Þ	295,482
Receivables		542,055		255,402
Accounts Receivable, Net of Allowance for				
Doubtful Accounts (2018, \$0 and 2017, \$0)		14,052		16,126
Intergovernmental		162		354
Deposits in Escrow		326		326
Inventories		2,953		2,827
Total Unrestricted Current Assets		418,163		385,085
Restricted Assets				
Debt Service				
Cash and Securities with Fiscal Agents/Trustees		105,256		86,957
Accrued Interest Receivable		—		1
Customer Facility Charge				
Cash and Securities with Fiscal Agents/Trustees		80,632		74,887
Investments		22,226		21,945
Accounts Receivable		4,054		3,610
Capital Projects		21.015		22.40
Cash and Cash Equivalents Investments		21,915		32,184
Receivables		46,777		99,203
Intergovernmental		12,458		10,836
Passenger Facility Charge		11,027		11,093
Accrued Interest Receivable		74		
Total Restricted Current Assets		304,419		340,726
Total Current Assets		722,582		725,811
Noncurrent Assets				
Restricted Cash with Fiscal Agent		121,379		132,014
Capital Assets				
Land		574,238		574,238
Buildings		1,744,334		1,744,512
Improvements Other Than Buildings		1,661,086		1,643,995
Equipment and Artwork		671,947		672,068
Intangibles		24,355		25,620
Construction in Progress		390,231		148,709
Less: Accumulated Depreciation		(2,204,971)		(2,065,636
Total Capital Assets, Net of Accumulated Depreciation		2,861,220		2,743,506
Total Noncurrent Assets		2,982,599		2,875,520
Total Assets		3,705,181		3,601,331
DEFERRED OUTFLOWS OF RESOURCES				
Deferred Loss on Refunding Bonds		27,940		1,032
Pension Related		9,755		17,158
OPEB Related		103		_
Total Deferred Outflows of Resources		37,798		18,190

\*Restated due to the adoption of GASB 75

The accompanying notes are an integral part of these financial statements

#### City of Phoenix, Arizona Aviation Enterprise Fund COMPARATIVE STATEMENTS OF NET POSITION (CONTINUED) June 30, 2018 and 2017

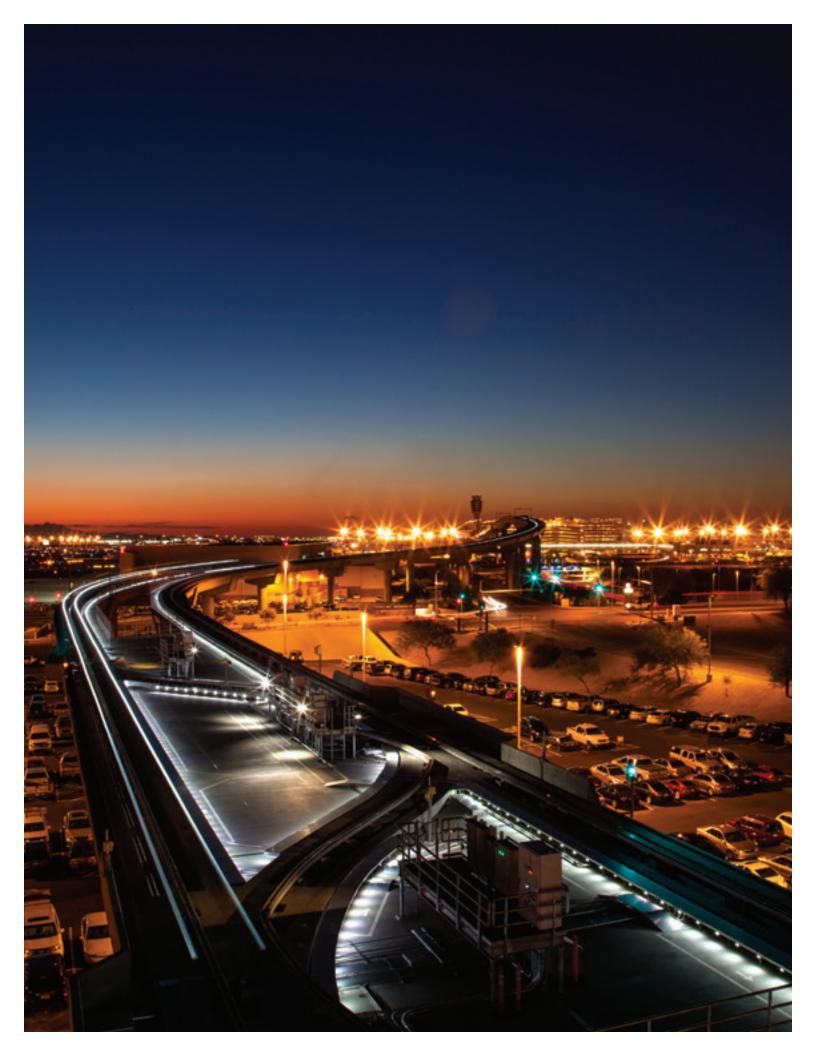
(in thousands)



	2018		2017*	
LIABILITIES				
Current Liabilities Payable from Current Assets				
Accounts Payable	\$	26,308	\$	22,859
Trust Liabilities and Deposits		354		4,094
Advance Payments		15,260		12,793
Current Portion of Pollution Remediation Current Portion of Accrued Compensated Absences		100 930		921
Total Current Liabilities Payable from Current Assets		42,952		40,667
		72,552		40,007
Current Liabilities Payable from Restricted Assets Debt Service				
		100.000		180.000
Short Term Obligations		100,000		180,000
Matured Bonds Payable		67,810		50,525
Interest Payable		37,185		36,372
Current Portion of General Obligation Bonds Current Portion of Municipal Corporation Obligations:		4,520		_
Current Portion of Rental Car Facility Revenue Bonds		10,990		10,370
Current Portion of Aviation Revenue Bonds		37,640		42,845
Capital Projects Accounts Payable		54,085		45,596
Total Current Liabilities Payable from Restricted Assets		312,230		365,708
Total Current Liabilities		355,182		406,375
Noncurrent Liabilities				
General Obligation Bonds		3,450		8,045
Municipal Corporation Obligations:		57.50		0,010
Rental Car Facility Revenue Bonds		154,895		165,885
Aviation Revenue Bonds		1,348,292		1,182,987
Pollution Remediation		2,000		2,200
Accrued Compensated Absences		6,097		5,985
Net Pension Liability		177,182		172,238
Net OPEB Liability		11,543		11,298
Total Noncurrent Liabilities		1,703,459		1,548,638
Total Liabilities		2,058,641		1,955,013
DEFERRED INFLOWS OF RESOURCES				
Deferred Gain on Refunding Bonds		676		718
Pension Related		10,489		9,717
Total Deferred Inflows of Resources		11,165		10,435
NET POSITION				
Net Investment in Capital Assets		1,264,682		1,196,595
Restricted for:				
Debt Service		121,379		132,014
Passenger Facility Charges		87,521		125,311
Rental Car Customer Facility Charges		106,912		100,442
Unrestricted		92,679		99,711
Total Net Position	\$	1,673,173	\$	1,654,073

\*Restated due to the adoption of GASB 75

The accompanying notes are an integral part of these financial statements



#### City of Phoenix, Arizona Aviation Enterprise Fund COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

For the Fiscal Years Ended June 30, 2018 and 2017 (in thousands)

2017\* 2018 **Operating Revenues** Aeronautical Revenue **Terminal Fees** \$ 89,389 \$ 80,956 50,030 51,278 Landing Fees Air Cargo and Hangar Rental 8,412 7,989 Other 13,069 13,986 Non-Aeronautical Revenue Parking 88,190 84,151 **Rental Cars** 54,902 53,595 Terminal - Food and Beverage 22,457 22,019 Terminal – Retail 11,210 10,279 **Rental Revenue** 23,049 21,236 **Ground Transportation** 8,585 6,207 Other 4,600 4,722 **Total Operating Revenues** 373,893 356,418 **Operating Expenses Operation and Maintenance** Personal Services 134,785 127,792 **Contractual Services** 117,162 103,158 Supplies 11,731 9,300 Equipment/Minor Improvements 6,375 11,145 Environmental, Studies and Noise Program 959 Depreciation 166,145 165,826 City Staff and Administrative 9,141 8,373 Total Operating Expenses 445,339 426,553 **Operating Loss** (71,446) (70,135) Non-Operating Revenues (Expenses) Passenger Facility Charges 83,885 83,577 Rental Car Customer Facility Charges 49,210 47,348 Investment Income: Net Increase (Decrease) in Fair Value of Investments (5,426) (4,180) Interest 10,020 6,735 Interest on Capital Debt (64,403) (67,915) Loss on Disposal of Capital Assets (4,529) (1,417) Total Non-Operating Revenues (Expenses) 68,757 64,148 Net Loss Before Contributions and Transfers (2,689) (5,987) **Capital Contributions** 22,569 26,639 Transfer from General Fund – Change for Phoenix 168 Transfer to Capital Projects Fund (948) (370) Change in Net Position (Deficit) 19,100 20,282 Net Position, July 1 1,654,073 1.645.405 Restatement of Beginning Net Position (11,614) Net Position, July 1, as Restated 1,654,073 1,633,791 Net Position, June 30 1,673,173 1,654,073 \$ \$

\*Restated due to the adoption of GASB 75

The accompanying notes are an integral part of these financial statements

### City of Phoenix, Arizona Aviation Enterprise Fund COMPARATIVE STATEMENTS OF CASH FLOWS

For the Fiscal Years Ended June 30, 2018 and 2017 (in thousands)

	 2018	 2017*
Cash Flows from Operating Activities Receipts from Customers Payments to Suppliers Payments to Employees Payment of Staff and Administrative Expenses	\$ 374,696 (170,100) (83,350) (9,141)	\$ 345,577 (177,494) (77,115) (8,373)
Net Cash Provided by Operating Activities	 112,105	 82,595
Cash Flows from Noncapital Financing Activities Transfers from Other Funds Transfers to Other Funds	 168 (948)	 (370)
Net Cash Used by Noncapital Financing Activities	 (780)	 (370)
Cash Flows from Capital and Related Financing Activities Proceeds from Capital Debt Principal Paid on Capital Debt Interest Paid on Capital Debt Acquisition and Construction of Capital Assets Proceeds from Sales of Capital Assets Passenger Facility Charges Rental Car Customer Facility Charges Capital Contributions	 118,778 (50,525) (71,852) (280,096) 198 83,951 48,765 21,138	 50,000 (47,390) (74,656) (167,484) 313 80,133 46,882 21,937
Net Cash Used by Capital and Related Financing Activities Cash Flows from Investing Activities Purchases of Investment Securities Proceeds from Sale and Maturities of Investment Securities Net Activity for Short-Term Investments Interest on Investments	 (129,643) (957,477) 935,311 26,940 4,531	 (90,265) (338,846) 338,766 (5,284) 2,548
Net Cash Provided (Used) by Investing Activities	 9,305	 (2,816)
Net Decrease in Cash and Cash Equivalents	 (9,013)	(10,856)
Cash and Cash Equivalents, July 1	 396,338	 407,194
Cash and Cash Equivalents, June 30	\$ 387,325	\$ 396,338

\*Restated due to the adoption of GASB 75

The accompanying notes are an integral part of these financial statements

### City of Phoenix, Arizona Aviation Enterprise Fund COMPARATIVE STATEMENTS OF CASH FLOWS (CONTINUED)

For the Fiscal Years Ended June 30, 2018 and 2017 (in thousands)

	 2018		2017*
Reconciliation of Operating Loss to			
Net Cash Provided by Operating Activities			
Operating Loss	\$ (71,446)	\$	(70,135)
Adjustments			
Depreciation	166,145		165,826
Deferred Outflows – Pension and OPEB	7,300		17,029
Deferred Inflows – Pension	772		(3,665)
Change in Assets and Liabilities			
Receivables	2,074		(4,103)
Allowance for Doubtful Accounts	—		(1,320)
Inventories	(126)		(1,116)
Accounts Payable	3,449		(6,019)
Trust Liabilities and Deposits	(3,740)		835
Advance Payments	2,467		(6,252)
Pollution Remediation	(100)		(175)
Accrued Compensated Absences	121		486
Net Pension Liability	4,944		(8,549)
Net OPEB Liability	 245		(247)
Net Cash Provided by Operating Activities	\$ 112,105	\$	82,595
Noncash Capital and Financing Activities			
Refunding Issuance in Excess of Bond Retirement	\$ 1,351	\$	27
Increase (Decrease) in Fair Value of Investments	 172		(86)
Total Noncash Capital and Financing Activities	\$ 1,523	\$	(59)
Cash and Cash Equivalents			
Unrestricted			
Cash and Cash Equivalents	\$ 57,817	\$	69,970
Deposits in Escrow	 326		326
Total Unrestricted	 58,143		70,296
Restricted			
Cash and Cash Equivalents	21,915		32,184
Cash and Securities with Fiscal Agents/Trustees:			
Debt Service	105,256		86,957
Customer Facility Charge	 80,632		74,887
Total Restricted	 207,803		194,028
Noncurrent			
	121,379		132,014
Cash and Securities with Fiscal Agents/Trustees	 121,373		132,011

\*Restated due to the adoption of GASB 75

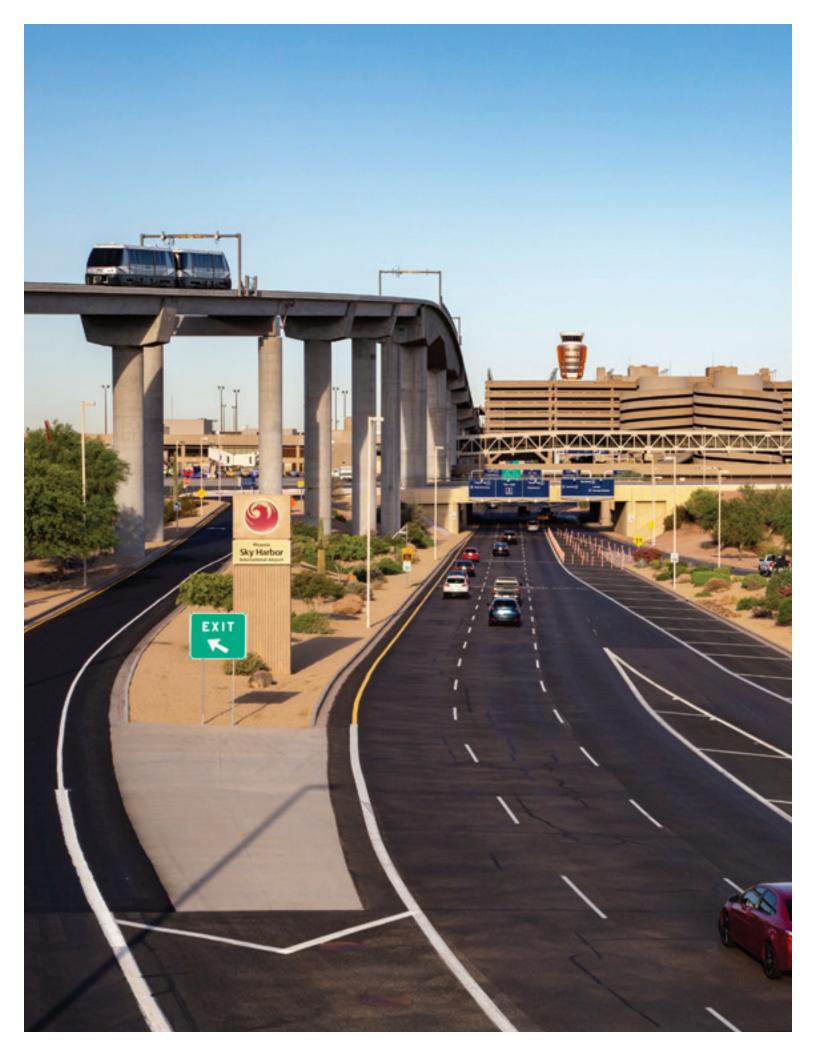
The accompanying notes are an integral part of these financial statements



# NOTES TO THE FINANCIAL STATEMENTS

Note Description

- **1** Summary of Significant Accounting Policies
- **2** Cash and Investments
- 3 Receivables
- 4 Capital Assets
- **5** Long-Term Obligations
- 6 Refunded, Refinanced and Defeased Obligations
- 7 Short Term Obligations Payable
- 8 Risk Management
- **9** Operating Leases
- **10** Contractual and Other Commitments
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- **12** Deferred Compensation Plan (DCP)
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- **14** Other Post-Employment Benefits (OPEB)
- **15** Capital Contributions
- **16** Passenger Facility Charges
- **17** Customer Facility Charges
- **18** Subsequent Events





The City of Phoenix, Arizona (the City) owns and operates Phoenix Sky Harbor International Airport (the Airport) and two general aviation airports, Phoenix Goodyear Airport and Phoenix Deer Valley Airport (collectively, the Aviation Enterprise Fund). The City has operated the Aviation Enterprise Fund as a self-supporting enterprise since 1967, according to Part II, Chapter 4 of the City of Phoenix Code of Ordinances.

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

### a) Reporting Entity

The accompanying financial statements include only the Aviation Enterprise Fund and are not intended to present fairly the financial position of the City, the changes in its financial position or, where applicable, its cash flows in conformity with accounting principles generally accepted in the United States of America.

### b) Jointly Governed Organizations-Phoenix-Mesa Gateway Airport Authority

The Phoenix-Mesa Gateway Airport Authority is a nonprofit corporation established and funded by the City of Phoenix, City of Mesa, Towns of Gilbert and Queen Creek, and the Gila River Indian Community. The purpose of the entity is the redevelopment of Williams Air Force Base that was closed in September 1993 to become the Phoenix-Mesa Gateway Airport. The Board of Directors consists of the mayors for the respective municipalities and the governor of the tribal community. The Aviation Enterprise Fund contributes \$1.3 million per year (life to date \$20.8 million) to the Phoenix-Mesa Gateway Airport Authority operating and capital budget.

### c) Basis of Accounting

The Aviation Enterprise Fund is an enterprise fund of the City and the cost of providing services is recovered primarily through their fees and charges. The Aviation Enterprise Fund, through the City, has established activity rates and fees to recover the cost, including capital costs, of providing services and has issued debt backed by these revenues.

Since the Aviation Enterprise Fund is an enterprise fund of the City, the accrual basis of accounting is followed, whereby revenues are recognized in the accounting period in which they are earned and expenses are recognized when incurred. Operating revenues and expenses are distinguished from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the fund's principal ongoing operations. Operating expenses include the cost of operating and maintaining the airports, environmental expenses, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating items.

### d) Pooled Cash and Investments

The Aviation Enterprise Fund's cash resources are combined through the City to form a cash and investment pool managed by the City Treasurer. Excluded from this pool are the investments of the City of Phoenix Employee Retirement System and certain other legally restricted funds. Interest earned by the pool is distributed monthly to individual funds based on daily equity in the pool.

The Aviation Enterprise Fund's cash and cash equivalents include cash in bank, cash on hand, and short-term investments with original maturities of 90 days or less from the date of acquisition.

The Aviation Enterprise Fund's investments are stated at fair value. Fair value is based on quoted market prices as of the valuation date.

### e) Accounts Receivable

Accounts receivable are reported net of an allowance for doubtful accounts. The allowance for doubtful accounts is based on management's assessment of the potential for losses, taking into account historical experience and currently available information.

#### f) Deposits in Escrow

Deposits in Escrow are performance bonds and security deposits made by airport tenants.

#### g) Inventories

Inventories consist of materials and supplies which have been valued at cost.

### h) Capital Assets

Capital assets are defined as assets with an initial, individual cost of more than \$5,000 and an estimated useful life greater than two years. All artwork and land is capitalized. Capital assets are recorded at cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at the estimated acquisition value at the date of donation.

Major outlays for capital assets and improvements are capitalized as the projects are constructed. Interest incurred during the construction phase of projects is reflected in the capitalized value of the asset constructed. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized. Major improvements are capitalized and depreciated over the remaining useful lives of the related capital assets.

Depreciation is computed using the straight-line method over the estimated useful lives of the related assets as follows:

Buildings	10 to 40 years
Improvements other than Buildings	
Runways and Taxiways	18 to 25 years
Other Improvements	10 to 50 years
Equipment	5 to 30 years
Intangible Assets	5 to 40 years

A gain or loss on disposal of capital assets is recognized when assets are retired from service or are sold or otherwise disposed of.

### i) Compensated Absences

Vacation and compensatory time benefits are accrued as liabilities as employees earn the benefits to the extent that they meet both of the following criteria: 1) the Aviation Enterprise Fund's obligation through the City is attributable to employees' services already rendered; and 2) it is probable that the Aviation Enterprise Fund, through the City, will compensate the employees for the benefits through paid time off or some other means, such as cash payments.

Sick leave benefits are accrued as a liability as the benefits are earned by employees, but only to the extent that it is probable that the Aviation Enterprise Fund, through the City, will compensate the employees through cash payments conditioned on the employees' termination or retirement. All of the outstanding compensated absences are recorded as a liability.

### j) Long-Term Obligations

In the financial statements, long-term debt and other long-term obligations are reported as liabilities in the Comparative Statements of Net Position. Bond premiums and discounts are amortized over the life of the bonds using the interest method.



### k) Net Position

Net Investment in Capital Assets – This category groups all capital assets into one component of net position. Accumulated depreciation and the outstanding balances of debt that are attributed to the acquisition, construction, or improvement of these assets reduce the balance in this category.

Restricted Net Position – This category presents external restrictions imposed by creditors, grantors, or laws or regulations of other governments and restrictions imposed by law through constitutional provisions or enabling legislation.

Unrestricted Net Position – This category represents the net position that is not restricted for any project or other purpose.

### I) Statements of Cash Flows

For purposes of the Comparative Statements of Cash Flows, all highly liquid investments (including restricted assets) with original maturities of 90 days or less when purchased are considered to be cash equivalents.

### m) Rates and Charges

The Aviation Enterprise Fund annually establishes airline facility rental fees, landing fees and other charges sufficient to recover the costs of operations, maintenance and debt service related to the airfield and space rented by the airlines. Any differences between amounts collected and the actual costs allocated to the airlines' leased space are credited or billed to the airlines.

### n) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make a number of estimates and assumptions that affect the reported amounts of assets, liabilities, deferred inflows and outflows of resources, and net position, the disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses/ expenditures during the reporting period. Actual results could differ from those estimates.

### o) New Accounting Pronouncements and Revisions

New Accounting Pronouncements Adopted in 2018:

GASB Statement No. 75, GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, will improve the decision-usefulness of information in employer and governmental nonemployer contributing entity financial reports and will enhance its value for assessing accountability and interperiod equity by requiring recognition of the entire OPEB liability and a more comprehensive measure of OPEB expense. The requirements of this Statement are effective for financial statements for reporting periods beginning after June 15, 2017. The Aviation Enterprise Fund implemented this Statement and, as such, decreased the Net Position for June 30, 2016 by \$11,614,227. The financial statements for the year ended June 30, 2017 have been restated to reflect the implementation of this statement.

GASB Statement No. 85, Omnibus 2017, addresses practice issues that were identified during implementation and application of certain GASB Statements. The Statement addresses a variety of topics including issues related to blending component units, goodwill, fair value measurement and application, and postemployment benefits (pensions and other postemployment benefits (OPEB)). The requirements of this Statement are effective for financial statements for periods beginning after June 15, 2017. The Aviation Enterprise Fund has determined there is no impact to the financial statements as a result of this Statement.

GASB Statement No. 86, Certain Debt Extinguishment Issues, establishes standards of accounting and financial reporting requirements, for in-substance defeasance of debt transactions in which cash and other monetary assets acquired with only existing resources, that is, resources other

than the proceeds of refunding debt, are placed in a irrevocable trust for the sole purpose of future repayment of outstanding debt. The requirements of this Statement are effective for financial statements for periods beginning after June 15, 2017. The Aviation Enterprise Fund has determined there is no impact to the financial statements as a result of this Statement.

GASB Statement No. 89, Accounting for Interest Cost Incurred before the End of a Construction Period, requires that interest cost incurred before the end of a construction period be recognized as an expense in the period in which the cost is incurred for financial statements prepared using the economic resources measurement focus. As a result, interest cost incurred before the end of a construction period will not be included in the historical cost of a capital asset reported in a business-type activity or enterprise fund. For financial statement that are prepared with the current financial resources measurement focus, the interest cost incurred before the end of a construction period should be recognized as an expense according to governmental fund accounting principles. The requirements of this Statement are effective for financial statements for periods beginning after December 15, 2019. The Aviation Enterprise Fund has implemented this Statement in fiscal year 2018.

Pronouncements Issued But Not Yet Effective:

GASB has issued the following pronouncements that may effect future financial position, results of operations, cash flows, or financial presentation of the Aviation Enterprise Fund upon implementation. The Aviation Enterprise Fund has not fully determined the effect these pronouncements will have on the City's financial statements.

GASB Statement No.	GASB Accounting Standard	Effective Fiscal Year
83	Certain Asset Retirement Obligations	2019
87	Leases	2021
88	Certain Disclosures Related to Debt, including Direct Borrowings and Direct Placements	2019
90	Majority Equity Interests – an amendment of GASB Statements number 14 and 61	2020

### **Revisions:**

A revision has been made to the 2017 financial statements to conform to the 2018 presentation for noncurrent cash with fiscal agent. This revision consisted of moving \$132.0 million of cash with fiscal agent from current assets to noncurrent assets on the Comparative Statements of Net Position for 2017. Another revision was made that consisted of moving \$93.4 million from unrestricted net position to net Investment in capital assets on the Comparative Statements of Net Position. Neither of these revisions had any effect on the Aviation Enterprise Fund's net position.



# 2. CASH, CASH EQUIVALENTS, AND INVESTMENTS

Cash and cash equivalents at June 30, 2018 and 2017, was composed of the following (in thousands):

	 2018	 2017
Cash in Bank	\$ 9,157	\$ 1,314
Cash on Hand	2	3
Short-Term Pooled Investments	58,923	94,149
Short-Term Non-Pooled Investments	11,975	7,014
Cash with Fiscal Agents/Trustees	285,803	272,356
Securities with Fiscal Agents/Trustees	 21,465	 21,502
Total Cash and Cash Equivalents	\$ 387,325	\$ 396,338

A summary of Aviation Enterprise Fund cash and cash equivalents at June 30, 2018, and 2017 (in thousands):

	2018		 2017
Unrestricted	\$	58,143	\$ 70,296
Restricted		329,182	 326,042
Total Cash and Cash Equivalents	\$	387,325	\$ 396,338

### Deposits

Cash deposits are subject to custodial risk. Custodial risk is the risk that in the event of a bank failure, the Aviation Enterprise Fund's deposits through the City may not be returned. The Aviation Enterprise Fund's deposits through the City during the year and at fiscal year-end were entirely covered by federal depository insurance or by collateral held by the City's agent in the City's name. The Aviation Enterprise Fund's deposits at June 30, 2018 and 2017 were (in thousands):

	2018		2017
Deposits			
Carrying Amount	\$ 9,157	\$	1,314
Bank Ledger Balance	9,204		1,333

Cash with fiscal agents and trustees are subject to custodial risk. The Aviation Enterprise Fund's contracts through the City with the fiscal agents and trustees call for these deposits to be fully covered by collateral held in the fiscal agents' and trustees' trust departments but not in the City's name. Each trust department pledges a pool of collateral against all trust deposits it holds. The Aviation Enterprise Fund's cash and securities with fiscal agents were (in thousands):

	2018		2017
Cash with Fiscal Agent			
Carrying Amount	\$	285,803	\$ 272,357
Bank Ledger Balance		285,803	272,357
Securities with Fiscal Agent			
Carrying Amount		21,465	21,502
Bank Ledger Balance		21,465	21,502

#### Investments

Aviation Enterprise Fund investments are included in the City's pooled investments. The City Charter and ordinances authorize the City to invest in U.S. Treasury securities, securities guaranteed, insured or backed by the full faith and credit of the U.S. Government, U.S. Government agency securities, repurchase agreements, commercial paper, money market accounts, certificates of deposit, the State Treasurer's Local Government Investment Pool "LGIP", highly rated securities issued or guaranteed by any state or political subdivision thereof rated in the highest short-term or second highest longterm category, and investment grade corporate bonds, debentures, notes and other evidence of indebtedness issued or guaranteed by a solvent U.S. corporation which are not in default as to principal or interest. Investments are carried at fair value. It is the City's policy generally to hold investments until maturity.



The Aviation Enterprise Fund maintains a portion of its unrestricted and restricted cash and investments in the City's cash and investment pool. The following table summarizes the amounts reported as "Investments" at June 30, 2018 and 2017 (in thousands):

		June 30, 2018		June 3	0, 2017
City Investments	Credit Quality Rating	Fair Value	Weighted Average Maturity (Years)	Fair Value	Weighted Average Maturity (Years)
Pooled Investments					
Repurchase Agreements collateralized					
by U.S. Treasury Securities	Not Rated	\$ 18,873	0.006	\$ 39,103	0.016
U.S. Treasury Securities		174,587	1.934	169,979	2.159
U.S. Government Agency Securities					
FFCB Notes	AA+	57,388	2.111	51,739	2.584
FNMA Notes	AA+	31,846	1.639	38,099	2.468
FHLMC Notes	AA+	17,977	1.797	41,777	1.477
FHLB Notes	AA+	57,560	1.720	87,175	1.485
Total U.S. Government Agency Securities		164,771	1.849	218,790	1.915
Pre-Refunded Municipal Securities	N/A (1)	3,098	1.662	2,289	0.645
Certificates of Deposit	N/A (2)	26,181	0.106	27,319	0.144
Commercial Paper	A-1	25,256	0.081	20,996	0.023
Mortgage Backed Securities					
GNMA	AA+	18,363	2.943	8,820	3.040
FHLMC Notes	AA+	74	3.476	93	3.187
Total Mortgage Backed Securities		18,437	2.945	8,913	3.042
Total Pooled Investments		431,203	1.639	487,389	1.681
Less: Short-Term Pooled Investments		(63,459)	11000	(92,704)	1.001
Net Pooled Investments		367,744		394,685	
		·			
Non-Pooled Investments Repurchase Agreements Collateralized by					
U.S. Treasury Securities	Not Rated			15	0.008
U.S. Treasury Securities	Not hated	56,086	0.107	24,941	0.860
U.S. Government Agency Securities		00,000	01107	,	01000
FHLB Notes	AA+			4,003	0.044
Total U.S. Government Agency Securities				4,003	0.044
Total Non-Pooled Investments		56,086	0.107	28,959	0.746
Less: Short-Term Non-Pooled Investments		(11,974)		(7,014)	
Net Non-Pooled Investments		44,112		21,945	
Total Investments		411,856		\$ 416,630	

#### Notes:

(1) Pre-Refunded Municipal Securities for which the payment of interest, and ultimately the repayment of principal, is backed by U.S. Government Securities.

(2) All Certificates of Deposit are insured by the FDIC.

### **Fair Value Hierarchy**

Aviation Enterprise Fund pooled investments are included in the City's pooled investments. The City categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure fair value of the assets. The three levels of the fair value hierarchy are as follows:

- Level 1 inputs are quoted prices in active markets for identical financial assets that the City has the ability to access at the measurement date;
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the financial asset, either directly or indirectly;
- Level 3 inputs are unobservable inputs for the financial asset.

The following is a summary of the fair value hierarchy of the fair value of investments of the City as of June 30, 2018 and 2017 (in thousands):

	Fair Value Measurement Using:							
Investments by Fair Value Level	(	06/30/18	L	evel 1		Level 2	Le	vel 3
U.S. Government securities	\$	249,546	\$	2,652	\$	246,894	\$	_
U.S. Government agency obligations		164,771		_		164,771		_
U.S. Government agency MBS/CMO		18,437		_		18,437		
Municipal bonds		3,098		_		3,098		
Commercial Paper		25,256				25,256		_
Total Investments, including those classified as								
cash equivalents, by fair value level	\$	461,108	\$	2,652	\$	458,456	\$	
		1	Fair V	alue Meas	sure	ment Using	g:	
Investments by Fair Value Level	(	06/30/17	L	evel 1		Level 2	Le	vel 3
U.S. Government securities	\$	234,038	\$	2,888	÷			
			4	2,000	\$	231,150	\$	_
U.S. Government agency obligations		222,793	+	2,000	⊅	231,150 222,793	\$	_
U.S. Government agency obligations U.S. Government agency MBS/CMO		,	Ŧ	2,000 —	⊅	-	\$	
		222,793	Ŧ	2,000 — —	>	222,793	\$	
U.S. Government agency MBS/CMO		222,793 8,913		2,000 — — — —	>	222,793 8,913	\$	
U.S. Government agency MBS/CMO Municipal bonds		222,793 8,913 2,289		2,000 — — — —	> 	222,793 8,913 2,289	\$	



### **Interest Rate Risk**

Interest rate risk is the risk that changes in market rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment the greater the sensitivity of its fair value to changes in market interest rates. The Aviation Enterprise Fund follows the City's policies for interest rate risk. In order to limit interest rate risk, the City's investment policy limits maturities as follows:

U.S. Treasury Securities	5 year final maturity
Securities guaranteed, insured, or backed by	
the full faith and credit of the U.S. Government	5 year final maturity
U.S. Government Agency Securities	5 year final maturity
Repurchase Agreements	60 days
Municipal Obligations	5 years for long-term issuances
Money Market Mutual Funds	90 days
Commercial Paper	270 days

For Mortgage Backed Securities (MBS) and Collateralized Mortgage Obligations (CMO), the maximum weighted average life using current Public Securities Association (PSA) prepayment assumptions shall be 12 years at the time of purchase for MBS and 5 years at the time of purchase for CMO.

### **Credit Risk**

Credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investments. The Aviation Enterprise Fund follows the City's policies regarding credit risk. The City's investment policy limits its purchase of investments to the top ratings issued by nationally recognized statistical rating organizations such as Standard & Poor's (S&P) and Moody's Investors Service (Moody's). The portfolio is primarily invested in securities issued by the U.S. Treasury or by U.S. Government Agency Securities which are rated Aaa by Moody's and AA+ by S&P. Repurchase agreements are generally collateralized by U.S. Treasuries and U.S. Government Agency Securities at 102%. Municipal securities must have a short-term minimum rating of A1 by S&P and P1 by Moody's and a long-term uninsured rating of A+ by S&P and A1 by Moody's. The rating requirements do not apply to obligations issued by the City of Phoenix. Money market mutual funds must have a current minimum money market rating of AAAm by S&P and A1 by Moody's. For commercial paper, an Issuer's program must have a minimum rating of A1 by S&P and P1 by Moody's. The issuing corporation must be organized and operating in the United States and have a minimum long-term debt rating of A+ by S&P and A1 by Moody's. Programs rated by only one of the agencies are ineligible.

### **Concentration of Credit Risk**

Concentration of credit risk is the risk that too many resources have been invested in a single issuer, and that issuer may fail. Investments in any one issuer that represent 5% or more of total Aviation Enterprise Fund investments are as follows:

lssuer	2018	2017
Federal National Mortgage Association	6.54%	7.38%
Federal Home Loan Mortgage Corporation	*	8.09%
Federal Home Loan Bank	11.81%	17.66%
Federal Farm Credit Bank	11.78%	10.02%

\* Investment is less than 5% in 2018

### 3. RECEIVABLES

Receivables at June 30, 2018 and 2017 are stated net of the allowance for doubtful accounts, and are summarized as follows (in thousands):

	June	e 30, 2018	June 30, 2017		
Unrestricted					
Accounts Receivable	\$	14,052	\$	16,126	
Intergovernmental Receivable		162		354	
Restricted					
Passenger Facility Charge Receivable		11,027		11,093	
Customer Facility Charge Receivable		4,054		3,610	
Intergovernmental Receivable		12,458		10,836	
Interest Receivable		74		11	
Total Receivable	\$	41,827	\$	42,030	

(1) Intergovernmental Receivables include monies due from other governmental entities for grants.

No allowance for doubtful accounts has been recorded as of June 30, 2018 and June 30, 2017. Accounts Receivable includes unbilled charges of \$9.0 million at June 30, 2018 and \$10.1 million at June 30, 2017.



### 4. CAPITAL ASSETS

Capital asset activity for the Aviation Enterprise Fund for the fiscal years ended June 30, 2018 and 2017, was as follows (in thousands):

	Balances July 1, 2017	Additions	Deletions	Balances June 30, 2018		
Non-depreciable assets: Land Artwork Construction-in-Progress	\$	\$  260,562	\$ (19,040)	\$ 574,238 7,261 390,231		
Total non-depreciable assets	730,208	260,562	(19,040)	971,730		
Depreciable assets: Buildings Improvements Equipment Intangible Assets	1,744,512 1,643,995 664,807 25,620	15,074 17,930 13,916 144	(15,252) (839) (14,037) (1,409)	1,744,334 1,661,086 664,686 24,355		
Total depreciable assets	4,078,934	47,064	(31,537)	4,094,461		
Less accumulated depreciation for: Buildings Improvements Equipment Intangible Assets	(799,533) (943,167) (309,313) (13,623)	(53,640) (63,575) (46,352) (2,578)	13,742 839 10,820 1,409	(839,431) (1,005,903) (344,845) (14,792)		
Total accumulated depreciation	(2,065,636)	(166,145)	26,810	(2,204,971)		
Total depreciable assets, net	2,013,298	(119,081)	(4,727)	1,889,490		
Total capital assets, net	\$ 2,743,506	\$ 141,481	\$ (23,767)	\$ 2,861,220		
	Balances July 1, 2016	Additions	Deletions	Balances June 30, 2017		
Non-depreciable assets: Land Artwork Construction-in-Progress		Additions \$ 118 86,469	Deletions \$ (75)			
Land Artwork	July 1, 2016 \$ 574,195 7,261	\$ 118	\$ (75)	June 30, 2017 \$ 574,238 7,261		
Land Artwork Construction-in-Progress	July 1, 2016 \$ 574,195 7,261 186,299	\$ 118 	\$ (75) 	June 30, 2017 \$ 574,238 7,261 148,709		
Land Artwork Construction-in-Progress Total non-depreciable assets Depreciable assets: Buildings Improvements Equipment	July 1, 2016 \$ 574,195 7,261 186,299 767,755 1,623,818 1,636,664 624,669	\$ 118 	\$ (75) (124,059) (124,134) (17,435) (22,384) (10,510)	June 30, 2017 \$ 574,238 7,261 148,709 730,208 1,744,512 1,643,995 664,807		
Land Artwork Construction-in-Progress Total non-depreciable assets Depreciable assets: Buildings Improvements Equipment Intangible Assets	July 1, 2016 \$ 574,195 7,261 186,299 767,755 1,623,818 1,636,664 624,669 23,705	\$ 118 	\$ (75) (124,059) (124,134) (17,435) (22,384) (10,510) (88)	June 30, 2017 \$ 574,238 7,261 148,709 730,208 1,744,512 1,643,995 664,807 25,620		
Land Artwork Construction-in-Progress Total non-depreciable assets Depreciable assets: Buildings Improvements Equipment Intangible Assets Total depreciable assets Less accumulated depreciation for: Buildings Improvements Equipment	July 1, 2016 \$ 574,195 7,261 186,299 767,755 1,623,818 1,636,664 624,669 23,705 3,908,856 (763,381) (896,500) (276,734)	\$ 118 	\$ (75) (124,059) (124,134) (17,435) (22,384) (10,510) (88) (50,417) 16,322 22,260 9,201	June 30, 2017 \$ 574,238 7,261 148,709 730,208 1,744,512 1,643,995 664,807 25,620 4,078,934 (799,533) (943,167) (309,313)		
Land Artwork Construction-in-Progress Total non-depreciable assets Depreciable assets: Buildings Improvements Equipment Intangible Assets Total depreciable assets Less accumulated depreciation for: Buildings Improvements Equipment Intangible Assets	July 1, 2016 \$ 574,195 7,261 186,299 767,755 1,623,818 1,636,664 624,669 23,705 3,908,856 (763,381) (896,500) (276,734) (11,063)	\$ 118 	\$ (75) (124,059) (124,134) (17,435) (22,384) (10,510) (88) (50,417) 16,322 22,260 9,201 85	June 30, 2017 \$ 574,238 7,261 148,709 730,208 1,744,512 1,643,995 664,807 25,620 4,078,934 (799,533) (943,167) (309,313) (13,623)		
Land Artwork Construction-in-Progress Total non-depreciable assets Depreciable assets: Buildings Improvements Equipment Intangible Assets Total depreciable assets Less accumulated depreciation for: Buildings Improvements Equipment Intangible Assets Total accumulated depreciation	July 1, 2016 \$ 574,195 7,261 186,299 767,755 1,623,818 1,636,664 624,669 23,705 3,908,856 (763,381) (896,500) (276,734) (11,063) (1,947,678)	\$ 118 86,469 86,587 138,129 29,715 50,648 2,003 220,495 (52,474) (68,927) (41,780) (2,645) (165,826)	\$ (75) (124,059) (124,134) (17,435) (22,384) (10,510) (88) (50,417) 16,322 22,260 9,201 85 47,868	June 30, 2017 \$ 574,238 7,261 148,709 730,208 1,744,512 1,643,995 664,807 25,620 4,078,934 (799,533) (943,167) (309,313) (13,623) (2,065,636)		

# 5. LONG-TERM OBLIGATIONS

Changes in long-term obligations at June 30, 2018 and 2017 are summarized as follows (in thousands):

		Balances July 1, 2017		Additions		Reductions		Balances June 30, 2018		nounts e Within ne Year
Bonds and Notes Payable: General Obligation Bonds Municipal Corporation Obligations	\$	7,865	\$	_	\$	_	\$	7,865	\$	4,520
Rental Car Facility Revenue Bonds Aviation Revenue Bonds		176,255 1,172,065	8	74,840		(10,370) 822,965)		165,885 1,223,940		10,990 37,640
Subtotal		1,356,185		74,840	(8	833,335)		1,397,690		53,150
Discounts/Premiums		53,947		34,706		(26,556)		162,097		
Total Bonds and Notes Payable		1,410,132		09,546	(859,891)		1,559,787			53,150
Other Liabilities:										
Accrued Compensated Absences		6,906		7,027		(6,906)		7,027		930
Pollution Remediation		2,200				(100)		2,100		100
Net Pension Liability		172,238		4,944		_		177,182		_
Net OPEB Liability		11,298		245				11,543		
Total Other Liabilities		192,642		12,216		(7,006)		197,852		1,030
Total Long-Term Obligations	\$	1,602,774	\$ 1,0	21,762	\$ (8	866,897)	\$	1,757,639	\$	54,180
	Balances July 1, 2016		Additions		Reductions		Balances June 30, 2017		Amounts Due Within One Year	
Bonds and Notes Payable: General Obligation Bonds Municipal Corporation Obligations	\$	7,865	\$		\$	_	\$	7,865	\$	_

General Obligation Bonds	\$ 7,865	\$ —	\$ —	\$ 7,865	\$ —
Municipal Corporation Obligations					
Rental Car Facility Revenue Bonds	186,050	_	(9,795)	176,255	10,370
Aviation Revenue Bonds	1,212,795		(40,730)	1,172,065	42,845
Subtotal	1,406,710	—	(50,525)	1,356,185	53,215
Discounts/Premiums	59,184		(5,237)	53,947	
Total Bonds and Notes Payable	1,465,894		(55,762)	1,410,132	53,215
Other Liabilities:					
Accrued Compensated Absences	6,420	6,906	(6,420)	6,906	921
Pollution Remediation	2,375	—	(175)	2,200	—
Net Pension Liability	180,787	_	(8,549)	172,238	_
Net OPEB Liability	11,545		(247)	11,298	
Total Other Liabilities	201,127	6,906	(15,391)	192,642	921
Total Long-Term Obligations	\$ 1,667,021	\$ 6,906	\$ (71,153)	\$ 1,602,774	\$ 54,136



### Issues of long-term debt were as follows at June 30, 2018 and 2017 (dollars in thousands):

			June 30, 2	018				
Issue Date	Purpose	Maturity Dates	Effective Interest Rate	Average Life (Years)	Original Amount	Principal Outstanding	Interest Outstanding	Unamortized Discount (Premium)
Municipal C	Corporation Obligations (1)							
03/05/13	Airport Revenue Refunding (AMT) (2a)	7/1/14-32	3.28	11.8	\$ 196,600	\$ 160,825	\$ 66,636	\$ (19,192)
11/21/17	Airport Revenue (AMT) (2a)	7/1/18-47	3.84	18.7	190,930	189,130	173,113	(28,464)
11/21/17	Airport Revenue Refunding (Non-AMT) (2a)	7/1/21-38	3.23	13.5	173,440	173,440	111,864	(32,356)
11/21/17	Airport Revenue Refunding (Taxable) (2a)	7/1/18-21	2.23	2.2	35,745	30,610	1,143	
	Total Sr. Lien Obligations				596,715	554,005	352,756	(80,012)
09/01/10	Airport Revenue (Non-AMT) (2b) (3)	7/1/13-40	4.69	19.0	642,680	31,310	2,262	(99)
09/01/10	Airport Revenue (Taxable) (2b) (3) (4)	7/1/40	3.67	29.8	21,345	21,345	30,993	
09/01/10	Airport Revenue Refunding (Non-AMT) (2b)	7/1/23-25	4.33	13.9	32,080	32,080	9,676	(1,062)
12/15/15	Airport Revenue (Non-AMT) (2b) (3)	7/1/16-45	3.99	18.6	95,785	91,820	75,183	(10,033)
12/15/15	Airport Revenue Refunding (Non-AMT) (2b) (3)	7/1/34	4.08	18.5	18,655	18,655	14,924	(2,112)
12/21/17	Airport Revenue Refunding (Non-AMT) (2b) (3)	7/1/21-40	3.36	14.2	474,725	474,725	301,907	(68,674)
	Total Jr. Lien Obligations				1,285,270	669,935	434,945	(81,980)
06/02/04	Rental Car Facility (Taxable) (5)	7/1/07-29	6.20	16.5	260,000	165,885	68,146	
	Total Municipal Corporation Obligations				2,141,985	1,389,825	855,847	(161,992)
General Ob	ligation Bonds							
06/24/14	Refunding	7/1/19-20	2.71	5.4	7,865	7,865	280	(105)
	Total Aviation Enterprise Fund Bonds				\$ 2,149,850	\$ 1,397,690	\$ 856,127	\$ (162,097)

			June 30, 2	2017				
lssue Date	Purpose	Maturity Dates	Effective Interest Rate	Average Life (Years)	Original Amount	0		Unamortized Discount (Premium)
Municipal C	corporation Obligations (1)							
06/18/08	Airport Revenue (Non-AMT) (2a)	7/1/20-38	5.02	22.5	\$ 206,840	\$ 206,840	\$ 138,997	\$ (401)
06/18/08	Airport Revenue (AMT) (2a)	7/1/12-19	4.68	7.8	43,160	12,480	991	(93)
06/18/08	Airport Revenue Refunding (Non-AMT) (2a)	7/1/09-22	4.26	8.0	109,850	45,760	6,729	(579)
06/18/08	Airport Revenue Refunding (AMT) (2a)	7/1/09-20	4.58	5.6	68,520	13,940	1,463	(175)
03/05/13	Airport Revenue Refunding (AMT) (2a)	7/1/14-32	3.28	11.8	196,600	168,640	75,068	(21,621)
	Total Sr. Lien Obligations				624,970	447,660	223,248	(22,869)
09/01/10	Airport Revenue (Non-AMT) (2b) (3)	7/1/13-40	4.69	19.0	642,680	558,890	382,318	(16,773)
09/01/10	Airport Revenue (Taxable) (2b) (3) (4)	7/1/40	3.67	29.8	21,345	21,345	32,402	_
09/01/10	Airport Revenue Refunding (Non-AMT) (2b)	7/1/23-25	4.33	13.9	32,080	32,080	11,280	(1,238)
12/15/15	Airport Revenue (Non-AMT) (2b) (3)	7/1/16-45	3.99	18.6	95,785	93,435	79,755	(10,643)
12/15/15	Airport Revenue Refunding (Non-AMT) (2b) (3)	7/1/34	4.08	18.5	18,655	18,655	15,857	(2,244)
	Total Jr. Lien Obligations				810,545	724,405	521,612	(30,898)
06/02/04	Rental Car Facility (Taxable) (5)	7/1/07-29	6.20	16.5	260,000	176,255	79,050	_
	Total Municipal Corporation Obligations				1,695,515	1,348,320	823,910	(53,767)
General Ob	ligation Bonds							
06/24/14	Refunding	7/1/19-20	2.71	5.4	7,865	7,865	477	(180)
	Total Aviation Enterprise Fund Bonds				\$ 1,703,380	\$ 1,356,185	\$ 824,387	\$ (53,947)

Notes:

(1) Enhanced by a municipal bond insurance policy, a reserve account surety bond, or a debt service reserve fund.

(2) The City has pledged net airport revenues as security for these bonds. The net revenues pledged are as follows:

(a) Senior lien pledge on all outstanding airport obligations.

(b) Junior lien pledge on all outstanding airport obligations.

(3) The City has further pledged an irrevocable commitment of 100% of net proceeds of a passenger facility charge for these bonds, with the exception of the Series 2015A bonds. The Series 2015A bonds have a pledge equivalent to 30% of the principal and interest requirement. The Passenger Facility Charge (PFC) is currently imposed at the rate of \$4.50 per qualifying enplaned passenger.

(4) The City has irrevocably elected to treat these bonds as RZEDB for purposes of the American Recovery and Reinvestment Act of 2009 and the Internal Revenue Code of 1986. The RZEDB subsidy payments rebate 45% of the interest requirement for these bonds. On March 1, 2013, the federal government announced the implementation of certain automatic budget cuts known as the sequester, which has resulted in a reduction of the federal subsidy payments by 6.6% and 6.9% (the Sequester Reductions) for the fiscal years 2018 and 2017, respectively. However, the City does not expect the Sequester Reductions to have a material adverse effect on its ability to make payments of interest on this issue.

(5) The City has made a first priority pledge of a \$4.50 per day car rental usage fee to be paid by rental car customers arriving at Phoenix Sky Harbor International Airport as security for the bonds.

The Aviation Enterprise Fund, through the City, has complied with all significant financial covenants of its bonded indebtedness. A brief description of the Aviation Enterprise Fund's long-term obligations follows.

### **Municipal Corporation Obligations**

The Aviation Enterprise Fund, through the City, has entered into certain agreements with the City of Phoenix Civic Improvement Corporation (the "CIC") an affiliated nonprofit corporation, for the construction and acquisition of certain facilities and equipment. Under the terms of these agreements, the CIC issued bonds or certificates of participation to finance the facilities and equipment, and the Aviation Enterprise Fund, through the City, agreed to make lease and purchase payments sufficient to pay principal and interest on the outstanding obligations. The Aviation Enterprise Fund, through the City, also pays all expenses of operating and maintaining the facilities and equipment.

In November 2017, the CIC issued \$190,930,000 of Senior Lien Airport Revenue Bonds, Series 2017A (AMT). Proceeds of the bonds refunded \$180,000,000 outstanding under a Revolving Credit Agreement with remaining proceeds applied to the Terminal 3 Modernization Project. The bonds have an average life of 18.7 years and were sold at an all-in true interest cost of 3.84%.

In November 2017, the CIC issued \$173,440,000 of Senior Lien Airport Revenue Refunding Bonds, Series 2017B (Non-AMT). Proceeds of the bonds refunded \$206,840,000 of Senior Lien Airport Revenue Bonds, Series 2008A (Non-AMT). The bonds have an average life of 13.5 years, were sold at an all-in true interest cost of 3.23% and produced present value savings, net of transaction costs, of \$34,520,410.

In November 2017, the CIC issued \$35,745,000 of Senior Lien Airport Revenue Refunding Bonds, Taxable Series 2017C. Proceeds of the bonds refunded \$45,760,000 of Senior Lien Airport Revenue Bonds, Series 2008C (Non-AMT). The bonds have an average life of 2.2 years, were sold at an all-in true interest cost of 2.23% and produced present value savings, net of transaction costs, of \$1,811,621.

In December 2017, the CIC issued \$474,725,000 of Junior Lien Airport Revenue Refunding Bonds, Series 2017D (Non-AMT). Proceeds of the bonds refunded \$512,925,000 of Junior Lien Airport Revenue Bonds, Series 2010A (Non-AMT). The bonds have an average life of 14.2 years, were sold at an all-in true interest cost of 3.36% and produced present value savings, net of transaction costs, of \$56,380,584.

### **General Obligation Bonds**

The Aviation Enterprise Fund, through the City, has issued General Obligation Bonds for capital programs. The debt service requirements have been paid from Net Airport Revenues remaining after payment of senior lien and junior lien airport revenue bonded debt service requirements. In the event such Net Airport Revenues should prove insufficient to pay airport general obligation debt service requirements or should the Aviation Enterprise Fund, through the City, decide not to pay the debt service from Net Airport Revenues, this indebtedness would then be paid from ad valorem taxes (secondary property taxes) or other available sources.



### **Debt Service Requirements**

Debt service requirements, including principal and interest are as follows (in thousands):

	Municipal Corporation Obligations											
Fiscal	Senior Lien				Junior Lien				Rental Car Facility			
Years	Principal	Int	erest	Р	Principal		Interest		rincipal	Interest		
2019	\$ 20,660	\$	26,774	\$	16,980	\$	32,594	\$	10,990	\$	10,284	
2020	28,175		26,040		17,805		31,766		11,645		9,628	
2021	20,225		25,124		17,545		30,918		12,365		8,910	
2022	21,105		24,247		18,420		30,041		13,130		8,147	
2023	20,520		23,192		29,515		29,120		13,940		7,337	
2024 - 2028	119,085		99,502		134,130		123,724		83,790		22,589	
2029 - 2033	135,735		66,601		143,230		91,062		20,025		1,251	
2034 - 2038	99,715		37,639		180,655		52,586		_		_	
2039 - 2043	44,490		17,965		100,155		12,265		_		_	
2044 - 2047	44,295		5,671		11,500		869		_		_	
Total	\$ 554,005	\$ 3	52,755	\$	669,935	\$	434,945	\$	165,885	\$	68,146	

Fiscal	Ger	General Obligation Bonds						
Years	Pr	incipal	In	terest				
2019 2020	\$	\$ 4,520 3,345		197 83				
Total	\$	7,865	\$	280				

#### **Pollution Remediation**

This liability is primarily a result of leaking underground storage tanks at the Airport and Phoenix Goodyear Airport. The tanks at the Airport were discovered to be leaking in 1988 and the Aviation Enterprise Fund is implementing a corrective action plan which was approved by the Arizona Department of Environmental Quality (ADEQ) to ensure the contamination does not spread. The remediation of a fuel release at Phoenix Goodyear Airport discovered in the 1980's is being implemented as approved by the United States Environmental Protection Agency (US EPA). The total remaining liability for all remediation activities for the Aviation Enterprise Fund as of June 30, 2018 and 2017 is \$2.1 million and \$2.2 million, respectively. This liability is based on estimates by engineers of the efforts needed to complete the remediation. These costs are expected to increase over time due to inflation, which will affect the liability amounts in future years.

### 6. REFUNDED, REFINANCED AND DEFEASED OBLIGATIONS

Bonds are refunded to retire all or a portion of an outstanding bond issue. Most typically, refundings are done to refinance at a lower interest rate to reduce overall debt service. Prior to January 2018, certain issues of bonds could have been refunded prior to the call date, known as an advanced refunding. The Tax Cuts and Jobs Act of 2017 prohibits refunding tax-exempt bonds before their call date, unless the bonds are refunded with taxable bonds. In most cases an advanced refunding of tax-exempt bonds with taxable bonds would not be financially beneficial. However, there may be

circumstances when the benefits of the advanced refunding outweigh the disadvantages of issuing taxable bonds.

Future principal and interest payments on refunded bonds have been provided through advanced refunding bond issues whereby refunding bonds are issued and the net proceeds, plus any additional resources that may be required, are used to purchase securities issued and guaranteed by the United States government, when available. When U.S. government securities are not available, conventional treasury securities will be purchased. These securities are then deposited in an irrevocable trust under an escrow agreement which states that all proceeds from the trust will be used to fund the principal and interest payments of the previously issued debt being refunded. The trust deposits have been computed so that the securities in the trust, along with future cash flows generated by the securities, will be sufficient to service the previously issued bonds.

#### Defeasances

During fiscal year 2017-18, the City defeased \$6,400,000 of Senior Lien Airport Revenue Bonds, Series 2008B (AMT) and \$9,630,000 of Senior Lien Airport Revenue Refunding Bonds, Series 2008D (AMT). Airport funds were used to fund the defeasance with the trustee on June 29, 2018 for payment to bondholders on July 1, 2018. The Airport reduced future interest payments by defeasing the bonds that were callable on July 1, 2018.

#### Refundings

During fiscal year 2017-18, the City issued Senior Lien Airport Revenue Refunding Bonds, Series 2017B (Non-AMT); Senior Lien Airport Revenue Refunding Bonds, Taxable Series 2017C; and Junior Lien Airport Revenue Refunding Bonds, Series 2017D (Non-AMT). The refunding bonds reduced the present value of future debt service payments. These savings were available due to improved municipal bond market conditions (i.e., lower interest rates) during the year. The effects of the refundings is summarized as follows (in thousands):

	Senior Lien Airport Revenue		Senior Lien Airport Revenue		inior Lien Airport Revenue
Series Closing Date	2017B 11/21/17		2017C 11/21/17		2017D 12/21/17
Net Interest Rate	3.58%		2.11%		3.64%
Refunding Bonds Issued Premium Underwriter's Discount Issuance Costs and Insurance	\$ 173,440 33,888 (704) (509)	\$	35,745 	\$	474,725 71,394 (1,890) (620)
Net Proceeds	\$ 206,115	\$	35,557	\$	543,609
Refunded Amount Decrease in Debt Service Economic Gain	\$ 206,840 50,925 34,520	\$	45,760 10,810 1,812	\$	512,925 90,137 56,381
Number of Years Affected	21		5		23



The deferred and amortized amounts of accounting gains and losses on bond refundings (which are reported as deferred inflows or deferred outflows of resources) at June 30, 2018 and 2017, are summarized as follows (in thousands):

	June 30, 2018							
	De	eferred					Deferred	
	Aı	mount	Ad	dditions	Am	ortization	Amount	
	July 1		(Gai	(Gains)/Losses		ns/(Losses)	J	une 30
Deferred Outflows of Resources								
Municipal Corporation Obligations	\$	1,032	\$	28,300	\$	(1,392)	\$	27,940
Deferred Inflows of Resources								
Municipal Corporation Obligations		(718)				42		(676)
Total	\$	314	\$	28,300	\$	(1,350)	\$	27,264
				June 3				
	De	eferred					Deferred	
	A	mount	Ad	dditions	Am	ortization	Д	mount
	]	uly 1	(Gai	ns)/Losses	Gaiı	ns/(Losses)	J	une 30
Deferred Outflows of Resources								
Municipal Corporation Obligations	\$	1,101	\$	_	\$	(69)	\$	1,032
Deferred Inflows of Resources								
Municipal Corporation Obligations		(760)				42		(718)
Total	\$	341	\$		\$	(27)	\$	314

Advanced refunding and defeasance arrangement at June 30, 2018 were as follows (in thousands):

Date		Refunded and Defeased Bonds							
Refunded/	Call	Issue			Balance	Held in			
Defeased	Date	Date	Туре		ıtstanding	Trust (1)			
12/21/17	07/01/20	09/01/10	Civic Improvement Corporation Junior Lien Airport Revenue Bonds (Non-AMT)	\$	512,925	\$ 544,581			

(1) Assets held in trust for advanced refunded bonds reflect the market value of those assets.

# 7. SHORT TERM OBLIGATIONS PAYABLE

The commerical paper (CP) program, issued through the CIC, is used for ongoing capital needs and additional liquidity. In December 2015, the CIC issued Junior Lien Airport Revenue Refunding Bonds, Series 2015A (Non-AMT) to refund \$100,000,000 aggregate principal of Airport CP, Series 2014A-1 and 2014A-2. On June 1, 2016, the City issued \$60,000,000 of Airport CP, Series 2014B-1 and \$30,000,000 of Airport CP, Series 2014B-2 for the Terminal 3 Modernization project. On May 30, 2017, the City issued \$50,000,000 of Airport CP, Series 2014B-2 for the Terminal 3 Modernization project. The outstanding balances of \$100,000,000 of Airport CP, Series 2014B-1 and \$80,000,000 of Airport CP, Series 2014B-2 were refinanced on September 19, 2017 utilizing a Revolving Credit Agreement, which is discussed in the following paragraph. The CP was issued in varying maturities up to 270 days. Interest rates paid on the CP ranged from .45% through .99% in fiscal year 2017 and .84% through .99% in fiscal year

2018. The CP was secured by letters of credit issued by Bank of America, N.A. and Barclays Bank PLC for Airport CP, Series 2014ABC-1 and Airport CP, Series 2014ABC-2, respectively.

The City entered into a Revolving Credit Agreement on September 19, 2017, with Bank of America, N.A. in order to refinance \$180,000,000 of Airport CP. The initial loan extended under the Revolving Credit Agreement was refinanced with proceeds of the CIC issued Senior Lien Airport Revenue Bonds, Series 2017A. On April 5, 2018, the City obtained a subsequent loan of \$100,000,000 for the Terminal 3 Modernization project. The Revolving Credit Agreement provides for a three-year loan period ending on September 18, 2020. The City may borrow, repay, and re-borrow loan amounts not exceeding \$200,000,000 outstanding in aggregate at any one time. The loans are issued in varying maturities up to 180 days. Interest rates paid on the loans ranged from 1.27% through 2.12% in fiscal year 2018.

Short term obligation balances as of June 30 were as follows (in thousands):

	 2018		2017
Commercial Paper Notes Payable			
Balance, July 1	\$ 180,000	\$	130,000
Additions	—		50,000
Reductions	 (180,000)		
Balance, June 30	 		180,000
Revolving Credit Loan Payable			
Balance, July 1	_		—
Additions	280,000		_
Reductions	 (180,000)		
Balance, June 30	 100,000		
Total Short Term Obligations Payable	\$ 100,000	\$	180,000
		_	

### 8. RISK MANAGEMENT

The Aviation Enterprise Fund maintained a combination of commercial insurance and self-insurance during the fiscal years ended June 30, 2018 and 2017, as described below.

Liability – The Aviation Enterprise Fund purchased commercial airport liability insurance specifically covering Airport premises and operations for the Department. The stand-alone insurance program provides first dollar coverage through a combination of both primary and excess liability policies. Additionally, general Aviation Enterprise Fund liabilities other than airport operations are covered under the City's self-insurance program, which has a \$5.0 million retention. Excess liability coverage was purchased for losses that exceed the self-insured retention.

Property – Aviation Enterprise Fund property is insured under the City's blanket commercial property and boiler/machinery insurance purchased for City owned buildings and structures.

Workers' Compensation – As City employees, Aviation Enterprise Fund employees have the same benefits package as their City co-workers, whether purchased commercially or self-insured. The City maintained a self-insured retention of \$10.0 million for its workers' compensation exposure. Excess workers' compensation insurance was purchased for losses exceeding the self-insured retention.

Fidelity and Surety – Aviation Enterprise Fund officials and employees are covered by public official bonds and surety bonds as required by state statute or City Charter. Further, the City's blanket "Crime" policy extends to Aviation Enterprise Fund employees.



Health and Dental – Health insurance plans for Aviation Enterprise Fund employees were self-insured through the City of Phoenix Health Care Benefits Trust fiduciary fund. Dental coverage was provided through two different plans. A dental PPO was self-insured through the City of Phoenix Health Care Benefits Trust and a dental HMO was provided through commercial insurance accounted for in the City of Phoenix General Fund.

The Aviation Enterprise Fund is included in the City's self-insurance reserve. Self-insured claims are reported as liabilities in the accompanying financial statements when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. This determination is based on an actuarial analysis of reported claims and estimates of claims incurred but not reported.

With the exception of health, dental and long-term disability, the City reports its self-insurance activities in the City General Fund, the Transit Special Revenue Fund and the Government-Wide Statement of Net Position, with the other funds reimbursing the General Fund for their share of the cost of the City's self-insurance program. Settlements have not exceeded coverages for each of the last three fiscal years.

Long-term disability benefits for Aviation Enterprise Fund employees were self-insured through the City of Phoenix Long-Term Disability Trust fiduciary fund.

For additional information regarding the City's Risk Management policies, including information on fiduciary funds, please refer to Note 13 in the Notes to the Financial Statements in the City CAFR.

### 9. OPERATING LEASES

The Aviation Enterprise Fund leases certain airport facilities to third parties. Minimum future rentals on non-cancelable operating leases at June 30, 2018 were as follows (in thousands):

Years Ending June 30	
2019	\$ 79,221
2020	76,280
2021	71,792
2022	70,675
2023	65,817
Thereafter	 370,026
Total	\$ 733,811

The above amounts do not include contingent rentals, which also may be received under the Aviation Enterprise Fund facilities leases, primarily as a percentage of sales in excess of stipulated minimums. Contingent rentals amounted to \$18.6 million for the fiscal year ended June 30, 2018, and \$14.6 million for the fiscal year ended June 30, 2017. A summary of the assets leased to third parties under the Aviation Enterprise Fund operating lease agreements at June 30, 2018 and 2017, is as follows (in thousands):

	 2018	 2017
Buildings	\$ 1,127,678	\$ 1,131,923
Less: Accumulated Depreciation	 (653,456)	 (623,391)
Net Book Value	\$ 474,222	\$ 508,532

## **10. CONTRACTUAL AND OTHER COMMITMENTS**

The Aviation Enterprise Fund has entered into various construction contracts and these commitments have not been recorded in the accompanying financial statements. Only the currently payable portions of these contracts have been included in accounts payable in the accompanying financial statements. Commitments of \$525.8 million and \$307.1 million are remaining at June 30, 2018 and 2017, respectively.

# **11. CONTINGENT LIABILITIES**

### **Pending Litigation**

The Aviation Enterprise Fund, through the City, is contingently liable in respect to lawsuits and other claims incidental to the ordinary course of its operations. As discussed in Note 8 (and in more detail in Note 13 in the Notes to the Financial Statements of the City CAFR), the Aviation Enterprise Fund, through the City, is primarily self-insured, and has accrued a liability for estimated claims outstanding. As with any risk retention program, however, the Aviation Enterprise Fund, through the City, is contingently liable in respect to claims beyond those currently accrued. In the opinion of City management, based on the advice of the City Attorney, the outcome of such claims will not have a material adverse effect on the Aviation Enterprise Fund's financial position, results of operations or liquidity at June 30, 2018.

### **Sick Leave**

Aviation Enterprise Fund employees are covered under the same sick leave benefits as City employees. Sick leave is continuously accumulated at the rate of 15 days per year but can only be taken in the event of illness. Upon retirement, for every 173 hours of unused sick leave, one month of creditable service is allowed in determining a General Employee Retirement Plan pension. A balance of over 80 hours after making the above calculation will allow an extra month of creditable service. The dollar amount of any cash payment as described below is included in the final average compensation, but the hours used are excluded from credited service.

Supervisory and Professional, Confidential Office and Clerical, Field Unit 1, Field Unit 2, and Office and Clerical employees who have accumulated 750 qualifying hours or more of unused sick leave at the time of normal service retirement are eligible to receive a payment equal to their base hourly rate for 25% of the hours in excess of 250 hours.

Middle management and Executive General City employees who have accumulated 750 qualifying hours or more of accrued or unused sick leave at the time of normal service retirement are eligible to receive a payment up to 20% of their base hourly rate. Payment percentage is increased by 1% for each full year of service in excess of 20 years to a maximum of 50%.

Sick leave is accrued as a liability (accrued compensated absences) as it is earned by the employees only if the leave is attributable to past service and it is probable that the employees will be compensated through cash payments conditioned on the employees' termination or retirement. In accordance with these criteria, a portion of the sick leave accumulated by general employees as described above has been accrued as a liability in the accompanying financial statements. The June 30, 2018 actuarial valuation of the sick leave liability was based on the termination method, with the liability pro-rated based on the current service of a participant. The projected sick leave benefit payment under the termination method is calculated as the maximum sick leave hours eligible for payment multiplied by the probability of an individual employee reaching retirement multiplied by the employee's projected salary at first eligibility for retirement pro-rated based on the employee's current service to date over the projected service to retirement increased by the cost of salary-related fringe benefits.



The Aviation Enterprise Fund employees' sick leave benefit balances (both accrued and unaccrued) at June 30, 2018 and 2017, were as follows (in thousands):

 2018	2017		
\$ 14,928	\$	15,741	
 (2,001)		(2,015)	
\$ 12,927	\$	13,726	
\$	\$ 14,928 (2,001)	\$ 14,928 \$ (2,001)	

### **Liabilities Under Grants**

The Aviation Enterprise Fund participates in a number of federal and state assisted grant programs. The audits of these programs for earlier years and the year ended June 30, 2018 have not been completed in all cases; accordingly, final determination of the Aviation Enterprise Fund's compliance with applicable grant requirements will be determined at a future date. The amount, if any, of expenditures which may be disallowed by the granting agencies cannot be determined at this time; although City management believes any such claims would be immaterial to the Aviation Enterprise Fund's financial position at June 30, 2018.

### 12. DEFERRED COMPENSATION PLAN (DCP)

Aviation Enterprise Fund employees are covered under the same Deferred Compensation Plan and Defined Contribution Plan as City Employees. The City established the Deferred Compensation Plan and the Defined Contribution Plan to provide eligible employees with a means to supplement retirement income.

The Deferred Compensation Plan was created in accordance with Internal Revenue Code Section 457. It allowed eligible employees to defer up to \$18,500 of their salaries during calendar year 2018 and and \$18,000 during calendar year 2017. The plan has numerous investment options and allows enrollment or changes on an ongoing basis. A 1996 federal law requires all assets and income of Internal Revenue Code Section 457 deferred compensation plans to be held in trust, custodial accounts, or annuity contracts for the exclusive benefit of participants and their beneficiaries. On September 23, 1998, the City Council approved Ordinance No.S-25613 that amended the Plan to comply with the 1996 federal law. The Ordinance established a trust into which all assets of the Plan were transferred December 4, 1998.

The Defined Contribution Plan was created in accordance with Internal Revenue Code Section 415(c) (1)(A) and provides employees with an additional option for tax-deferred retirement savings. Eligible employees may make personal contributions to the Plan by electing to defer a designated percentage of their salary to the Plan. Employee contribution elections are irrevocable. The annual contribution limit was \$55,000 in 2018 and \$54,000 in 2017. The City also contributes to the Plan on behalf of eligible employees in an amount equal to a percentage of employee's base annual salary. The Aviation Enterprise Fund, through the City, contributed \$1,695,025 for the year ended June 30, 2018, and \$1,266,076 for the year ended June 30, 2017.

A governing board makes decisions about fund options available under both plans. Due to the tax-deferred nature of the Plans, generally speaking, the funds cannot be withdrawn while still employed by the City, unless a severe financial hardship exists. IRS regulations provide guidance regarding hardship withdrawals. Nationwide Investment Services Corporation is currently the administrator for both Plans.

### **13. PENSION PLAN**

### **Plan Description**

Substantially all Aviation Enterprise Fund full-time employees are covered by the *City of Phoenix Employees' Retirement System* (COPERS), a single-employer defined benefit pension plan (the Plan), established by the Phoenix City Charter. The purpose of COPERS is to provide retirement, disability retirement, and survivor benefits to its members. The Plan can be amended or repealed by a vote of the residents of the City.

The general administration, management and operation of COPERS is vested in a nine member Retirement Board consisting of three elected employee members, four statutory members, a citizen member and a retiree member. The Retirement Board appoints the Retirement Program Administrator and contracts investment counsel and other services necessary to properly administer the Plan.

Employees participate in the plan upon beginning employment with the City. COPERS' membership data is as follows:

	June 30				
	2018	2017			
Active Members					
Tier 1	564	603			
Tier 2	74	82			
Tier 3	160	118			
Subtotal	798	803			
Terminated Vested	94	93			
In-Pay Members					
Service Retirees	581	566			
Beneficiaries	108	107			
Disabled Retirees	25	25			
Subtotal	714	698			
Total Members	1,606	1,594			

### **Plan Benefits**

Benefits are calculated on the basis of a given rate, final average compensation and service credit.

Tier 1 Pension Benefits: Employees hired prior to July 1, 2013 are eligible for retirement benefits upon meeting one of the following age and service requirements:

- 1. Age 60 years, with 10 or more years of credited service.
- 2. Age 62 years, with 5 or more years of credited service.
- 3. Any age, which added to years of credited service equals 80.

The pension benefit for Tier 1 employees is based on 2% of final average compensation multiplied by the first 32.5 years of service credit, 1% in excess of 32.5 years to 35.5 years, and 0.5% thereafter.

27-

Tier 2 and 3 Pension Benefits: Employees hired on or after July 1, 2013 for Tier 2 and January 1, 2016 for Tier 3 are eligible for retirement benefits upon meeting one of the following age and service requirements:

- 1. Age 60 years, with 10 or more years of credited service.
- 2. Age 62 years, with 5 or more years of credited service.
- 3. Any age, which added to years of credited service, equals 87.

The pension benefit for Tier 2 employees is based on 2.1% of final average compensation multiplied by years of service credit for those with less than 20 years, 2.15% for 20-24.9 years, 2.2% for 25-29.9 years and 2.3% thereafter.

The pension benefit for Tier 3 employees is based on 1.85% of final average compensation multiplied by years of service credit for those with less than 10 years, 1.9% for 10-19.9 years, 2% for 20-29.9 years and 2.1% thereafter.

A deferred pension is available at age 62 for terminated members with 5 or more years of service credit who leave their accumulated contributions in the Plan.

A member who becomes permanently disabled for the performance of duty is eligible for a disability benefit if the disability is 1) due to personal injury or disease and the member has 10 or more years of service credit or 2) due to injuries sustained on the job, regardless of service credit.

Dependents of deceased members may qualify for survivor benefits if the deceased member had 10 or more years of service credit or if the member's death was in the line of duty with the City and compensable under the Workman's Compensation Act of the State of Arizona. Chapter XXIV, Section 25 of the City Charter, specifies the conditions for eligibility of survivor benefits.

A supplemental post-retirement payment and permanent benefit increase (under the Pension Equalization Program) may be provided to Tier 1 and Tier 2 retirees if sufficient reserves are available at the end of the fiscal year. The reserve is funded if the 5-year average investment return exceeds 8%.

### **Contributions and Funding Policy**

The City contributes an actuarially determined percentage of payroll to COPERS, as required by City Charter, to fully fund benefits for active members and to amortize any unfunded actuarial liability as a level percent of projected member payroll over a closed 21 year period. For the fiscal years ended June 30, 2018 and 2017, the total contribution rates were 38.51% and 37.99%, respectively, of compensation. Tier 1 employees contributed 5% of compensation and beginning January 1, 2016, Tier 2 and Tier 3 employees contributed 11.0% and the Aviation Enterprise Fund contributed the remainder, \$16.9 million and \$15.2 million for fiscal years 2018 and 2017, respectively.

### **Net Pension Liability**

The City's net pension liability was measured as of June 30, 2018 and 2017, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of these same dates. The Aviation Enterprise Fund's net pension liability is the proportionate share of the City's total liability, 10.6% in 2018 and 10.0% in 2017. The schedule below details the changes in the net pension liability (in thousands) for the years ended June 30, 2018 and 2017:

	Total Pension Liability (TPL) (a)		Plan Fiduciary Net Position (b)		t Pension bility (NPL) (a)-(b)
Balance at June 30, 2017	\$	412,947	\$	240,709	\$ 172,238
Changes for the Year:					
Service Cost		7,746			7,746
Interest		31,152			31,152
Changes in Benefits		_			—
Differences between Expected and					
Actual Experience		(4,535)			(4,535)
Changes in Assumptions		_			—
Contributions – Employer		_		16,855	(16,855)
Contributions – Member		_		3,534	(3,534)
Net Investment Income		—		9,070	(9,070)
Benefit Payments		(24,123)		(24,123)	—
Administrative Expense				(40)	 40
Net Changes		10,240		5,296	 4,944
Balance at June 30, 2018	\$	423,187	\$	246,005	\$ 177,182
Balance at June 30, 2016	\$	398,415	\$	217,628	\$ 180,787
Changes for the Year:					 
Service Cost		7,288		_	7,288
Interest		29,326			29,326
Changes in Benefits		_			_
Differences between Expected and					
Actual Experience		43		_	43
Changes in Assumptions		242			242
Contributions – Employer		_		15,215	(15,215)
Contributions – Member		_		3,087	(3,087)
Net Investment Income		_		27,184	(27,184)
Benefit Payments		(22,367)		(22,367)	_
Administrative Expense				(38)	 38
Net Changes		14,532		23,081	 (8,549)
Balance at June 30, 2017	\$	412,947	\$	240,709	\$ 172,238

COPERS is reflected as a pension trust fund of the City. Detailed information about the plan's fiduciary net position is available in the separately issued COPERS Comprehensive Annual Financial Report available online at www.phoenix.gov/copers.



### **Actuarial Assumptions**

Actuarial assumptions used to determine the total pension liability in the June 30, 2018 valuation were based on the results of the actuarial experience study covering the period from July 1, 2009 through June 30, 2014. Those assumptions, applied to all periods included in the measurement, are as follows:

Investment Rate of Return	7.25%
Inflation	2.50%
Salary Increase Rate	Individual salary increases are composed of a price inflation component, a real wage growth component, and a merit or longevity component that varies by age. Total salary increases range from 9.60% at age 20 to 3.00% for members age 65 and older.
COLA (cost of living adjustments)	1.25%
Administrative Expenses	Assumed to be equal to the prior year's amount, increased by 3.00%

Mortality rates were based on CalPERS Employee Mortality and CalPERS Healthy Annuitant tables both without Scale BB Projection, and also the RP2014 Disabled Retiree Mortality table without MP-2014 Protection. The member contribution crediting rate was updated for the June 30, 2017 actuarial valuation to reflect the provision of the ballot measure that passed in August, 2015.

Based on the assumption that employee and City contributions to COPERS will continue to follow the established contribution policy and the sufficiency of the Fiduciary Net Position, the long-term expected rate of return on System investments, 7.25%, was applied as the single rate to all periods of projected benefit payments to determine the total pension liability.

The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class	Target Allocation	Expected Real Rate of Return (Arithmetic)
US Equity	26.70%	7.32%
International Equity	18.30	8.30
US Fixed Income	13.20	2.58
Emerging Market Bonds	6.60	5.52
Real Return (GTAA)	6.80	4.68
Private Equity (Fund of funds)	4.50	10.28
Real Estate	13.60	7.32
Absolute Return (Hedge Funds)	4.80	4.25
TIPS	5.10	—
Cash	0.40	1.51

### Sensitivity of the Net Position Liability to Changes in the Discount Rate

The table below presents the net pension liability of the Aviation Enterprise Fund calculated using the discount rate of 7.25% as well as what the net pension liability would be if it were calculated using the discount rate that is 1.0% lower (6.25%) or 1.0% higher (8.25%) than the current rate at June 30, 2018:

Sensitivity of Net Pension Liability to Changes in Discount Rate (in thousands)

	Current Single					
	Discount Rate					
	1% Decrease (6.25 %)		Assumption (7.25 %)		1% Increase (8.25 %)	
Net Pension Liability			\$	177,182	\$	131,895

### Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pension

For the years ended June 30, 2018 and 2017, the Aviation Enterprise Fund recognized pension expense of \$20.8 million and \$22.9 million, respectively. At June 30, 2018, the Aviation Enterprise Fund reported deferred outflows of resources and deferred inflows of resources related to pension from the following sources:

# Schedule of Deferred Inflows and Outflows of Resources (in thousands)

(in thousands)	2018		 2017
Deferred Outflows of Resources			
Differences Between Expected and Actual Experience	\$	27	\$ 33
Changes in Assumptions		5,557	10,076
Net Difference Between Projected and Actual on			
Pension Plan Investments		4,171	 7,049
Total	\$	9,755	\$ 17,158
Deferred Inflows of Resources			
Differences Between Expected and Actual Experience	\$	7,546	\$ 5,678
Changes in Assumptions		2,943	 4,039
Total	\$	10,489	\$ 9,717

Amounts reported as deferred outflows and deferred inflows of resources will be recognized in pension expense as follows:

Measurement Year Ended June 30							
2018	\$ 4,897						
2019		(2,336)					
2020		(2,501)					
2021		(794)					
Total	\$	(734)					



# 14. OTHER POST-EMPLOYMENT BENEFITS (OPEB)

### Post-Employment Healthcare and Long-Term Disability Program

The Aviation Enterprise Fund, through the City, provides certain post-employment health care benefits for its retirees. Retirees meeting certain qualifications are eligible to participate in the City's health insurance program along with the City's active employees. As of August 1, 2007, separate rates have been established for active and retiree health insurance.

### **Medical Expense Reimbursement Plan**

### **Plan Description**

Employees eligible to retire in 15 years or less from August 1, 2007 will receive a monthly subsidy from the City's Medical Expense Reimbursement Plan (MERP) when they retire. The MERP is a single-employer, defined other post-employment benefit plan. Contributions by the City (plus earnings thereon) are the sole source of funding for the MERP.

The purpose of the monthly subsidy is to reimburse retirees for qualified medical expenses. The subsidy varies with length of service or bargaining unit, from \$117 to \$202 per month. Retirees may be eligible for additional subsidies depending on their bargaining unit, retirement date, or enrollment in the City's medical insurance program. Current and future eligible retirees who purchase health insurance through the City's plan during retirement will receive an additional subsidy to minimize the impact of unblending health insurance rates for active and retired employees.

The City established the City of Phoenix MERP Trust to fund all or a portion of the City's share of liabilities incurred in providing the benefits as reflected in Administrative Regulation 2.42 – Medical Expense Reimbursement Plan for Retirees and Eligible Surviving Spouses or Qualified Domestic Partners. A five-member Board of Trustees has been delegated responsibility for fiduciary oversight of the MERP Trust, subject to oversight of the City Council.

### **Plan Benefits**

The MERP benefit provides an offset to out of pocket healthcare expenses such as premiums, deductibles and co-pays, whether the retiree or survivor elects to purchase coverage through city sponsored retiree plans or other sources. City sponsored health plans are provided to eligible non-Medicare retirees and dependents. There are currently three plans to choose from: Savers Choice Plan (HDHP), Cigna HMO, and BCBSAZ PPO. The City also sponsors a retiree exchange through Willis Towers Watson to offer individual health plan coverage to non-Medicare and Medicare retirees and dependents.

The employees covered by MERP at the June 30, 2017 valuation, are:

	2017
Plan Members Currently Receiving Benefits	570
Active Plan Members	286
Total Plan Members	856

### Contributions

Contributions by the City (plus earnings thereon) are the sole source of funding for the MERP. The City's Board of Trustees, subject to oversight by the City Council has the authority to establish and amend the contribution requirements of the City and active employees. The Board of Trustees establishes the rates based on an actuarially determined rate recommended by an independent actuary. The actuarial determined rate is the established amount necessary to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. The Aviation Enterprise Fund contributed \$1.7 million and \$1.8 million for the years ended June 30, 2018 and 2017, respectively. Employees are not required to contribute to the MERP.

#### **Net OPEB Liability**

The Aviation Enterprise Fund's net OPEB liability is the proportionate share of the City's liability, 6.5% in 2018 and 6.2% in 2017. The net OPEB liability was measured as of June 30, 2018, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of June 30, 2017, rolled forward to June 30, 2018. The net OPEB liability is measured as the total OPEB liability, less the amount of the plan's fiduciary net position. In actuarial terms, this is analogous to the accrued liability less the market value of assets (not the smoothed actuarial value of assets that is often encountered in actuarial valuations based on the Board's adopted assumptions and methods).

A single discount rate of 7.00% was used to measure the total OPEB liability as of June 30, 2017. This single discount rate was based on an expected rate of return on OPEB plan investments of 7.00%. Based on the stated assumptions and the projection of cash flows, the OPEB plan's fiduciary net position and future contributions were projected to be available to finance all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on OPEB plan investments was applied to all period of projected benefit payments to determine the total OPEB liability.

Total OPEB liability (asset)	Total OPEB Liability (a)		Plan Fiduciary Net Position (b)		Net OPEB Liability (NPL) (a)-(b)	
Balance at June 30, 2017	\$ 23,684	\$	10,921	\$	12,763	
Changes for the Year:						
Service Cost	305		—		305	
Interest	1,614		_		1,614	
Contributions – Employer	—		1,682		(1,682)	
Net Investment Income	—		83		(83)	
Benefit Payments	 (1,567)		(1,567)			
Net Changes	 352		198		154	
Balance at June 30, 2018	\$ 24,036	\$	11,119	\$	12,917	
Balance at June 30, 2016	\$ 23,354	\$	10,564	\$	12,790	
Changes for the Year:						
Service Cost	295		—		295	
Interest	1,591		—		1,591	
Contributions – Employer	—		1,811		(1,811)	
Net Investment Income	_		102		(102)	
Benefit Payments	 (1,556)		(1,556)			
Net Changes	 330		1,937		(1,607)	
Balance at June 30, 2017	\$ 23,684	\$	10,921	\$	12,763	

The schedule below indicates changes in net OPEB liability (in thousands):



### **Actuarial Assumptions**

The following table summarizes the more significant actuarial methods and assumptions used to calculate the actuarial required contribution (ARC) and the total OPEB liability.

Valuation date	06/30/17, rolled forward to 06/30/18
Actuarial cost method	Entry age normal
Actuarial assumptions:	
Investment rate of return	7%
Projected salary increase	3.5%
Inflation rate	3%

Mortality rates are based on the sex-distinct employee and annuitant mortality tables described below, including adjustment factors applied to the published tables for each group. 1% of pre-retirement deaths for general employees are assumed to be duty-related and 12% of pre-retirement deaths for safety employees are assumed to be duty-related.

The long-term expected rate of return on the MERP investments was based primarily on historical returns on plan assets, adjusted for changes in target portfolio allocations and recent changes in long-term interest rates based on publicly available information. The target allocation and best estimates of rates of return for each major asset class are summarized in the following table:

Target		
Allocation		
23.00%		
23.00		
24.00		
20.00		
5.00		
5.00		

### Sensitivity of the Net OPEB Liability to the Single Discount Rate Assumption

Below is a table providing the sensitivity of the net OPEB liability to changes in the discount rate as of June 30, 2018. In particular, the table presents the plan's net OPEB liability if it were calculated using a single discount rate that is one percentage point lower or one percentage point higher than the current single discount rate:

Sensitivity of Net OPEB Liability to the Single Discount Rate Assumption (in thousands)

	1% Decrease (6.00%)	0	Current Single Discount Rate Assumption (7.00%)	1% Increase (8.00%)
Net OPEB Liability	\$ 15,212	\$	12,917	\$ 10,955

### Sensitivity of the Net OPEB Liability to the Healthcare Cost Trend Rate Assumption

Below is a table providing the sensitivity of the net OPEB liability to changes in the discount rate as of June 30, 2018. In particular, the table presents the plan's net OPEB liability if it were calculated using a healthcare cost trend rate that is one percentage point lower or one percentage point higher than the current healthcare cost trend rate:

Sensitivity of Net OPEB Liability to the Healthcare Cost Trend Rate Assumption (in thousands)

(,	1% Decrease		Healthcare Cost Trend Rate Assumption		1% Increase	
Net OPEB Liability	\$	12,916	\$	12,917	\$	12,918

### **OPEB Expense and Deferred Outflows of Resources Related to OPEB**

For the year ended June 30, 2018, the Aviation Enterprise Fund recognized OPEB expense of \$1.2 million. At June 30, 2018, the Aviation Enterprise Fund reported deferred outflows of resources related to OPEB from the following sources:

Schedule of Deferred Outflows of Resources

(in thousands)		
	Def	erred
	Outfl	ows of
	Reso	ources
Net Difference Between Projected and Actual on		
OPEB Plan Investments	\$	75
Total	\$	75

Amounts reported as deferred outflows of resources will be recognized in OPEB expense as follows:

Measurement Year Ended June 30			
2018	\$	19	
2019		19	
2020		19	
2021		18	
Total	\$	75	



## **Post Employment Health Plan**

Employees eligible to retire in more than 15 years from August 1, 2007 who have payroll deductions for City medical insurance coverage are entitled to a \$150 monthly contribution to the employee's Post Employment Health Plan (PEHP) account in lieu of MERP subsidies. PEHP is a single-employer defined contribution plan administered by Nationwide Retirement Solutions. Funds accumulated in the employee's account can be used upon termination of employment for qualified medical expenses.

## Long-Term Disability Program

## **Plan Description**

The City established the City of Phoenix Long-Term Disability (LTD) Trust to fund all or a portion of the City's liabilities incurred in providing the benefits as reflected in Administrative Regulation 2.323 City of Phoenix Long-Term Disability Program. The LTD Trust is a single-employer, defined other post-employment benefit plan. A five member Board of Trustees has been delegated fiduciary responsibility for the LTD Trust, subject to oversight by the City Council. The LTD Trust issues a separate report that can be obtained through the City of Phoenix, Finance Department, Financial Accounting and Reporting Division, 251 W. Washington Street, 9th Floor, Phoenix, Arizona, 85003.

## **Plan Benefits**

Long-term disability benefits are available to regular, full-time, benefit-eligible employees who have been employed by the City for at least 12 consecutive months. The program provides income protection of 2/3 of an employee's monthly base salary following a continuous three-month waiting period from the last day worked and the use of all leave accruals. The benefit continues to age 80 for those disabled prior to July 1, 2013 and age 75 for those disabled on or after July 1, 2013. Contributions to the LTD Trust by the City, plus earnings thereon, are the sole source of funding for the LTD program. The City pays 100 percent of the cost of this benefit.

The number of participants as of June 30, 2017, the effective date of the biennial OPEB valuation, follows.

Current Active Employees	646
Currently Disabled Employees	14
Total Covered Participants	660

## Contributions

Contributions by the City (plus earnings thereon) are the sole source of funding for the LTD program. The City's Board of Trustees, subject to oversight by the City Council has the authority to establish and amend the contribution requirements of the City and active employees. The Board of Trustees establishes the rates based on an actuarially determined rate recommended by an independent actuary. The actuarial determined rate is the estimated amount necessary to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. For the years ended June 30, 2018 and 2017, the Aviation Enterprise Fund contributed \$84 thousand and \$70 thousand, respectively. Employees are not required to contribute to the LTD program.

## **Net OPEB Asset**

The Aviation Enterprise Fund's net OPEB asset is the proportionate share of the City's asset, 5.1% in 2018 and 5.1% in 2017. The net OPEB asset was measured as of June 30, 2018, and the total OPEB liability used to calculate the net OPEB asset was determined by an actuarial valuation as of June 30, 2017, rolled forward to June 30, 2018. The net OPEB asset is measured as the total OPEB liability, less the amount of the plan's fiduciary net position. In actuarial terms, this is analogous to the accrued liability less the market value of assets (not the smoothed actuarial value of assets that is often

encountered in actuarial valuations based on the Board's adopted assumptions and methods).

A single discount rate of 7.00% was used to measure the total OPEB liability as of June 30, 2017. This single discount rate was based on an expected rate of return on OPEB plan investments of 7.00%. Based on the stated assumptions and the projection of cash flows, the OPEB plan's fiduciary net position and future contributions were projected to be available to finance all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on OPEB plan investments was applied to all periods of projected benefit payments to determine the total OPEB liability.

The schedule below indicates changes in net OPEB asset (in thousands):

Total OPEB liability (asset)	Total OPEB Liability (a)		Net I	iduciary Position (b)	Net OPEB Liability (asset) (a)-(b)		
Balance at June 30, 2017	\$	2,493	\$	3,959	\$	(1,466)	
Changes for the Year:							
Service Cost		181		_		181	
Interest		174		—		174	
Contributions – Employer		_		84		(84)	
Net Investment Income		_		192		(192)	
Benefit Payments		(204)		(204)		—	
Administrative Expense		—		(21)		21	
Other				8		(8)	
Net Changes		151		59		92	
Balance at June 30, 2018	\$	2,644	\$	4,018	\$	(1,374)	
Balance at June 30, 2016	\$	2,372	\$	3,617	\$	(1,245)	
Changes for the Year:							
Service Cost		175		—		175	
Interest		165		—		165	
Contributions – Employer		—		70		(70)	
Net Investment Income				498		(498)	
Benefit Payments		(219)		(219)		_	
Administrative Expense		—		(14)		14	
Other				7		(7)	
Net Changes		121		314		(193)	
Balance at June 30, 2017	\$	2,493	\$	3,959	\$	(1,466)	



## **Actuarial Assumptions**

The following table summarizes the more significant actuarial methods and assumptions used to calculate the ARC and the total OPEB liability.

Valuation date	06/30/17, rolled forward to 06/30/18
Actuarial cost method	Entry age normal
Actuarial assumptions:	
Investment rate of return	7%
Projected payroll increases	3.5%
Inflation	3%

Mortality rates are based on the sex-distinct employee and annuitant mortality tables described below, including adjustment factors applied to the published tables for each group. Half of active member deaths are assumed to be duty related.

The long-term expected rate of return on LTD investments was based primarily on historical returns on plan assets, adjusted for changes in target portfolio allocations and recent changes in long-term interest rates based on publicly available information. The target allocation and best estimates of rates of return for each major asset class are summarized in the following table:

	Target				
Asset Class	Allocation				
Broad US Equity	23.00%				
International Equity	23.00				
Fixed Income	24.00				
Marketable Alternatives	20.00				
Diversified Inflation-Related	5.00				
Real Estate	5.00				

## Sensitivity of the Net OPEB Asset to the Single Discount Rate Assumption

Sensitivity of Net OPEB Asset to the Single Discount Rate Assumption

Below is a table providing the sensitivity of the net OPEB asset to changes in the discount rate as of June 30, 2018. In particular, the table presents the plan's net OPEB asset if it were calculated using a Single Discount Rate that is one-percentage-point lower or one-percentage-point higher than the current Single Discount Rate:

(in thousands)						
			Cu	rrent Single		
		1%	Di	scount Rate		1%
	D	Decrease		Assumption		Increase
	(	(6.00%)		(7.00%)		(8.00%)
Net OPEB Liability	\$	(1,194)	\$	(1,374)	\$	(1,536)

## **OPEB Expense and Deferred Outflows of Resources Related to OPEB**

For the year ended June 30, 2018, the City recognized OPEB expense of \$101.5 thousand. At June 30, 2018 the Aviation Enterprise Fund reported deferred outflows of resources related to OPEB from the following sources:

## Schedule of Deferred Outflows of Resources (in thousands)

		lows of
	Reso	ources
Net Difference Between Projected and Actual on		
Pension Plan Investments	\$	28
Total	\$	28

Deferred

Amounts reported as deferred outflows of resources will be recognized in OPEB expense as follows (in thousands):

## Measurement Year Ended June 30

2018	\$ 7
2019	7
2020	7
2021	 7
Total	\$ 28



## **15. CAPITAL CONTRIBUTIONS**

The Aviation Enterprise Fund periodically receives grant revenues from federal and state agencies which are either for capital projects or operating purposes. Revenue is considered earned as the related approved capital outlays or expenses are incurred. Revenues from capital grants are reported as capital contributions on the Statements of Revenue, Expenses, and Changes in Net Position and revenues from operating grants are reported as non-aeronautical operating revenue. In fiscal years 2018 and 2017, the Department received \$22.6 million and \$26.6 million, respectively, in federal and state grants combined.

## **16. PASSENGER FACILITY CHARGES**

The Passenger Facility Charge Program allows the collection of PFC fees up to \$4.50 for boarded passenger at commercial airports controlled by public agencies. PFC fees are not levied on "non-revenue" passengers and are applied only on the first two legs of a connecting flight. The Airport uses these fees to fund FAA-approved projects that enhance safety, security, or capacity; reduce noise; or increase air carrier competition. The fees are currently set at \$4.50.

The Airport recorded \$83.9 million and \$83.6 million in passenger facility charges for the years ended June 30, 2018 and 2017, respectively.

## **17. CUSTOMER FACILITY CHARGES**

All on-airport rental car companies who lease space at the Airport and all off-airport rental car companies who obtain customers through the Sky Harbor Rental Car Center collect a daily customer facility charge of \$6.00 per transaction day per vehicle from Sky Harbor Airport customers. Vehicle rental companies remit customer facility charges that were collected or should have been collected from its airport customers on a monthly basis to the City, together with the monthly statement of transactions and transaction days.

The Airport recorded \$49.2 million and \$47.3 million in customer facility charges for the years ended June 30, 2018 and 2017, respectively.

## **18. SUBSEQUENT EVENTS**

## **Council Members**

On July 18, 2018 Councilman Daniel Valenzuela resigned and on August 1, 2018 the City Council appointed Vania Guevara as interim council member for District 5.

On August 7, 2018, Councilwoman Kate Gallego resigned and on August 21, 2018 the City Council appointed Felicita Mendoza as interim council member for District 8.

## **Debt Issuances**

On October 25, 2018, the City of Phoenix Civic Improvement Corporation issued \$226.2 million of Senior Lien Airport Revenue Bonds, Series 2018 (AMT). The bonds were issued at an all-in true interest cost of 4.2% and were dated and delivered November 28, 2018.

## City of Phoenix Employees' Retirement System (COPERS)

Schedule of Changes in Net Pension Liability and Related Ratios (in thousands)	 2018	 2017	 2016	 2015	 2014
Total pension liability Service cost Interest (includes interest on service cost) Changes of benefit terms Differences between expected and actual experience of total pension liability Changes of assumption	\$ 7,746 31,152 (4,535)	\$ 7,288 29,326 — 43 242	\$ 8,076 29,321 (323) (7,689) (6,942)	\$ 7,531 26,636 — (3,101) 25,487	\$ 7,833 25,722 (2,034)
Benefit payments, including refunds of employee contributions	 (24,123)	 (22,367)	 (21,619)	 (20,440)	 (17,988)
Net change in total pension liability Total pension liability – beginning	 10,240 412,947	 14,532 398,415	 824 397,591	 36,113 361,478	 13,533 347,945
Total pension liability – ending	\$ 423,187	\$ 412,947	\$ 398,415	\$ 397,591	\$ 361,478
Plan fiduciary net position Contributions – employer Contributions – employees Net investment income Benefit payments, including refunds of employee contributions Pension plan administrative expense	\$ 16,855 3,534 9,070 (24,123) (40)	\$ 15,215 3,087 27,184 (22,367) (38)	\$ 11,984 2,952 917 (23,216) (23)	\$ 11,709 2,786 2,672 (20,440) (41)	\$ 11,063 2,776 35,978 (17,988) (63)
Net change in plan fiduciary net position Plan fiduciary net position – beginning	5,296 240,709	23,081 217,628	(7,386) 225,014	(3,314) 228,328	31,766 196,562
Plan fiduciary net position – ending	\$ 246,005	\$ 240,709	\$ 217,628	\$ 225,014	\$ 228,328
Net pension liability – ending	\$ 177,182	\$ 172,238	\$ 180,787	\$ 172,577	\$ 133,150
Plan fiduciary net position as a percentage of the total pension liability	58.13%	58.29%	54.62%	56.59%	63.17%
Covered employee payroll (in thousands)	\$ 55,827	\$ 52,130	\$ 47,397	\$ 48,431	\$ 51,875
Net pension liability as a percentage of covered payroll	317.38%	330.4%	381.43%	356.34%	256.67%



## City of Phoenix Employees' Retirement System (COPERS)

## Schedule of Employer Contributions

Year Ended June 30,	De	tuarially termined ntribution	Actual tribution	 Contribution Deficiency (excess)	 Covered Payroll	Actual Contribution as a percentage of Covered Payroll
2018	\$	16,855	\$ 16,855	\$ _	\$ 55,827	30.19%
2017		15,215	15,215	—	52,130	29.19%
2016		11,984	11,984	—	47,397	25.28%
2015		11,709	11,709	—	48,431	24.18%
2014		11,063	11,063	_	51,875	21.33%
2013		11,524	11,524	_	52,465	21.97%
2012		11,471	11,471	_	54,079	21.21%
2011		10,568	10,568	_	54,139	19.52%
2010		9,097	9,097	_	57,833	15.73%
2009		8,624	8,624	—	58,717	14.69%

## Notes to the Schedule

July 1, 2016. Actuarially determined contribution rates are calculated based on the actuarial valuation one year prior to the beginning of the current measurement period. The rates for FYE June 30, 2018 were determined based on the July 1, 2016 valuation.

## Methods and assumptions used to determine contribution rates:

Actuarial cost method	Entry age normal
Amortization method	The UAL as of June 30, 2013 is amortized as a level percentage of payroll over a closed 25-year period. The impact of the September 2013 assumption change is amortized over a closed 25-year period with a four-year phase-in. The impact of the August 2015 assumption change is amortized over a closed 25-year period with a four-year phase-in. Future gains and losses are amortized over closed 20-year periods. However, future gains will not be amortized over a shorter period than the remaining period on the amortization of the 2013 UAL.
Asset valuation method	4-year smoothed market; 25% corridor
Salary increases	3.50% plus merit component based on age ranging from 6.60% at age 20 to 0.00% for members age 65 and older.
Investment Rate of Return	7.50%
Retirement Age	Experience-based table of rates that are specific to the type of eligibility condition. Last updated for the 2015 valuation pursuant to an experience study of the period 2009-2014.
Mortality	CalPERS mortality tables with adjustment factors, projected with MP-2015
COLA	1.50%
Other:	The assumptions shown above pertain to the actuarial valuation as of July 1, 2016 and were used to determine the actuarially determined contribution for the fiscal year ending June 30, 2018. The Board adopted new economic assumptions effective with the July 1, 2017 valuation which will determine the actuarially determined contribution for the fiscal year ending June 30, 2019.

Valuation date:

### MERP

Schedule of Changes in Net OPEB Liability and Related Ratios (in thousands)	 2018	2017		
Total OPEB Liability Service cost Interest (includes interest on service cost) Benefit payments, including refunds of employee contributions	\$ 305 1,614 (1,567)	\$	295 1,591 (1,556)	
Net change in total OPEB liability Total OPEB liability – beginning	 352 23,684		330 23,354	
Total OPEB liability – ending	\$ 24,036	\$	23,684	
Plan fiduciary net position Contributions – employer Net investment income Benefit payments, including refunds of employee contributions	\$ 1,682 83 (1,567)	\$	1,811 102 (1,556)	
Net change in plan fiduciary net position Plan fiduciary net position – beginning	 198 10,921		357 10,564	
Plan fiduciary net position – ending	\$ 11,119	\$	10,921	
Net OPEB liability – ending	\$ 12,917	\$	12,763	
Plan fiduciary net position as a percentage of the total OPEB liability	46.26%		46.11%	
Covered employee payroll (in thousands)	\$ 21,449	\$	20,723	
Net OPEB liability as a percentage of covered payroll	60.22%		61.59%	

Note to Schedule

Service Cost determined under the Entry Age Normal Method

D-7

Schedule of Employer Contributions – OPEB

Year Ended June 30,		arially mined bution	Actual Contribution		De	tribution ficiency excess)		Covered Payroll	Actual Contribution as a percentage of Covered Payroll		
2018 2017	\$	1,460 1,811	\$	1,682 1,811	\$	(222)	\$	21,449 20,723	7.84% 8.74%		
Notes to the	Schedule										
Valuation o	date:		June 30,	2017							
Methods and assumptions used to determine contribution rates:											
Actuarial	cost method	Projected Unit Credit									
Amortiza	tion method	1	Level dollar, closed								
Remainin	g amortizati	on period	24 years								
Asset Valu	uation metho	bd	Market								
Inflation			3.00%								
Projected	payroll incre	eases	3.50%								
Investmer	nt rate of ret	urn	7.00%								
Health ca	re trend rate	25	Applies only to Duty Related Death Benefits: Rates starting at 7.50% in 2018 grading down to 4.50% in 2032								
Expenses			Investme	nt expenses	are paid	from investm	ent reti	urns			
Other Infor	mation:										
Notes			There are no benefit changes during the year								

## LTD

Schedule of Changes in Net OPEB Liability and Related Ratios (in thousands)	 2018	 2017
Total OPEB Liability Service cost Interest (includes interest on service cost) Benefit payments, including refunds of employee contributions	\$ 181 174 (204)	\$ 175 165 (219)
Net change in total OPEB liability Total OPEB liability – beginning	 151 2,493	 121 2,372
Total OPEB liability – ending	\$ 2,644	\$ 2,493
Plan fiduciary net position Contributions – employer Net investment income Benefit payments, including refunds of employee contributions Administrative Expense Other	\$ 84 192 (204) (21) 8	\$ 70 498 (219) (14) 7
Net change in plan fiduciary net position Plan fiduciary net position – beginning	 59 3,959	 314 3,617
Plan fiduciary net position – ending	\$ 4,018	\$ 3,959
Net OPEB liability – ending	\$ (1,374)	\$ (1,466)
Plan fiduciary net position as a percentage of the total OPEB liability	151.97%	158.80%
Covered employee payroll (in thousands)	\$ 42,475	\$ 41,044
Net OPEB liability as a percentage of covered payroll	(3.23)%	(3.57)%

Note to Schedule

Service Cost determined under the Entry Age Normal Method

$\mathbb{Z}_{7}^{\perp}$	

Schedule of Employer Contributions – OPEB

Year Ended June 30,	ded Determined			tual ibution	Defic	bution tiency cess)		Covered Payroll	Actual Contribution as a percentage of Covered Payroll		
2018 2017	\$	88 77	\$	84 70	\$	4 7	\$	42,475 41,044	0.20% 0.17%		
Notes to the	Schedule										
Valuation c	late:		June 30, 2	June 30, 2017							
Methods and assumptions used to determine contribution rates:											
Actuarial	cost method	Projected Unit Credit									
Amortiza	tion method	Level dollar, closed									
Remaining	g amortizatio	n period	30 years								
Asset Valu	ation methoo	I	Market								
Inflation			3.00%								
Projected	payroll increa	ses	3.50%								
Investmer	nt rate of retu	rn	7.00%								
Health ca	re trend rates		Due to the nature of the benefit, health care trend rates are not applicable to the calculation of contribution rates								
Expenses			Investment expenses are paid from investment returns								
Other Infor	mation:										
Notes			There are no benefit changes during the year								

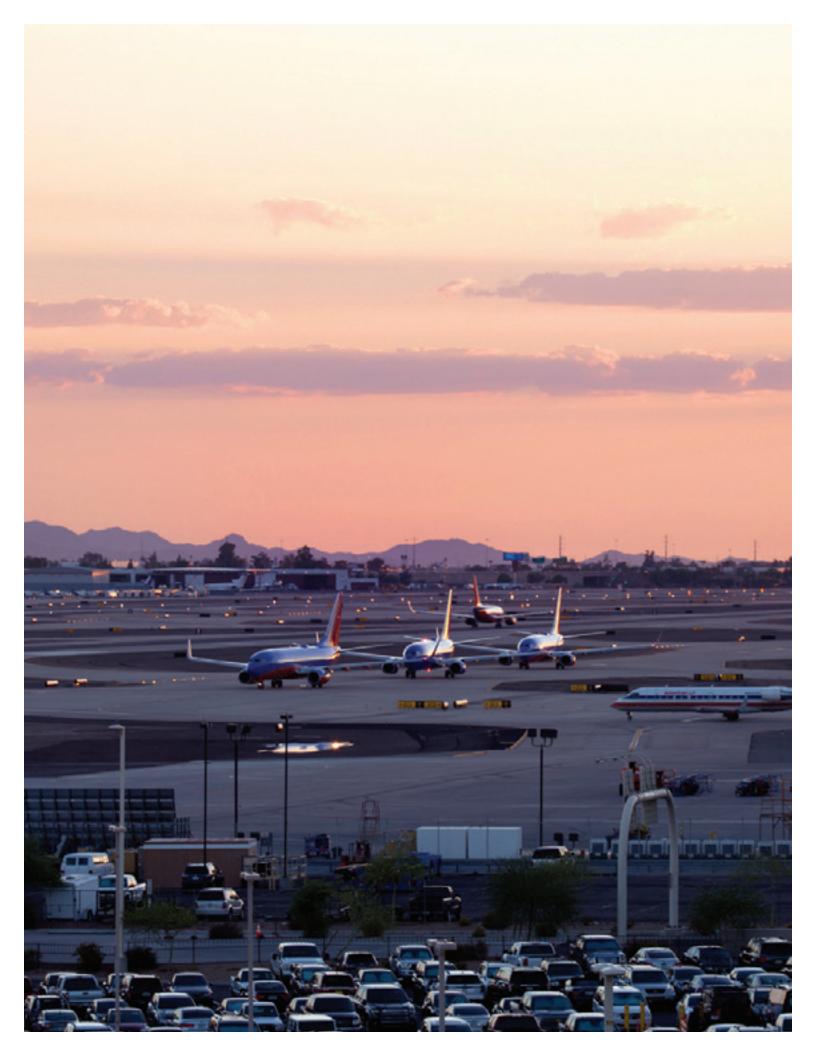


# **STATISTICAL SECTION**

# THE STATISTICAL SECTION CONTAINS UNAUDITED INFORMATION ABOUT THE AVIATION ENTERPRISE FUND OR THE AIRPORT.

## SUBSECTIONS INCLUDE:

Description
Financial Schedules
Debt Schedules
Economic and Demographic Schedules



# **FINANCIAL SCHEDULES**

## THE FINANCIAL SCHEDULES INCLUDE:

Schedule	Description
1	Comparative Schedules of Revenues, Expenditures and Changes in Fund Balances (non-GAAP)
2	Reconciliation of Airport Cash on Hand to Available Fund Balance per Budgetary Presentation
3	Reconciliation of GAAP Operating Revenues and Expenses to Revenues and Expenditures per Budgetary Presentation
4	Changes in Net Position
5	Principal Revenue Sources
6	Rates and Charges

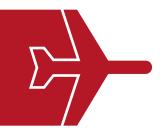
#### SCHEDULE 1 City of Phoenix, Aviation Enterprise Fund COMPARATIVE SCHEDULES OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES (NON-GAAP)

AND CHANGES IN FUND BALANCES (NON-GAAP) (In Expense Priority Established by the Airport Bond Ordinance) (For the fiscal years ended June 30; in thousands)

	 2018	 2017
REVENUES		
Aeronautical Revenue		
Terminal Fees	\$ 90,497	\$ 80,303
Landing Fees	52,090	49,889
Air Cargo and Hangar Rental	8,423	7,895
Other	13,858	13,037
Non-Aeronautical Revenue	07.040	04 171
Parking Rental Cars	87,948 54,818	84,171 53,586
Terminal – Food and Beverage	22,525	21,698
Terminal – Retail	11,094	10,136
Rental Revenue	23,803	20,762
Ground Transportation	8,776	5,340
Interest	7,019	4,177
Other	 5,037	 3,657
Total Revenues before Reimbursement	385,888	354,651
Transportation O&M Expense Reimbursement (1)	 15,309	 16,190
Total Revenues	 401,197	 370,841
EXPENDITURES AND ENCUMBRANCES Cost of Operation and Maintenance		
Personal Services	121,218	116,353
Contractual Services	113,318	113,745
Supplies	11,216	12,070
Equipment/Minor Improvements	 3,861	 2,948
Total Cost of Operation and Maintenance (1)	 249,613	 245,116
Net Airport Revenue Available for Debt Service (Net Airport Revenues)	151,584	125,725
Total Senior Lien Airport Revenue Bond Debt Service	 55,180	 48,797
Net Airport Revenue Available After Senior Lien Revenue		
Bond Debt Service (Designated Revenues)	96,404	76,928
Total Junior Lien Airport Revenue Bond Debt Service (2)	 5,935	 5,933
Net Airport Revenue Available After Senior and Junior		
Lien Revenue Bond Debt Service	 90,469	 70,995
Other Expenditures		
Capital Improvements	57,596	42,693
General Obligation Bond Debt Service	197	197
Early Defeasance of Debt	13,377	—
Short Term Interest	 810	 
Total Other Expenditures	 71,980	 42,890
Total Expenditures and Encumbrances	 382,708	 342,736
Excess of Revenues Over Expenditures and Encumbrances	 18,489	 28,105

### SCHEDULE 1 City of Phoenix, Aviation Enterprise Fund COMPARATIVE SCHEDULES OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES (NON-GAAP) (CONTINUED) (In Expense Priority Established by the Airport Bond Ordinance)

(For the fiscal years ended June 30; in thousands)



		2017		
OTHER FINANCING SOURCES (USES)				
Recovery of Prior Years Expenditures	\$	3,363	\$	1,498
Transfer to General Fund:				
Staff and Administrative – Central Service		(9,141)		(8,373)
Transfers (to) from Other Funds				
Transfers to Other Funds		(5,698)		(15,922)
Transfers from Other Funds		12,876		2,769
Total Other Financing Sources (Uses)		1,400		(20,028)
Net Increase in Fund Balance		19,889		8,077
FUND BALANCE, JULY 1		334,111		326,034
FUND BALANCE, JUNE 30		354,000		334,111
Non-Cash Budgetary Transactions (3)		46,670		31,341
Total Airport Cash on Hand, June 30	\$	400,670	\$	365,452
Days Cash Calculation (4)				
Total Airport Cash on Hand, June 30	\$	400,670	\$	365,452
Total Cost of Maintenance and Operation		249,613		245,116
Days Cash on Hand		586		544

#### Notes:

(1) Rental Car Center Transportation O&M Expenses as defined in the CFC Bond Documents are included as a Cost of Operation and Maintenance. Amounts reimbursed to the City by the CFC trustee to pay the rental car busing service expenses (included as a Cost of Operation and Maintenance) are included as Revenues.

(2) Debt service is net of the Junior Lien Passenger Facility Charge Credits and the Recovery Zone Economic Development Bonds subsidy from the United States Treasury.

(3) Consists of budgetary encumbrances, revenue recoveries and other timing differences.

(4) Days cash on hand is calculated as follows: Total airport cash on hand divided by total cost of maintenance and operation multiplied by 365.

## SCHEDULE 2

## City of Phoenix, Aviation Enterprise Fund RECONCILIATION OF AIRPORT CASH ON HAND TO AVAILABLE FUND BALANCE PER BUDGETARY PRESENTATION

(For the fiscal years ended June 30; in thousands)

	 2018	2017		
Comparative Statements of Net Position				
Cash and Cash Equivalents (Unrestricted)	\$ 57,817	\$	69,970	
Investments (Unrestricted)	 342,853		295,482	
Total Airport Cash on Hand, June 30	400,670		365,452	
Adjusted For:				
Non-Cash Budgetary Transactions (1)	 (46,670)		(31,341)	
Available Fund Balance per Budgetary Presentation (2)	\$ 354,000	\$	334,111	

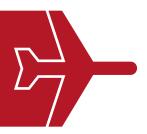
Notes:

(1) Consists of budgetary encumbrances, revenue recoveries and other timing differences.

(2) Budgetary Presentation is shown on Schedule 1 – City of Phoenix Aviation Enterprise Fund Comparative Schedule of Revenues, Expenditures, and Changes in Fund Balances

## **SCHEDULE 3**

## City of Phoenix, Aviation Enterprise Fund RECONCILIATION OF GAAP OPERATING REVENUES AND EXPENSES TO REVENUES AND EXPENDITURES PER BUDGETARY PRESENTATION



(For the fiscal years ended June 30; in thousands)

_		2018		2017
Revenues Total GAAP Operating Revenues Adjusted for :	\$	373,893	\$	356,418
Transportation O&M Expense Reimbursement		15,309		16,190
Year-end Revenue Accruals		4,778		(6,257)
Interest Income		7,019 198		4,177 313
Proceeds from Disposal of Assets Revenues per Budgetary Presentation (2)	\$		\$	370,841
Revenues per budgetary resentation (2)	Þ	401,197	-	570,041
Operating Expenses/Expenditures Total GAAP Operating Expenses Adjusted for :	\$	445,339	\$	426,553
Depreciation		(166,145)		(165,826)
Staff and Administration		(9,141)		(8,373)
Net Pension Liability Increase		(13,119)		(4,817)
Year-end Expenditure Accruals		(2,376)		4,284
Expensed Capital (3)		(6,191)		(11,433)
Other (1)		1,246		4,482
Operation and Maintenance Expenditures per Budgetary Presentation (2)	\$	249,613	\$	244,870
Senior Lien Coverage Calculation				
Revenue	\$	401,197	\$	370,841
Operating Expenditures		249,613		244,870
Designated Revenue for Senior Lien Debt Service	\$	151,584	\$	125,971
Senior Lien Debt Service	\$	55,180	\$	48,797
Senior Lien Debt Service Coverage (4)		2.75		2.58
Junior Lien Coverage Calculation				
Designated Revenue for Senior Lien Debt Service	\$	151,584	\$	125,971
Senior Lien Debt Service		55,180		48,797
Designated Revenue for Junior Lien Debt Service	\$	96,404	\$	77,174
Junior Lien Debt Service Adjusted for :	\$	51,000	\$	52,588
Junior Lien PFC Credit		(44,473)		(46,065)
2010 RZEDB Subsidy Payments		(592)		(590)
Net Junior Lien Debt Service	\$	5,935	\$	5,933
Junior Lien Debt Service Coverage (4)		16.24		13.01
Aggregate Senior & Junior Liens Coverage Calculation				
Designated Revenue for Debt Service	\$	151,584	\$	125,971
Aggregate Senior & Junior Liens Debt Service		61,115		54,730
Aggregate Senior & Junior Liens Debt Service Coverage		2.48		2.30

Notes:

(1) Includes budgetary encumbrances and revenue recoveries.

(2) Budgetary Presentation is shown on the City of Phoenix Aviation Enterprise Fund Comparative Schedule of Revenues, Expenditures and Changes in Fund Balances.

(3) Includes repairs and studies that do not result in a major improvement to the Aviation Enterprise Fund.

(4) As defined in the City Purchase Agreement.

## SCHEDULE 4 City of Phoenix, Aviation Enterprise Fund CHANGES IN NET POSITION Last Ten Fiscal Years (in thousands)

_	2018		2017		2016	2015		
Operating Revenues Aeronautical Revenue \$ Non-Aeronautical Revenue	160,900 212,993	\$	154,209 202,209	\$	144,093 189,322	\$	145,046 195,921	
Total Operating Revenue	373,893		356,418		333,415		340,967	
Operating Expenses Operation and Maintenance Personal Services Contractual Services Supplies Equipment/Minor Improvements	134,785 117,162 11,731 6,375		127,792 103,158 9,300 11,145		119,938 104,735 11,925 23,305		86,172 115,486 10,771 31,128	
Environmental, Studies and Noise City Staff and Administrative Depreciation	9,141 166,145		959 8,373 165,826		1,956 7,716 166,829		2,600 7,969 163,691	
Total Operating Expenses	445,339		426,553		436,404		417,817	
Net Operating Loss	(71,446)		(70,135)		(102,989)		(76,850)	
Non-Operating Revenues (Expenses) Passenger Facility Charges Rental Car Customer Facility Charges Investment Income Interest on Capital Debt Loss on Disposal of Capital Assets	83,885 49,210 4,594 (64,403) (4,529)		83,577 47,348 2,555 (67,915) (1,417)		83,449 47,118 6,591 (67,141) (759)		84,774 44,839 2,988 (65,051) (47)	
Total Non-Operating Revenues (Expenses)	68,757		64,148		69,258		67,503	
Capital Contributions Transfer from Other Funds Transfer to Other Funds	22,569 168 (948)		26,639  (370)		27,803 2 (330)		20,970 1 (365)	
Change in Net Position	19,100		20,282		(6,256)		11,259	
Net Position – July 1 Restatement of Beginning Net Position	1,654,073		1,645,405 (11,614)		1,651,661		1,640,402	
Net Position – July 1, as restated	1,654,073		1,633,791		1,651,661		1,640,402	
Net Position – June 30	1,673,173	\$	1,654,073	\$	1,645,405	\$	1,651,661	
Net Position – June 30 Net Investment in Capital Assets \$ Restricted Unrestricted	1,264,682 315,812 92,679	\$	1,196,595 357,767 99,711	\$	1,205,383 350,755 89,267	\$	1,170,752 343,472 137,437	
Total Net Position	1,673,173	\$	1,654,073	\$	1,645,405	\$	1,651,661	

## SCHEDULE 4 City of Phoenix, Aviation Enterprise Fund CHANGES IN NET POSITION (CONTINUED) Last Ten Fiscal Years

(in thousands)



	2014		2013		2012		2011		2010	2009	
\$	141,633 184,411	\$	129,026 176,660	\$	124,112 175,655	\$	118,580 170,080	\$	110,979 155,799	\$	111,451 161,628
	326,044		305,686		299,767		288,660		266,778		273,079
	65,339		72,791		71,987		69,189		71,253		62,639
	124,360		114,748		103,669		104,365		97,580		109,108
	11,014		11,797		11,061		11,294		9,333		11,071
	26,045		32,850		31,225		36,026		19,249		44,504
	5,099		8,361		8,218		15,364		13,811		3,028
	7,262		6,869		5,889		4,364		5,037		5,943
	158,760		146,034		127,699		128,697		129,034		110,067
	397,879		393,450		359,748		369,299		345,297		346,360
	(71,835)		(87,764)		(59,981)		(80,639)		(78,519)		(73,281)
	79,672		78,184		78,807		79,870		77,165		74,134
	43,113		41,457		41,253		39,274		36,050		33,573
	3,831		519		2,750		2,609		3,518		8,958
	(64,863)		(70,785)		(75,927)		(70,612)		(46,768)		(43,076)
	(29)		(153)		16		7,803		(1,420)		(24)
	61,724		49,222		46,899		58,944		68,545		73,565
	27,184		14,516		32,694		33,832		40,000		25,005
	—		31		—		_		_		_
	(166)										
	16,907		(23,995)		19,612		12,137		30,026		25,289
	1,765,618		1,789,613		1,770,001		1,757,864		1,727,838		1,896,919
	(142,123)		_		_		_		_		(194,370)
	1,623,495		1,789,613		1,770,001		1,757,864		1,727,838		1,702,549
\$	1,640,402	\$	1,765,618	\$	1,789,613	\$	1,770,001	\$	1,757,864	\$	1,727,838
\$	1,241,513	\$	1,255,699	\$	1,325,444	\$	1,312,605	\$	1,465,741	\$	1,493,939
Ŧ	272,624	Ŧ	266,673	Ŧ	106,337	Ŧ	106,350	Ŧ	51,730	Ŧ	52,019
	126,265		243,246		357,832		351,046		240,393		181,880
\$	1,640,402	\$	1,765,618	\$	1,789,613	\$	1,770,001	\$	1,757,864	\$	1,727,838
*	1,010,402	*	1,7 00,010	*	1,1 00,010	*	1,7,7,0,001	*	1,7 57,00-1	*	.,, 2,,050

## SCHEDULE 5 City of Phoenix, Aviation Enterprise Fund PRINCIPAL REVENUE SOURCES

for Operating Revenues over Ten Percent of Total Operating Revenues Last Ten Fiscal Years

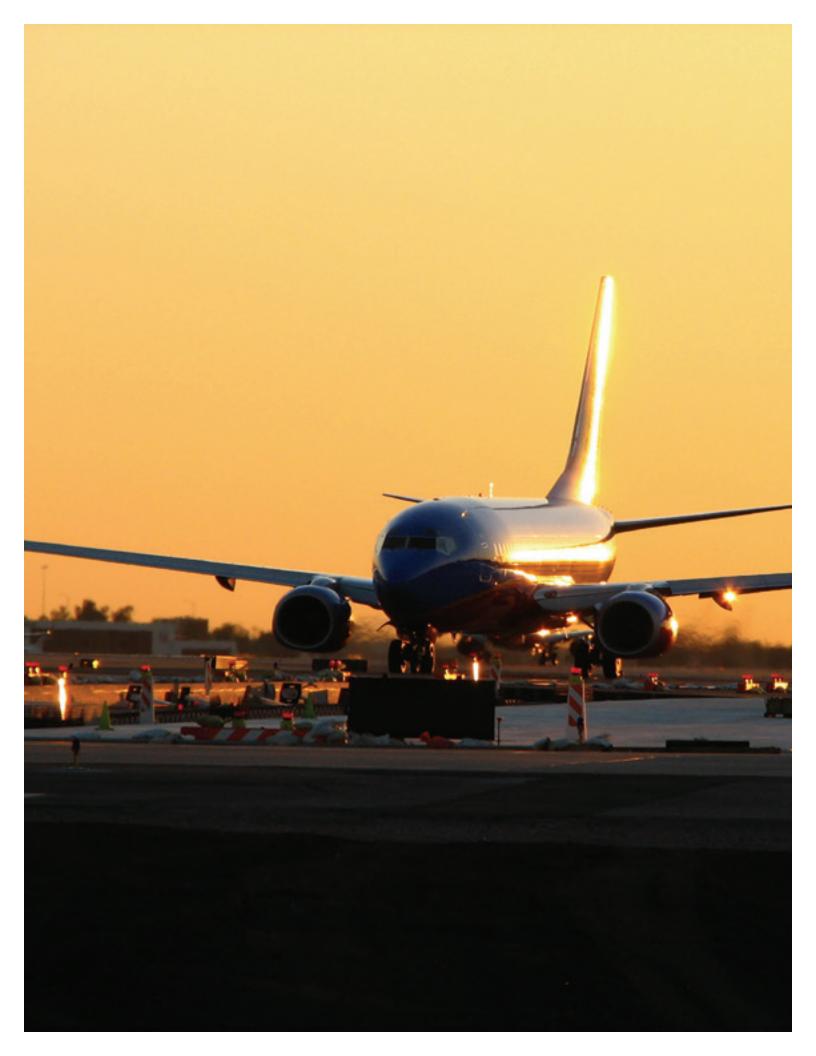
Fiscal Year 2018 2017 2016 2015 2014 **Terminal Fees** Amount \$ 89,389,493 \$ 75,114,921 \$ 78,422,082 \$ 73,089,595 \$ 80,955,779 Percent of Operating Revenue 23.91% 22.71% 22.53% 23.00% 22.42% Landing Fees Amount \$ 50,029,798 \$ 51,278,003 \$ 49,869,087 \$ 48,497,053 \$ 49,860,459 Percent of Operating Revenue 13.38% 14.39% 14.96% 14.22% 15.29% Parking Amount \$ 88,189,599 \$ 84,150,595 \$ 84,585,621 \$ 81,094,038 \$ 76,964,416 Percent of Operating Revenue 23.59% 23.61% 25.37% 23.78% 23.61% **Rental Cars** Amount \$ 54,901,712 \$ 53,594,924 \$ 46,668,644 \$ 52,103,343 \$ 49,627,460 Percent of Operating Revenue 14.68% 15.04% 14.00% 15.28% 15.22%

		Fiscal Year								
		2013		2012		2011		2010		2009
Terminal Fees	<i>*</i>	64.004.000	<i>*</i>		<i>*</i>	45 534 353	¢	40 505 040	<i>*</i>	45 207 226
Amount	\$	64,904,028	\$	56,745,994	\$	45,524,353	\$	40,505,843	\$	45,397,236
Percent of Operating Revenue		18.93%		15.77%		15.18%		16.62%		14.61%
Landing Fees										
Amount	\$	46,892,628	\$	42,970,142	\$	41,504,514	\$	38,489,900	\$	37,567,983
Percent of Operating Revenue		14.33%		12.45%		14.43%		13.76%		12.20%
Parking										
Amount	\$	74,913,811	\$	72,753,006	\$	69,837,852	\$	66,087,317	\$	70,231,461
Percent of Operating Revenue		24.27%		24.19%		24.77%		25.72%		28.68%
Rental Cars										
Amount	\$	47,793,301	\$	47,094,786	\$	45,684,285	\$	43,999,292	\$	41,665,110
Percent of Operating Revenue		15.71%		15.83%		16.49%		15.26%		16.11%

## SCHEDULE 6 City of Phoenix, Aviation Enterprise Fund RATES AND CHARGES for Principal Revenue Sources Last Ten Fiscal Years

	 	 	Fi	scal Year	 	 
	2018	2017		2016	2015	2014
Airline Terminal Fees						
Fee per square foot						
Terminal 2	\$ 120.00	\$ 109.80	\$	106.68	\$ 118.26	\$ 112.80
Terminal 3	120.00	109.80		106.68	118.26	112.80
Terminal 4	120.00	109.80		106.68	118.26	112.80
Landing Fees						
Fee per 1,000 pounds	1.99	1.98		1.98	1.87	1.99
Parking Rates						
Terminal Garages (per hour)	4.00	4.00		4.00	4.00	4.00
Terminal Garages (daily max)						
Terminal 2	26.00	25.00		25.00	25.00	25.00
Terminal 3	27.00	25.00		25.00	25.00	25.00
Terminal 4	27.00	25.00		25.00	25.00	25.00
Terminal 2 Economy Covered	12.00	11.00		11.00	11.00	11.00
Terminal 2 Economy Uncovered	10.00	9.00		9.00	9.00	9.00
West Economy Park and Walk	7.00	7.00		7.00	7.00	9.00
East Economy Covered	14.00	11.00		11.00	11.00	11.00
East Economy Uncovered	12.00	9.00		9.00	9.00	9.00
Rental Car Center Rates						
Percent of Gross Rent	10%	10%		10%	10%	10%

			Fi	scal Year		
	2013	 2012		2011	2010	 2009
Airline Terminal Fees						
Fee per square foot						
Terminal 2	\$ 110.65	\$ 79.99	\$	75.80	\$ 66.83	\$ 59.49
Terminal 3	110.65	83.73		81.92	79.76	59.84
Terminal 4	110.65	104.56		90.90	85.60	69.65
Landing Fees						
Fee per 1,000 pounds	1.93	1.67		1.59	1.53	1.39
Parking Rates						
Terminal Garages (per hour)	4.00	4.00		4.00	4.00	4.00
Terminal Garages (daily max)						
Terminal 2	25.00	25.00		25.00	25.00	25.00
Terminal 3	25.00	25.00		25.00	25.00	25.00
Terminal 4	25.00	25.00		25.00	25.00	25.00
Terminal 2 Economy Covered	11.00	11.00		11.00	10.00	10.00
Terminal 2 Economy Uncovered	9.00	9.00		9.00	8.00	8.00
West Economy Park and Walk	9.00	9.00		9.00	8.00	8.00
East Economy Covered	11.00	11.00		11.00	10.00	10.00
East Economy Uncovered	9.00	9.00		9.00	8.00	8.00
Rental Car Center Rates						
Percent of Gross Rent	10%	10%		10%	10%	10%



# **DEBT SCHEDULES**

## THE DEBT SCHEDULES INCLUDE:

Schedule	Description
7	Outstanding Debt, per Enplaned Passenger
8	Debt Service Paid from General Airport Revenue, per Enplaned Passenger
9	Bond Ratings
	City of Phoenix Civic Improvement Corporation Bonds
10	Senior Lien Airport Revenue Bonds – Schedule of Outstanding Debt
11	Senior Lien Airport Revenue Bonds – Schedule of Debt Service Requirements
12	Junior Lien Airport Revenue Bonds – Schedule of Outstanding Debt
13	Junior Lien Airport Revenue Bonds – Schedule of Debt Service Requirements
14	Rental Car Facility Charge Revenue Bonds – Schedule of Outstanding Debt
15	Rental Car Facility Charge Revenue Bonds – Schedule of Debt Service Requirements
	City of Phoenix Airport General Obligation Bonds
16	Schedule of Outstanding Debt
17	Schedule of Debt Service Requirements

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City of Phoenix, Aviation Enterprise Fund OUTSTANDING DEBT PAYABLE FROM GENERAL AIRPORT REVENUE, PER ENPLANED PASSENGER Last Ten Fiscal Years

			Fiscal Year		
	 2018	 2017	 2016	 2015	 2014
Outstanding Debt (in thousands) Revenue Bonds					
Senior Lien Bonds	\$ 554,005	\$ 447,660	\$ 472,895	\$ 496,905	\$ 519,775
Junior Lien Bonds	669,935	724,405	739,900	659,585	672,290
Short Term Obligations	100,000	180,000	130,000	140,000	120,000
General Obligation Bonds	 7,865	 7,865	 7,865	 7,865	 7,870
Total Outstanding Debt	\$ 1,331,805	\$ 1,359,930	\$ 1,350,660	\$ 1,304,355	\$ 1,319,935
Enplaned Passengers	22,218,915	21,820,386	22,055,907	21,488,569	20,518,748
Outstanding Debt per					
Enplaned Passenger	\$59.94	\$62.32	\$61.24	\$60.70	\$64.33
			Fiscal Year		
	 2013	 2012	 2011	 2010	 2009
Outstanding Debt (in thousands) Revenue Bonds					
Senior Lien Bonds	\$ 542,920	\$ 599,615	\$ 625,270	\$ 680,165	\$ 699,320
Junior Lien Bonds	684,395	696,105	696,105	_	—
Short Term Obligations	100,000		—	200,000	80,000
General Obligation Bonds	 8,905	 9,615	 10,500	 11,350	 12,195
Total Outstanding Debt	\$ 1,336,220	\$ 1,305,335	\$ 1,331,875	\$ 891,515	\$ 791,515
Enplaned Passengers	20,235,788	20,278,458	19,681,233	19,096,529	18,912,120
Outstanding Debt per Enplaned Passenger	\$ 66.03	\$ 64.37	\$ 67.67	\$ 46.68	\$ 41.85

Notes:

Includes a portion of the Senior Lien Excise Tax Revenue Refunding Bonds, Series 2007, which were issued for Airport, in fiscal years 2007 through 2011. The Airport portion on the bonds were paid in full in fiscal year 2011.

Rental Car Facility Charge Bonds have been omitted from this schedule because payments do not come from the general airport revenue.

# City of Phoenix, Aviation Enterprise Fund DEBT SERVICE PAID FROM GENERAL AIRPORT REVENUE, PER ENPLANED PASSENGER Last Ten Fiscal Years

				Fiscal Year				
		2018	 2017	 2016		2015		2014
Debt Service (in thousands)								
Revenue Bonds								
Principal	\$	44,898	\$ 40,730	\$ 38,135	\$	35,575	\$	35,250
Interest		61,281	60,654	60,442		59,626		61,248
Short Term Obligations								
Interest		810	1,021	125		—		—
General Obligation Bonds								
Principal		_	_	—		—		500
Interest		197	 197	 197		201		359
Total Debt Service	\$	107,186	\$ 102,602	\$ 98,899	\$	95,402	\$	97,357
Enplaned Passengers	:	22,218,915	21,820,386	22,055,907		21,488,569		20,518,748
Debt Service per Enplaned Passenger	\$	4.82	\$ 4.70	\$ 4.48	\$	4.44	\$	4.74

	Fiscal Year									
	2013		2012		2011		2010		2009	
Debt Service (in thousands)										
Revenue Bonds										
Principal	\$	33,615	\$	25,655	\$	20,610	\$	19,155	\$	18,990
Interest		64,495		66,925		62,453		35,744		37,286
General Obligation Bonds										
Principal		710		885		850		845		1,385
Interest		395		430		464		498		563
Total Debt Service	\$	99,215	\$	93,895	\$	84,377	\$	56,242	\$	58,224
Enplaned Passengers	2	0,235,788		20,278,458		19,681,233		19,096,529		18,912,120
Debt Service per Enplaned Passenger	\$	4.90	\$	4.63	\$	4.29	\$	2.95	\$	3.08

Source:

City of Phoenix, Aviation Department

Note:

Rental Car Facility Charge Bonds have been omitted from this schedule because payments do not come from general airport revenue.



Rating

		Rating				
	Series	Moody's	S & P			
City of Phoen	x Civic Improvement Corporation					
Senior Lien	Revenue Bonds	Aa3	AA-			
2013	Airport Revenue Refunding Bonds (AMT)					
2017A	Airport Revenue Bonds (AMT)					
2017B	Airport Revenue Refunding Bonds (Non-AMT)					
2017C	Airport Revenue Refunding Bonds (Taxable)					
Junior Lien I	Revenue Bonds	A1	A+			
2010A	Airport Revenue Bonds (Non-AMT)					
2010B	Airport Revenue Bonds (Taxable)					
2010C	Airport Revenue Refunding Bonds (Non-AMT)					
2015A	Airport Revenue Bonds (Non-AMT)					
2015B	Airport Revenue Refunding Bonds (Non-AMT)					
2017D	Airport Revenue Refunding Bonds (Non-AMT)					
Rental Car F	acility Charge Revenue Bonds	A2	А			
2004	Rental Car Facility Bonds (Taxable)					
City of Phoen	x General Obligation Bonds	Aa1	AA+			
2014	General Obligation Refunding Bonds					

Source:

City of Phoenix, Finance Department

### SCHEDULE 10

City of Phoenix, Aviation Enterprise Fund SENIOR LIEN AIRPORT REVENUE BONDS SCHEDULE OF OUTSTANDING DEBT (as of June 30, 2018)

_	Delivery Date	Series	Original Issuance	Maturity Dates	Coupons	_Οι	Bonds Itstanding (a)
	03/05/13	2013 (b)	\$ 196,600,000	7/1/14-32	3.00% - 5.00%	\$	160,825,000
	11/21/17	2017A	190,930,000	7/1/18-47	5.00%		189,130,000
	11/21/17	2017B (b)	173,440,000	7/1/21-38	5.00%		173,440,000
	11/21/17	2017C (b)	35,745,000	7/1/18-21	1.501% – 2.207%		30,610,000
	Total					\$	554,005,000

## Notes:

(a) Does not include bonds maturing on July 1, 2018.

(b) Series 2013, 2017B and 2017C were used for refunding purposes.

SCHEDULE 11 City of Phoenix, Aviation Enterprise Fund SENIOR LIEN AIRPORT REVENUE BONDS SCHEDULE OF DEBT SERVICE REQUIREMENTS

Fiscal Year		Principal		Interest		Total
2019	\$	20,660,000	\$	26,773,850	\$	47,433,850
2019	Ψ	28,175,000	φ	26,040,218	Ą	54,215,218
2020		20,225,000		25,123,877		45,348,877
2021		21,105,000		24,247,250		45,352,250
2022		20,520,000		23,192,000		43,712,000
2023						
		21,550,000		22,166,000		43,716,000
2025		22,625,000		21,088,500		43,713,500
2026		23,765,000		19,957,250		43,722,250
2027		24,945,000		18,769,000		43,714,000
2028		26,200,000		17,521,750		43,721,750
2029		27,505,000		16,211,750		43,716,750
2030		28,880,000		14,836,500		43,716,500
2031		30,325,000		13,392,500		43,717,500
2032		31,845,000		11,876,250		43,721,250
2033		17,180,000		10,284,000		27,464,000
2034		18,050,000		9,425,000		27,475,000
2035		18,950,000		8,522,500		27,472,500
2036		19,895,000		7,575,000		27,470,000
2037		20,885,000		6,580,250		27,465,250
2038		21,935,000		5,536,000		27,471,000
2039		8,050,000		4,439,250		12,489,250
2040		8,455,000		4,036,750		12,491,750
2041		8,875,000		3,614,000		12,489,000
2042		9,320,000		3,170,250		12,490,250
2043		9,790,000		2,704,250		12,494,250
2044		10,280,000		2,214,750		12,494,750
2045		10,790,000		1,700,750		12,490,750
2046		11,330,000		1,161,250		12,491,250
2047		11,895,000		594,750		12,489,750
Total	\$	554,005,000	\$	352,755,445	\$	906,760,445

## SCHEDULE 12

City of Phoenix, Aviation Enterprise Fund JUNIOR LIEN AIRPORT REVENUE BONDS SCHEDULE OF OUTSTANDING DEBT (as of June 30, 2018)

Delivery Date	Series	Original Issuance	Maturity Dates	Coupons	0ι	Bonds Itstanding (a)
09/01/10	2010A (c)	\$ 642,680,000	7/1/13-40	2.00% - 5.25%	\$	31,310,000
09/01/10	2010B(c),(d)	21,345,000	7/1/40	6.60%		21,345,000
09/01/10	2010C (b)	32,080,000	7/1/23-25	5.00%		32,080,000
12/15/15	2015A (e)	95,785,000	7/1/16-45	4.00% - 5.00%		91,820,000
12/15/15	2015B (b)(c)	18,655,000	7/1/34	5.00%		18,655,000
12/21/17	2017D (b)	474,725,000	7/1/21-40	3.125% - 5.00%		474,725,000
otal					\$	669,935,000

#### Notes:

(a) Does not include bonds maturing on July 1, 2018.

- (b) Series 2010C, 2015B and 2017D was used for refunding purposes.
- (c) 100% of debt service due on or before July 1, 2023 on these bonds is also secured by an irrevocable commitment of net proceeds of a passenger facility charge (the PFC) imposed by the City and collected on behalf of the City by non-exempt passenger air carriers at Phoenix Sky Harbor International Airport. The PFC is currently imposed at the rate of \$4.50 per qualifying enplaned passenger and is required to be remitted to the City less any accrued interest and an \$0.11 per PFC airline collection fee.
- (d) Represents bonds issued as RZEDB Bonds for purposes of the American Recovery and Reinvestment Act of 2009, and the Internal Revenue Code of 1986. Subject to the City's compliance with certain requirements of the Code, the City expects to receive semiannual cash subsidy payments rebating a portion of the interest on these bonds from the United States Treasury in an amount equal to 45% of the interest payable each respective interest payment date. The debt service shown above has not been reduced by the expected subsidy payments. On March 1, 2013, the federal government announced the implementation of certain automatic budget cuts known as the sequester, which has resulted in a reduction of the federal subsidy by 6.6% and 6.9% (the Sequester Reductions), in fiscal years 2018 and 2017, respectively. However, the City does not expect the Sequester Reductions to have a material adverse effect on its ability to make payments of interest on the RZEDB Bonds.
- (e) 30% of debt service due on or before July 1, 2023 on these bonds is also secured by an irrevocable commitment of net proceeds of a passenger facility charge imposed by the City and collected on behalf of the City by non-exempt passenger air carriers at Phoenix Sky Harbor International Airport.

#### SCHEDULE 13

City of Phoenix, Aviation Enterprise Fund JUNIOR LIEN AIRPORT REVENUE BONDS SCHEDULE OF DEBT SERVICE REQUIREMENTS

Fiscal						
Year	Principal		 Interest		Total	
2019	\$	16,980,000	\$ 32,594,051	\$	49,574,051	
2020		17,805,000	31,766,251		49,571,251	
2021		17,545,000	30,917,776		48,462,776	
2022		18,420,000	30,040,527		48,460,527	
2023		29,515,000	29,119,526		58,634,526	
2024		30,990,000	27,643,776		58,633,776	
2025		32,545,000	26,094,276		58,639,276	
2026		22,395,000	24,467,027		46,862,027	
2027		23,510,000	23,347,276		46,857,276	
2028		24,690,000	22,171,776		46,861,776	
2029		25,920,000	20,937,276		46,857,276	
2030		27,215,000	19,641,277		46,856,277	
2031		28,570,000	18,280,526		46,850,526	
2032		30,015,000	16,852,026		46,867,026	
2033		31,510,000	15,351,276		46,861,276	
2034		31,740,000	13,775,777		45,515,777	
2035		34,565,000	12,368,120		46,933,120	
2036		36,290,000	10,639,870		46,929,870	
2037		38,090,000	8,843,820		46,933,820	
2038		39,970,000	6,958,520		46,928,520	
2039		41,595,000	5,337,320		46,932,320	
2040		43,280,000	3,649,920		46,929,920	
2041		4,845,000	1,339,000		6,184,000	
2042		5,090,000	1,096,750		6,186,750	
2043		5,345,000	842,250		6,187,250	
2044		5,610,000	575,000		6,185,000	
2045		5,890,000	 294,500		6,184,500	
Total	\$	669,935,000	\$ 434,945,490	\$	1,104,880,490	

Note:

Includes debt service on \$21,345,000 par amount of RZEDB. Debt service has not been reduced by the expected RZEDB subsidy payments.

	Delivery		Original	Maturity			Bonds		
-	Date	Series	Issuance	Dates	Coupons	0ι	Outstanding (a)		
	06/02/04	2004	\$ 260,000,000	7/1/07-29	3.69% - 6.25%	\$	165,885,000		
						\$	165,885,000		

Note:

(a) Does not include bonds maturing on July 1, 2018.

SCHEDULE 15 City of Phoenix, Aviation Enterprise Fund RENTAL CAR FACILITY CHARGE REVENUE BONDS SCHEDULE OF DEBT SERVICE REQUIREMENTS

Year	 Principal		Interest		Total	
2019	\$ 10,990,000	\$	10,284,336	\$	21,274,336	
2020	11,645,000		9,628,234		21,273,234	
2021	12,365,000		8,909,737		21,274,737	
2022	13,130,000		8,146,816		21,276,816	
2023	13,940,000		7,336,696		21,276,696	
2024	14,800,000		6,476,597		21,276,597	
2025	15,710,000		5,563,438		21,273,438	
2026	16,695,000		4,581,562		21,276,562	
2027	17,740,000		3,538,125		21,278,125	
2028	18,845,000		2,429,375		21,274,375	
2029	 20,025,000		1,251,563		21,276,563	
Total	\$ 165,885,000	\$	68,146,479	\$	234,031,479	

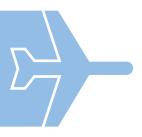
Delive Date	5	ries	Original Issuance	Maturity Dates	Coupons	Bonds Outstanding (a)	
06/24/	14 201	4 (b) \$	7,865,000	7/1/19-20	2.00% - 4.00%	\$	7,865,000
Tota	I					\$	7,865,000

Notes:

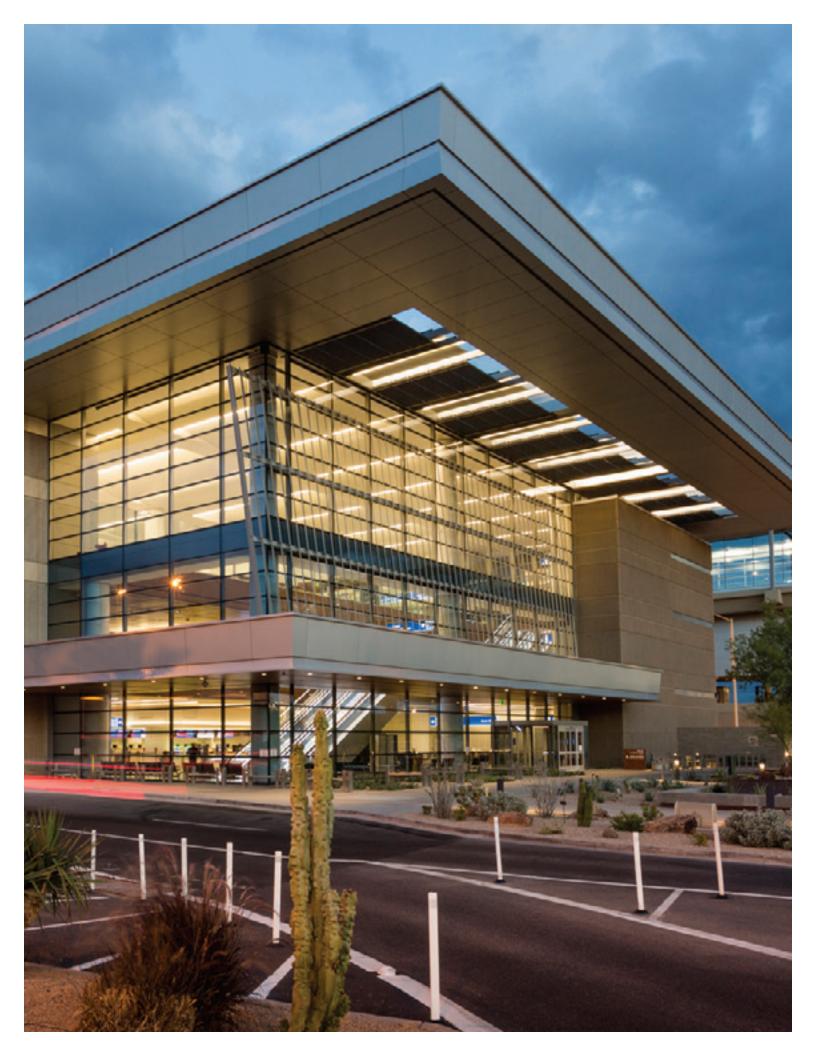
(a) Does not include bonds maturing on July 1, 2018.

(b) Series 2014 refunded the 2003 GO Bonds

SCHEDULE 17 City of Phoenix, Aviation Enterprise Fund AIRPORT GENERAL OBLIGATION BONDS SCHEDULE OF DEBT SERVICE REQUIREMENTS



Fiscal Year	Principal	Interest	Total		
2019	\$ 4,520,000	\$ 197,050	\$	4,717,050	
2020	 3,345,000	 82,700		3,427,700	
Total	\$ 7,865,000	\$ 279,750	\$	8,144,750	



## **ECONOMIC AND DEMOGRAPHIC SCHEDULES**

#### THE ECONOMIC AND DEMOGRAPHIC SCHEDULES INCLUDE:

Schedule	Description
18	Demographic Statistics for the Airport Service Area
19	Principal Employers
20	Airport Employee Trends
21	Capital Assets and Other Airport Information
22	Schedule of Annual Passenger Enplanements by Type of Passenger
23	Schedule of Annual Passenger Enplanements by Flight Destination
24	Schedule of Enplaned Passengers by Airline
25	Schedule of Annual Average Cost Per Enplanement
26	Schedule of PFC Approvals and Revenues
27	Schedule of Annual PFC Collections
28	Rental Car Facility Charge Revenue Bonds – Schedule of Annual Receipts, Net Annual CFC Revenues, and Debt Service Coverage
29	Schedule of Rental Car Gross Sales by Company

#### SCHEDULE 18 City of Phoenix, Aviation Enterprise Fund DEMOGRAPHIC STATISTICS FOR THE AIRPORT SERVICE AREA

June 30, 3018

Fiscal Year	_	Population (July 1)	Personal Income (in thousands)	Per Capita Income	Unemployment Rate
2018	(a)	_	\$ —	\$ —	4.2%
2017		4,737,270	208,895,900	44,096	4.5%
2016		4,661,537	196,801,479	42,218	5.3%
2015		4,574,531	186,693,084	40,811	6.0%
2014		4,489,109	178,871,199	39,846	6.8%
2013		4,404,129	170,637,978	38,745	7.4%
2012		4,330,974	166,686,196	38,487	8.7%
2011		4,254,149	158,211,801	37,190	9.6%
2010		4,209,347	148,838,301	35,359	9.3%
2009		4,153,609	147,153,657	35,428	5.5%

Sources:

U.S. Department of Commerce, Bureau of the Census website, www.census.gov

U.S. Department of Commerce, Bureau of Economic Analysis website, www.bea.gov

U.S. Department of Labor, Bureau of Labor Statistics website, www.bls.gov

Notes:

The data in this table is for the Phoenix-Mesa-Scottsdale, AZ Metropolitan Statistical Area

(a) Population, Personal Income, and Per Capita Income are not available for June 30, 2018 as of the date of publication.

#### SCHEDULE 19 City of Phoenix, Aviation Enterprise Fund PRINCIPAL EMPLOYERS Current Year and Nine Years Ago

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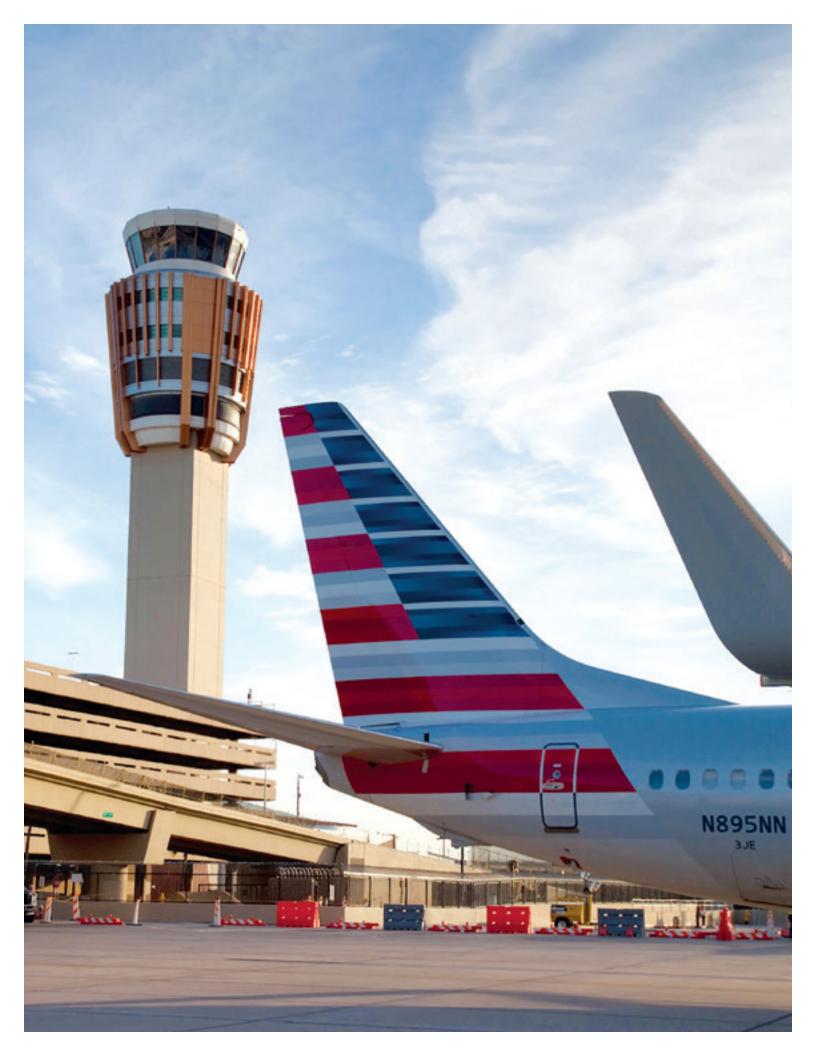
		2018			2009	
Employer	Employees	Rank	Percentage	Employees	Rank	Percentage
State of Arizona	49,800	1	2.60%	50,936	1	2.66%
Wal-Mart Stores Inc	30,634	2	1.60%	32,814	3	1.71%
Banner Health	24,825	3	1.30%	23,100	2	1.20%
City of Phoenix	15,100	4	0.79%	17,068	4	0.89%
Wells Fargo & Co	13,308	5	0.70%	14,000	6	0.73%
Bank of America	13,300	6	0.69%			
Maricopa County	12,792	7	0.67%	14,014	5	0.73%
Arizona State University	11,185	8	0.58%	13,005	7	0.68%
Apollo Group	11,000	9	0.57%			
JP Morgan Chase & Co	10,600	10	0.55%			
Honeywell Aerospace				12,600	8	0.66%
US Postal Service				10,545	9	0.55%
Bashas' Inc.				10,460	10	0.55%

Sources: Phoenix Business Journal Book of Lists

Arizona Department of Commerce, Workforce Development

Note: Top employers

Top employers in Maricopa County.



## SCHEDULE 20 City of Phoenix, Aviation Enterprise Fund AVIATION DEPARTMENT EMPLOYEE TREND Last Ten Fiscal Years Ended June 30

	2018	2017	2016	2015	2014
Division/Group					
Administration	10	10	8	12	9
Business and Properties	31	20	19	18	20
Contracts and Services	17	19	8	_	_
Design and Construction Services	33	35	29	30	36
Facilities and Services	409	385	381	374	384
Financial Management	27	26	27	30	32
Human Resources	12	16	15	12	12
Technology	38	41	39	37	41
Operations	152	189	186	181	188
Planning and Environmental	19	19	19	19	21
Public Relations	15	16	13	14	13
Public Safety and Security	49		—	_	_
Other	3	8	4	5	18
Total	815	784	748	732	774
	2013	2012	2011	2010	2009
Division/Group	2013	2012	2011	2010	2009
Division/Group Administration	2013	2012	2011	2010	2009
Administration	10	15	12	12	14
Administration Business and Properties	10	15	12	12	14
Administration Business and Properties Contracts and Services	10 20	15 18	12 20	12 22	14
Administration Business and Properties Contracts and Services Design and Construction Services	10 20 	15 18  28	12 20  30	12 22 — 35	14 22 — 35
Administration Business and Properties Contracts and Services Design and Construction Services Facilities and Services	10 20 	15 18 — 28 367	12 20 — 30 380	12 22 — 35 382	14 22  35 396
Administration Business and Properties Contracts and Services Design and Construction Services Facilities and Services Financial Management	10 20 — 37 374 31	15 18  28 367 30	12 20 	12 22  35 382 34	14 22 
Administration Business and Properties Contracts and Services Design and Construction Services Facilities and Services Financial Management Human Resources	10 20 37 374 31 13	15 18  28 367 30 13	12 20 	12 22 35 382 34 14	14 22 
Administration Business and Properties Contracts and Services Design and Construction Services Facilities and Services Financial Management Human Resources Technology	10 20 37 374 31 13 39	15 18  28 367 30 13 41	12 20 — 30 380 35 14 45	12 22 35 382 34 14 39	14 22 35 396 36 16 39
Administration Business and Properties Contracts and Services Design and Construction Services Facilities and Services Financial Management Human Resources Technology Operations	10 20 37 374 31 13 39 185	15 18  28 367 30 13 41 187	12 20 — 30 380 35 14 45 183	12 22 35 382 34 14 39 179	14 22 35 396 36 16 39 173
Administration Business and Properties Contracts and Services Design and Construction Services Facilities and Services Financial Management Human Resources Technology Operations Planning and Environmental	10 20 37 374 31 13 39 185 21	15 18 — 28 367 30 13 41 187 29	12 20 — 30 380 35 14 45 183 27	12 22 35 382 34 14 39 179 26	14 22 35 396 36 16 39 173 23
Administration Business and Properties Contracts and Services Design and Construction Services Facilities and Services Financial Management Human Resources Technology Operations Planning and Environmental Public Relations	10 20 37 374 31 13 39 185 21 12	15 18 — 28 367 30 13 41 187 29 13	12 20 30 380 35 14 45 183 27 14	12 22 35 382 34 14 39 179 26 13	14 22 35 396 36 16 39 173 23
Administration Business and Properties Contracts and Services Design and Construction Services Facilities and Services Financial Management Human Resources Technology Operations Planning and Environmental Public Relations Public Safety and Security	10 20 37 374 31 13 39 185 21 12	15 18  28 367 30 13 41 187 29 13	12 20 30 380 35 14 45 183 27 14	12 22 35 382 34 14 39 179 26 13	14 22 35 396 36 16 39 173 23 12

Source: City of Phoenix, Aviation Department  $\overline{7}$ 

#### PHOENIX SKY HARBOR INTERNATIONAL AIRPORT (PHX)

#### **About the Airport**

Phoenix Sky Harbor International Airport (the Airport) has been owned and operated by the City of Phoenix (the City) since 1935. It is the largest of the three airports that comprise the City's Aviation Enterprise Fund. The Airport is located approximately four miles east of the downtown Phoenix area. It is the only Arizona airport designated as a large hub by the Federal Aviation Administration (FAA) and is the principal commercial service airport serving metropolitan Phoenix and most of the State's population.

#### **Terminal, Parking and Rental Car Facilities**

The Airport currently has three active passenger terminal buildings, Terminals 2, 3, and 4. Terminal 1 was constructed in 1952 at a cost of \$835 thousand and was among the most modern and efficient passenger terminals of its time. Terminals were added over the years to accommodate increasing traffic, and in 1991 Terminal 1 was demolished, but the other terminals were never renumbered.

Terminal 2 opened in 1962, the year Sky Harbor surpassed the one million passenger mark. Constructed for \$2.7 million, Terminal 2 contains approximately 330,000 square feet and 10 gates. Alaska, Boutique, Contour, Spirit, and United airlines serve passengers through Terminal 2.

Terminal 3 opened in 1979 with construction costs at \$35 million. Terminal 3 contains approximately 639,000 square feet and 10 gates. The Airport has launched a Terminal 3 modernization project, designed to provide consistent and enhanced customer service and more efficient operations for airlines and concessionaires. Upon completion of this project, Terminal 3 will contain approximately 710,000 square feet and 25 gates. Delta, Frontier, Hawaiian, JetBlue, and Sun Country airlines serve passengers through Terminal 3.

Terminal 4 opened in 1990, at an initial cost of \$248 million. The Terminal opened with five concourses, later adding two additional concourses for a total of seven. Terminal 4 contains approximately 2.3 million square feet and 81 gates. The Terminal 4 new concourse project will add 8 new gates when completed in 2022. Air Canada, American, British Airways, Condor, Southwest, Volaris, and WestJet airlines serve passengers through Terminal 4.

The Airport has approximately 31,400 public and employee parking spaces in five parking garages and five surface lots.

A consolidated rental car facility is located west of the terminals on a 141-acre site that includes approximately 5,600 ready/return garage spaces in a 2.2 million square foot garage and a 113,000 square foot customer service building.

#### **PHX Sky Train®**

The PHX Sky Train<sup>®</sup> is an electrically-powered, automated people mover that operates 24-hours a day, 365 days a year. It provides a seamless connection among the three terminal buildings, East Economy parking and the Valley Metro Light Rail. The PHX Sky Train<sup>®</sup> will also connect to the Rental Car Center when the final phase is complete in 2022.

#### Runways

The Airport has three parallel runways (8/26 is 11,490 feet in length, 7L/25R is 10,300 feet in length, and 7R/25L is 7,800 feet in length) and a network of supporting taxiways, aprons and hold areas. Together with the terminals, the Airport facilities are capable of accommodating the operations of all commercial jet aircraft currently in use.



### PHOENIX DEER VALLEY AIRPORT (DVT)

#### **About the Airport**

Phoenix Deer Valley Airport serves to relieve air traffic from Phoenix Sky Harbor International Airport. As such, the Airport is capable of accommodating all segments of civil aviation, except commercial passenger service. Phoenix Deer Valley Airport encompasses approximately 914 acres of property. This airport is located fifteen miles north of downtown Phoenix near the intersection of Interstate 17 and Loop 101.

#### **Terminal and Hangar Facilities**

The Terminal was originally constructed in 1975 and then renovated in 2002 with a total cost of \$6.2 million. It is roughly 28,000 square feet. Phoenix Deer Valley Airport has 779 Hangars and 380 Covered and Uncovered Tie-Down spaces, constructed for a total cost of \$17 million.

#### **Runways**

Phoenix Deer Valley Airport has two runways, 07L/25R is 4,500 feet long and 75 feet wide and 07R/25L is 8,200 feet long and 100 feet wide.

#### PHOENIX GOODYEAR AIRPORT (GYR)

#### **About the Airport**

Phoenix Goodyear Airport is classified as a general aviation reliever airport for Phoenix Sky Harbor International Airport. It is located on 789 acres of property approximately two miles south of Interstate 10 on Litchfield Road. This airport was previously known as the Naval Air Facility Litchfield Park until it was purchased by the City of Phoenix in 1968.

#### **Terminal and Hangar Facilities**

The Terminal is approximately 5,200 square feet and was completed in 2000, for a cost of \$2.9 million. Phoenix Goodyear Airport has 147 Hangars and 22 Tie-Down spaces, constructed for a cost of \$18 million.

#### Runway

Phoenix Goodyear Airport has a single runway, 03/21 is 8,500 feet long and 150 feet wide and can accommodate aircraft up to the size of a Boeing 747.

#### SCHEDULE 22 City of Phoenix, Aviation Enterprise Fund Phoenix Sky Harbor International Airport SCHEDULE OF ANNUAL PASSENGER ENPLANEMENTS BY TYPE OF PASSENGER Last Ten Fiscal Years

		Percent	of Total				
Fiscal	Origin	n-Destination (	0&D)				
Year	Resident	Visitor	Total O&D	Connecting	Total	O&D	Connecting
2018	6,846,360	8,200,666	15,047,026	7,171,889	22,218,915	67.7%	32.3%
2017	6,558,400	7,827,022	14,385,422	7,434,964	21,820,386	65.9%	34.1%
2016	6,147,109	7,391,369	13,538,478	8,517,429	22,055,907	61.4%	38.6%
2015	5,750,807	6,987,079	12,737,886	8,750,683	21,488,569	59.3%	40.7%
2014	5,518,158	6,637,193	12,155,351	8,363,397	20,518,748	59.2%	40.8%
2013	5,512,623	6,462,505	11,975,128	8,260,660	20,235,788	59.2%	40.8%
2012	5,441,823	6,501,508	11,943,331	8,335,127	20,278,458	58.9%	41.1%
2011	5,155,409	6,205,267	11,360,676	8,320,557	19,681,233	57.7%	42.3%
2010	5,112,219	6,281,679	11,393,898	7,702,631	19,096,529	59.7%	40.3%
2009	5,229,892	6,092,828	11,322,720	7,589,400	18,912,120	59.9%	40.1%

Source:

U.S. DOT, Air Passenger Origin-Destination Survey, reconciled to Schedules T100.

#### SCHEDULE 23 City of Phoenix, Aviation Enterprise Fund Phoenix Sky Harbor International Airport SCHEDULE OF ANNUAL PASSENGER ENPLANEMENTS BY FLIGHT DESTINATION Last Ten Fiscal Years



Fiscal	B	y flight destinatio	Percent of Total		
Year	Domestic	International	Total	Domestic	International
2018	21,177,581	1,041,334	22,218,915	95.3%	4.7%
2017	20,812,795	1,007,591	21,820,386	95.4%	4.6%
2016	20,984,439	1,071,468	22,055,907	95.1%	4.9%
2015	20,348,751	1,139,818	21,488,569	94.7%	5.3%
2014	19,399,997	1,118,751	20,518,748	94.5%	5.5%
2013	19,094,138	1,141,650	20,235,788	94.4%	5.6%
2012	19,134,426	1,144,032	20,278,458	94.4%	5.6%
2011	18,592,674	1,088,559	19,681,233	94.5%	5.5%
2010	18,093,919	1,002,610	19,096,529	94.7%	5.3%
2009	17,980,137	931,983	18,912,120	95.1%	4.9%

#### Source:

City of Phoenix, Aviation Department

City of Phoenix, Aviation Enterprise Fund Phoenix Sky Harbor International Airport SCHEDULE OF ENPLANED PASSENGERS BY AIRLINE

Last Ten Fiscal Years

			Fiscal Year		
	2018	2017	2016	2015	2014
Enplaned Passengers					
American Airlines Group (a)	10,360,041	10,129,895	10,962,440	10,978,341	10,734,648
Southwest (b)	7,546,946	7,382,859	7,149,550	6,750,373	6,305,923
Delta	1,438,843	1,388,510	1,401,639	1,325,051	1,262,548
United (c)	1,164,730	1,131,353	1,080,742	981,702	960,710
Frontier (d)	388,761	459,477	235,602	279,517	207,590
Alaska	432,478	420,940	376,264	370,801	339,086
WestJet	234,570	229,727	219,614	214,812	179,257
Air Canada	140,171	117,966	104,995	101,417	81,683
British Airways	111,514	108,487	105,173	103,408	99,380
Spirit	96,545	146,760	165,376	148,673	106,036
JetBlue	92,201	92,321	91,947	90,195	87,332
Hawaiian	86,558	88,388	87,094	85,368	83,715
MN Airlines (Sun Country)	80,518	77,946	48,984	35,032	31,773
All Other	45,039	45,757	26,487	23,879	39,067
Total	22,218,915	21,820,386	22,055,907	21,488,569	20,518,748
Share of Total					
American Airlines Group (a)	46.7%	46.4%	49.7%	51.0%	52.2%
Southwest (b)	34.0	33.8	32.4	31.4	30.7
Delta	6.5	6.4	6.4	6.2	6.2
United (c)	5.2	5.2	4.9	4.6	4.7
Frontier (d)	1.7	2.1	1.1	1.3	1.0
Alaska	1.9	1.9	1.7	1.7	1.7
WestJet	1.1	1.1	1.0	1.0	0.9
Air Canada	0.6	0.5	0.5	0.5	0.4
British Airways	0.5	0.5	0.5	0.5	0.4
Spirit	0.4	0.7	0.7	0.7	0.4
JetBlue	0.4	0.4	0.4	0.4	0.6
Hawaiian	0.4	0.4	0.4	0.4	0.4
MN Airlines (Sun Country)	0.4	0.4	0.2	0.2	0.2
All Other	0.2	0.2	0.1	0.1	0.2
Total	100.0%	100.0%	100.0%	100.0%	100.0%

Source:

City of Phoenix, Aviation Department Monthly Statistics Reports

#### Notes:

Passengers reported by regional affiliates have been grouped with their respective code-sharing partners.

(a) US Airways merged with American Airlines in December 2013. The two airlines were granted a combined operating certificate on April 8, 2015.

(b) Includes AirTran, which was acquired by Southwest in September 2010, for all years shown.

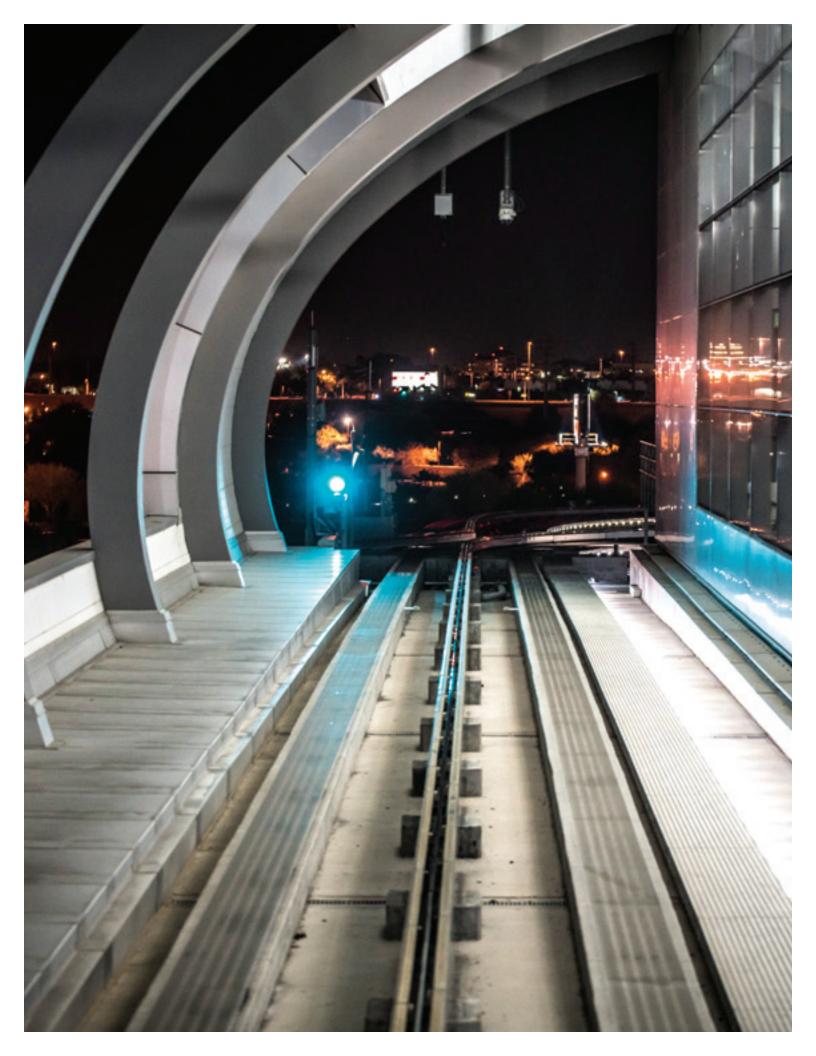
(c) Includes Continental Airlines, which merged with United in May 2010, for all years shown.

(d) Includes Midwest Airlines, which merged with Frontier in April 2010, for all years shown.

#### City of Phoenix, Aviation Enterprise Fund Phoenix Sky Harbor International Airport SCHEDULE OF ENPLANED PASSENGERS BY AIRLINE (CONTINUED)

Last Ten Fiscal Years

			Fiscal Year		
	2013	2012	2011	2010	2009
Enplaned Passengers					
American Airlines Group (a)	10,620,512	10,443,129	10,168,306	9,886,705	9,859,978
Southwest (b)	6,294,553	6,353,423	6,036,115	5,665,452	5,546,157
Delta	1,240,735	1,296,941	1,256,788	1,250,333	1,180,336
United (c)	984,130	1,058,382	1,121,492	1,236,187	1,253,507
Frontier (d)	218,072	217,964	253,391	276,521	289,627
Alaska	324,218	343,867	328,390	326,624	332,754
WestJet	163,247	150,795	116,551	89,400	64,363
Air Canada	78,611	79,454	78,022	57,468	54,915
British Airways	91,609	92,099	85,600	75,619	79,479
Spirit	—	—	—	—	—
JetBlue	90,743	109,521	99,601	80,861	76,917
Hawaiian	85,553	86,867	85,197	84,912	87,649
MN Airlines (Sun Country)	22,915	22,341	29,694	31,842	39,778
All Other	20,890	23,675	22,086	34,605	46,660
Total	20,235,788	20,278,458	19,681,233	19,096,529	18,912,120
Share of Total					
American Airlines Group (a)	52.5%	51.6%	51.6%	51.8%	52.3%
Southwest (b)	31.1	31.3	30.7	29.7	29.3
Delta	6.1	6.4	6.4	6.5	6.2
United (c)	4.9	5.2	5.7	6.5	6.6
Frontier (d)	1.1	1.1	1.3	1.4	1.5
Alaska	1.6	1.7	1.7	1.7	1.8
WestJet	0.8	0.7	0.6	0.5	0.3
Air Canada	0.4	0.4	0.4	0.3	0.3
British Airways	0.5	0.5	0.4	0.4	0.4
Spirit	—	—	—	—	_
JetBlue	0.4	0.5	0.5	0.4	0.4
Hawaiian	0.4	0.4	0.4	0.4	0.5
MN Airlines (Sun Country)	0.1	0.1	0.2	0.2	0.2
All Other	0.1	0.1	0.1	0.2	0.2
Total	100.0%	100.0%	100.0%	100.0%	100.0%



City of Phoenix, Aviation Enterprise Fund Phoenix Sky Harbor International Airport SCHEDULE OF ANNUAL AVERAGE COST PER ENPLANEMENT Last Ten Fiscal Years



	Total Airline		Enplaned		
Fiscal	R	evenues	Passengers	Cost Per	
Year		(in thou	isands)	Enpl	anement
2018	\$	139,033	22,219	\$	6.26
2017		133,581	21,820		6.12
2016		127,708	22,056		5.79
2015		128,596	21,489		5.98
2014		118,747	20,519		5.79
2013		111,911	20,236		5.53
2012		106,121	20,278		5.23
2011		101,338	19,681		5.15
2010		93,161	19,097		4.88
2009		93,044	18,912		4.92

Source: City of Phoenix, Aviation Department

City of Phoenix, Aviation Enterprise Fund Phoenix Sky Harbor International Airport SCHEDULE OF PFC APPROVALS AND REVENUES (as of June 30, 2018)

	 Approval Amount Revenues (a)		 Remaining Authority	
PFC Approvals				
Closed PFC Approvals				
PFC 1	\$ 93,230,839	\$	93,230,839	\$ _
PFC 2	147,875,677		147,875,677	—
PFC 3	208,085,801		208,085,801	—
PFC 4	246,977,086		246,977,086	—
PFC 5	 179,036,442		179,036,442	 _
Subtotal	 875,205,845		875,205,845	 
Active PFC Approvals				
PFC 6	1,972,404,781		637,067,770	1,335,337,011
PFC 7	82,163,209		66,923,588	15,239,621
PFC 8	69,959,779		35,888,624	34,071,155
Subtotal	 2,124,527,769		739,879,982	1,384,647,787
Total PFC Approvals	\$ 2,999,733,614	\$	1,615,085,827	\$ 1,384,647,787

Source:

City of Phoenix Aviation Department

Note:

(a) Revenues include PFC collections plus related interest income.

City of Phoenix, Aviation Enterprise Fund Phoenix Sky Harbor International Airport SCHEDULE OF ANNUAL PFC COLLECTIONS Last Ten Fiscal Years



							Enplaned P			
Fiscal Year	PFC Rate		Airline Admin Fee		Net PFC Rate		Total (in thousands)	PFC Eligible (a)	Total PFC Collections (b) (in thousands)	
2018	\$	4.50	\$	0.11	\$	4.39	22,219	86.0%	\$	83,917
2017		4.50		0.11		4.39	21,820	87.3%		83,600
2016		4.50		0.11		4.39	22,056	86.3%		83,595
2015		4.50		0.11		4.39	21,489	90.1%		84,976
2014		4.50		0.11		4.39	20,519	88.2%		79,406
2013		4.50		0.11		4.39	20,236	88.1%		78,273
2012		4.50		0.11		4.39	20,278	88.8%		79,092
2011		4.50		0.11		4.39	19,681	93.4%		80,682
2010		4.50		0.11		4.39	19,097	91.3%		76,530
2009		4.50		0.11		4.39	18,912	87.8%		72,924

Source:

City of Phoenix, Aviation Department

Notes:

(a) Imputed from enplaned passengers, net PFC rate, and total PFC collections. Timing variances exist between when PFCs are collected by airlines and when they are remitted to the airport, which can result in annual fluctuations of PFC collections and percent eligible passengers.

(b) Total PFC Collections represent amounts that were received from the airlines during the fiscal year. Adjustments have not been made for receivables at fiscal year-end. These amounts are calculated on a different basis than the revenues reported in the Basic Financial Statements.

#### SCHEDULE 28 City of Phoenix, Aviation Enterprise Fund Phoenix Sky Harbor International Airport RENTAL CAR FACILITY CHARGE REVENUE BONDS SCHEDULE OF ANNUAL RECEIPTS, NET ANNUAL CFC REVENUES, AND DEBT SERVICE COVERAGE Last Ten Fiscal Years

Annual Receipts (c) Transaction Pledged Additional Annual Administrative Receipts (d) Fiscal Days (a) Pledged CFCs Deposits Costs Year (in thousands) CFC Rate (b) (in thousands) 2018 8,128 \$ 4.50 \$ 36,576 \$ 12,189 \$ 48,765 \$ 14 2017 7,814 4.50 35,163 11.719 46,882 22 2016 7,828 4.50 35,226 11,743 46,969 24 2015 25 7,650 4.50 34,425 11,474 45,899 2014 6,976 4.50 31,394 10,464 41,858 28 2013 6,763 4.50 30,434 10,145 40,579 19 2012 6,923 4.50 31,154 10,385 41,539 22 2011 6,565 4.50 29,541 9,847 39,388 146 2010 5,854 4.50 26,341 8,780 35,121 3 2009 4.50 28,626 8,534 37,160 50 6,361

Source:

City of Phoenix, Aviation Department

Notes:

(a) Imputed from Trustee records using Annual Receipts, reflects Transaction Days on deposits for July 1 through June 30.

(b) Effective January 1, 2009, the Customer Facility Charge (CFC) collection rate increased to \$6.00 per transaction day from \$4.50 per transaction day. \$4.50 of the \$6.00 collection rate is considered Pledged Revenues and is required to be deposited into the Trustee-held Revenue Fund. The Pledged Revenues must be used to fund various accounts established under the Bond Indenture. The City may, but is not required to, deposit the CFC receipts generated by the additional \$1.50 into the Trustee-held Revenue Fund. If the additional \$1.50 is deposited into the Trustee-held Revenue Fund, the monies become Pledged Revenues.

(c) Includes CFC receipts generated by the \$4.50 Pledged collection rate and \$1.50 additional non-pledged collection rate.

(d) Annual CFC Receipts represent amounts that were received from the Rental Car Companies during the fiscal year. Adjustments have not been made for receivables at fiscal year-end. These amounts are calculated on a different basis than the revenues reported in the Basic Financial Statements.

City of Phoenix, Aviation Enterprise Fund Phoenix Sky Harbor International Airport RENTAL CAR FACILITY CHARGE REVENUE BONDS SCHEDULE OF ANNUAL RECEIPTS, NET ANNUAL CFC REVENUES, AND DEBT SERVICE COVERAGE (CONTINUED)

Last Ten Fiscal Years

					Ne	et Annual			Debt Servic	e Coverage	
	Net		Amount Available in		CFC Receipts					By Net Annual CFC	
	Annual		Debt Service		Available					Receipts and	
	CFC		Coverage		for Debt		2004 Bonds		By Net	Debt Service	
Fiscal	Receipts		Fund		Service		Debt Service		Annual CFC	Coverage	
Year		(in thousands)							Receipts	Fund	
2018	\$	48,751	\$	5,390	\$	54,141	\$	21,273	2.29	2.55	
2017		46,860		5,338		52,198		21,273	2.20	2.45	
2016		46,945		5,337		52,282		21,277	2.21	2.46	
2015		45,874		5,332		51,206		21,277	2.16	2.41	
2014		41,830		5,327		47,157		21,277	1.97	2.22	
2013		40,560		5,320		45,880		21,276	1.91	2.16	
2012		41,517		5,320		46,837		21,273	1.95	2.20	
2011		39,242		5,320		44,562		21,274	1.84	2.09	
2010		35,118		5,320		40,438		21,277	1.65	1.90	
2009		37,110		5,320		42,430		21,278	1.74	1.99	

















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